

ST. PETERSBURG COLLEGE FOUNDATION, INC.

(A Component Unit of St. Petersburg College)

**Basic Financial Statements
and Supplementary Information**

March 31, 2024 and 2023

ST. PETERSBURG COLLEGE FOUNDATION, INC.
(A Component Unit of St. Petersburg College)
Financial Statements
March 31, 2024 and 2023

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PRIDA GUIDA & PEREZ, P.A.

CERTIFIED PUBLIC ACCOUNTANTS

2504 W. Kathleen Street

Tampa, FL 33607

INDEPENDENT AUDITORS' REPORT

Board of Directors
St. Petersburg College Foundation, Inc.

Report on the Audit of the Financial Statements

Opinion

We have audited the accompanying financial statements of the business-type activities of St. Petersburg College Foundation, Inc. ("Foundation"), a component unit of St. Petersburg College, as of and for the years ended March 31, 2024 and 2023, and the related notes to the financial statements, which collectively comprise the Foundation's basic financial statements as listed in the table of contents.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the business-type activities of the Foundation as of March 31, 2024 and 2023, and the changes in financial position and cash flows thereof for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Foundation, and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Foundation's ability to continue as a going concern for twelve months beyond the financial statement date, including any currently known information that may raise substantial doubt shortly thereafter.

INDEPENDENT AUDITORS' REPORT (Continued)

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audits.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Foundation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audits, significant audit findings, and certain internal control-related matters that we identified during the audits.

INDEPENDENT AUDITORS' REPORT (Continued)

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis be presented to supplement the basic financial statements. Such information is the responsibility of management and, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, which considers it an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audits of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

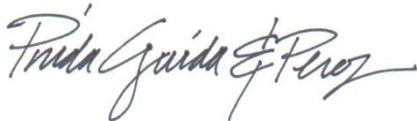
Other Unaudited Information

Management is responsible for the other unaudited information included in the financial statements. The other unaudited information comprises the unaudited schedule of collections but does not include the basic financial statements and our auditors' report thereon. Our opinion on the basic financial statements does not cover the other unaudited information, and we do not express an opinion or any form of assurance thereon.

In connection with our audit of the basic financial statements, our responsibility is to read the other unaudited information and consider whether a material inconsistency exists between the other unaudited information and the basic financial statements, or the other unaudited information otherwise appears to be materially misstated. If, based on the work performed, we conclude that an uncorrected material misstatement of the other unaudited information exists, we are required to describe it in our report.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated August 12, 2024 on our consideration of the Foundation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Foundation's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Foundation's internal control over financial reporting and compliance.



Prida, Guida & Perez, P.A.
Tampa, Florida
August 12, 2024

MANAGEMENT'S DISCUSSION AND ANALYSIS
(Unaudited)

ST. PETERSBURG COLLEGE FOUNDATION, INC.
(A Component Unit of St. Petersburg College)
Management's Discussion and Analysis (Unaudited)
March 31, 2024 and 2023

The management of St. Petersburg College Foundation, Inc., ("Foundation") presents the following management's discussion and analysis ("MD&A") narrative overview and analysis of the financial activities of the Foundation for the year ended March 31, 2024, with comparative information for the years ended March 31, 2023 and 2022. The purpose of this discussion is to enable the reader to identify and understand the significant issues and changes in the financial condition of the Foundation. The information presented here should be read in conjunction with the accompanying audited financial statements and footnotes. The financial statements, footnotes, and this MD&A were prepared by management are the responsibility of management.

The Foundation is a direct support organization supporting St. Petersburg College ("College").

Financial Highlights

During fiscal year 2024, the Foundation's net position, which represents the excess of total assets over total liabilities, increased by \$17.60 million or 23%. This is compared to a decrease in net position of \$6.52 million or 8% during fiscal year 2023.

The change in net position annually is the result of three primary factors:

- 1) changes from year to year in the contributions made to current use and endowed gift funds,
- 2) the amount of grants and support given to the College and scholarships awarded to students, and
- 3) the investment returns on the Foundation's financial portfolio.

In fiscal year 2024, contribution revenue, in the form of donor contributions, support from the College, and administrative fees on investments was higher than in fiscal year 2023. Contributions to endowed funds were significantly higher than in fiscal year 2023 due to an increase in fundraising activities during the year. Investment returns were considerably higher in the current fiscal year compared to fiscal year 2023 and 2022 due to the financial markets having higher returns. In fiscal year 2024, the Foundation's investment portfolio reflected a gain of 18%, net of fees, compared to a loss of 11%, net of fees, in fiscal year 2023.

The Foundation expects fluctuations in contribution revenue as well as investment results from year to year. Very significant contributions may be periodically received from donors as a result of relationships cultivated over many years. The timing of these contributions is not entirely predictable, and often will correlate with a campus initiative. Likewise, the Foundation manages the endowment portfolio with a long-term philosophy of capital appreciation: single year fluctuations are normal and expected.

ST. PETERSBURG COLLEGE FOUNDATION, INC.
(A Component Unit of St. Petersburg College)
Management's Discussion and Analysis (Unaudited)
March 31, 2024 and 2023

Presentation and Using This Report

The Foundation presents its financial report in accordance with Governmental Accounting Standards Board Statement ("GASB") No. 35, *Basic Financial Statements – and Management's Discussion and Analysis – for Public Colleges and Universities – an Amendment of GASB Statement No. 34*, which focuses the reader of the financial reports on an organization's overall financial condition and change in net position and cash flows taken as a whole.

The Foundation's financial statements are immediately following management's discussion and analysis.

One of the most important questions asked about the Foundation's finances is whether the Foundation is better or worse off as a result of the year's activities. The keys to understanding this question are the statements of net position; statements of revenues, expenses, and change in net position; and the statement of cash flows.

The statements of net position include all assets and liabilities of the Foundation. It is one indicator of the Foundation's financial health, when considered in combination with other nonfinancial information. The statements of net position report assets, liabilities, and net position as of March 31, 2024 and 2023. The balances reflect activities that have occurred during the respective fiscal years and come from transactions between assets and liabilities or from transactions in the statements of revenues, expenses, and change in net position.

The statements of revenue, expenses, and change in net position report the revenue earned and the expenses incurred during the year as either operating or non-operating. Gifts to the Foundation, grants to the College, and scholarships awarded to students, are reported as operating revenue and expenses. Investment results are reported as non-operating income or expense. Gifts to permanent endowments and changes in endowment investments are also reported separately from operating revenue and expenses.

The remaining required financial statements are the statements of cash flows which show the sources and uses of funds, in essence, accounting for the change in cash and cash equivalents during the reporting period.

The notes to the financial statements provide additional information and more detail that is essential to a full understanding of the data presented in the financial statements. The notes to the financial statements are found immediately following the basic financial statements.

ST. PETERSBURG COLLEGE FOUNDATION, INC.
(A Component Unit of St. Petersburg College)
Management's Discussion and Analysis (Unaudited)
March 31, 2024 and 2023

Condensed Schedules of Net Position

	March 31, 2024	Change		March 31, 2023	Change		March 31, 2022
Assets							
Current assets	\$ 62,766,960	\$ 17,617,201	39%	\$ 45,149,759	\$ (5,891,563)	-12%	\$ 51,041,322
Noncurrent assets	32,578,823	(14,668)	0%	32,593,491	(624,775)	-2%	33,218,266
Total assets	<u>\$ 95,345,783</u>	<u>\$ 17,602,533</u>	<u>23%</u>	<u>\$ 77,743,250</u>	<u>\$ (6,516,338)</u>	<u>-8%</u>	<u>\$ 84,259,588</u>
Liabilities							
Current liabilities	\$ -	\$ -	0%	\$ -	\$ -	0%	\$ -
Net position							
Restricted							
Expendable	52,666,627	14,856,328	39%	37,810,299	(7,700,005)	-17%	45,510,304
Nonexpendable	37,956,812	3,167,760	9%	34,789,052	796,248	2%	33,992,804
Unrestricted	<u>4,722,344</u>	<u>(421,555)</u>	<u>-8%</u>	<u>5,143,899</u>	<u>387,419</u>	<u>8%</u>	<u>4,756,480</u>
Total net position	<u>95,345,783</u>	<u>17,602,533</u>	<u>23%</u>	<u>77,743,250</u>	<u>(6,516,338)</u>	<u>-8%</u>	<u>84,259,588</u>
Total liabilities and net position	<u>\$ 95,345,783</u>	<u>\$ 17,602,533</u>	<u>23%</u>	<u>\$ 77,743,250</u>	<u>\$ (6,516,338)</u>	<u>-8%</u>	<u>\$ 84,259,588</u>

The condensed schedules of net position reflect the assets, liabilities, and net position for fiscal years 2024, 2023, and 2022.

Assets

Current assets, comprised of cash and cash equivalents, investments, and the portion of promises to give due within one year, increased by \$17.62 million or 39% during fiscal year 2024. The increase in assets in fiscal year 2024 was primarily attributable to the net effect of considerably stronger investment returns on the investment portfolio. Current assets tend to be fairly stable from year to year but may increase or decrease depending on the timing of certain types of transactions. Noncurrent assets consist primarily of endowed investments and other assets held for sale. Noncurrent assets decreased by \$15,000 or <1% during fiscal year 2024, compared to a \$625,000 decrease or 2% during fiscal year 2023. The decrease in noncurrent assets in fiscal year 2024 was primarily attributable to the sale of other assets.

Liabilities and Net Position

Current liabilities are comprised of amounts payable at the end of the fiscal year that are due within a year. There were no current liabilities at March 31, 2024 or 2023.

Total net position increased by \$17.60 million or 23% for fiscal year 2024 compared to a decrease of \$6.52 million or 8% for fiscal year 2023. The most significant cause of the 2024 increase is the overall positive performance of the financial markets.

ST. PETERSBURG COLLEGE FOUNDATION, INC.
(A Component Unit of St. Petersburg College)
Management's Discussion and Analysis (Unaudited)
March 31, 2024 and 2023

Condensed Schedules of Revenues, Expenses, and Change in Net Position

	Year Ended March 31, 2024	Change			Year Ended March 31, 2023	Change			Year Ended March 31, 2022
Operating revenue and expenses									
Operating revenue	\$ 5,114,300	\$ (1,659,355)	-24%	\$ 6,773,655	\$ 193,552	3%	\$ 6,580,103		
Operating expenses	7,230,500	1,392,447	24%	5,838,053	(253,224)	-4%	6,091,277		
Operating (loss) income	(2,116,200)	(3,051,802)	-326%	935,602	446,776	91%	488,826		
Nonoperating income (loss)	16,550,328	24,798,515	-301%	(8,248,187)	(7,604,288)	1181%	(643,899)		
Changes to permanent endowments	3,168,405	2,372,158	298%	796,247	(1,057,074)	-57%	1,853,321		
Nonoperating transfer of assets to Institute for Strategic Policy Solutions, Inc.	-	-	100%	-	14,232,693	0%	(14,232,693)		
Change in net position	17,602,533	24,118,871	-370%	(6,516,338)	6,018,107	-48%	(12,534,445)		
Net position, beginning of year	77,743,250	(6,516,338)	-8%	84,259,588	(12,534,445)	-13%	96,794,033		
Net position, end of year	<u>\$ 95,345,783</u>	<u>\$ 17,602,533</u>	<u>23%</u>	<u>\$ 77,743,250</u>	<u>\$ (6,516,338)</u>	<u>-8%</u>	<u>\$ 84,259,588</u>		

The condensed schedules of revenue, expenses, and change in net position reflect operating and nonoperating revenue and expenses, changes to permanent endowments, and nonoperating transfer of assets for fiscal years 2024, 2023, and 2022.

Operating Revenue

Operating revenue for the Foundation consists of recognizable expendable charitable gifts, promises to give, in-kind support from the College and others, and administrative fees earned on the investment portfolio. This revenue can fluctuate significantly each year depending on gifts received and changes in support from the College and others. Operating revenue decreased by \$1.66 million or 24% in fiscal year 2024 compared to fiscal year 2023 and increased \$194,000 or 3% in fiscal year 2023 compared to fiscal year 2022.

Operating Expenses

Operating expenses consist primarily of grants made to the College of expendable contribution fund balances. These grants are made for purposes that comply with donor restrictions placed on contributions in support of many College programs and needs, including student aid, and faculty and general departmental support. The timing of these grants to the College typically lags in comparison to the timing of the incoming contribution revenue and endowed payouts. Changes in the amounts of grants made to the College annually occur in relation to the College's needs for use of the funds or the timing of expenditures made on capital projects funded by contributions. Due to these factors, it is common for the Foundation to have operating losses or only modest operating gains during a year.

For the fiscal year ended 2024, the Foundation recorded an operating loss of \$2.12 million and for the fiscal year ended 2023, the Foundation recorded operating income of \$936,000.

ST. PETERSBURG COLLEGE FOUNDATION, INC.
(A Component Unit of St. Petersburg College)
Management's Discussion and Analysis (Unaudited)
March 31, 2024 and 2023

Condensed Schedules of Revenues, Expenses, and Change in Net Position (Continued)

Nonoperating Income (Loss)

Nonoperating income (loss) relates primarily to the Foundation's investment portfolio returns. The Foundation uses a balanced and diversified approach to its portfolio asset mix within a stated investments policy. In any one year, certain components of the portfolio may perform better than others. In fiscal year 2024, the Foundation recorded nonoperating income of \$16.55 million, compared to a nonoperating loss of \$8.25 million for fiscal year 2023. The nonoperating income in fiscal year 2024 was primarily due to the unrealized gains from the Foundation's investment portfolio resulting from the overall positive performance of the financial markets.

Changes to Permanent Endowments

The Foundation places a high priority on increasing the gifts to, and the return on, the endowment. The timing of these gifts is unpredictable and may vary significantly from year to year. Endowed gifts received in fiscal year 2024 increased \$2.17 million or 252% and decreased \$0.99 million or 53% in fiscal year 2023. The size of the endowment relates directly with providing permanent resources for the benefit of the College and its students.

Factors Impacting Future Periods

Factors that can significantly impact future periods include the state of the overall economy, tax law changes, and the financial markets, which impact charitable giving and the value of investments. The Board of Directors of the Foundation monitors the status of the economy, its impact on overall giving, and the investment portfolio.

Charitable support is an important resource to the College. The Foundation anticipates a higher rate of use of Foundation held funds in the future in the form of grants to support student scholarships and College programs.

Management is not aware of any factors within management's control that would have a significant impact on future periods.

Questions concerning this report or requests for additional information should be addressed to:

Jesse Turtle, Executive Director
St. Petersburg College Foundation, Inc.
PO Box 13489 | St. Petersburg, FL 33733

BASIC FINANCIAL STATEMENTS

ST. PETERSBURG COLLEGE FOUNDATION, INC.
(A Component Unit of St. Petersburg College)
Statements of Net Position

	March 31,	
	2024	2023
Assets		
Current assets		
Cash and cash equivalents	\$ 3,050,813	\$ 2,510,308
Unconditional promise to give, current	454,984	1,113,696
Investments	59,261,163	41,525,755
Total current assets	62,766,960	45,149,759
Noncurrent assets		
Endowment investments	32,578,823	32,565,842
Other assets held for sale	-	27,649
Total assets	\$ 95,345,783	\$ 77,743,250
Liabilities and net position		
Current liabilities		
Accounts payable	\$ -	\$ -
Net position		
Restricted		
Expendable	52,666,627	37,810,299
Nonexpendable	37,956,812	34,789,052
Unrestricted	4,722,344	5,143,899
Total net position	95,345,783	77,743,250
Total liabilities and net position	\$ 95,345,783	\$ 77,743,250

Read the accompanying notes to the financial statements.

ST. PETERSBURG COLLEGE FOUNDATION, INC.
(A Component Unit of St. Petersburg College)
Statements of Revenue, Expenses, and Change in Net Position

	Year Ended March 31,	
	2024	2023
Operating revenue		
Contributions	\$ 4,412,832	\$ 6,101,653
Foundation fee	701,468	672,002
Total operating revenue	<u>5,114,300</u>	<u>6,773,655</u>
Operating expenses		
Program services		
Scholarships	2,826,161	2,448,554
Grants to St. Petersburg College	2,654,667	1,848,147
Forums and events	-	33,695
	<u>5,480,828</u>	<u>4,330,396</u>
Administrative		
Personnel services	582,920	478,924
Other	82,738	80,502
	<u>665,658</u>	<u>559,426</u>
Fundraising		
Personnel services	582,920	478,924
Development	309,908	294,930
Other	191,186	174,377
	<u>1,084,014</u>	<u>948,231</u>
Total operating expenses	<u>7,230,500</u>	<u>5,838,053</u>
Operating (loss) income	(2,116,200)	935,602
Nonoperating income (loss)		
Investment earnings (losses):		
Interest and dividends, net of fees	484,365	405,211
Net change in fair value of investments	16,065,963	(8,653,398)
Total nonoperating income (loss)	<u>16,550,328</u>	<u>(8,248,187)</u>
Income (loss) before changes to permanent endowments	14,434,128	(7,312,585)

Read the accompanying notes to the financial statements.

ST. PETERSBURG COLLEGE FOUNDATION, INC.
(A Component Unit of St. Petersburg College)
Statements of Revenue, Expenses, and Change in Net Position (Continued)

	Year Ended March 31,	
	2024	2023
Changes to permanent endowments		
Contributions	3,027,175	859,513
Investment earnings (losses):		
Interest and dividends, net of fees	9,338	8,234
Net change in fair value of investments	131,892	(71,500)
Total changes to permanent endowments	3,168,405	796,247
Change in net position	17,602,533	(6,516,338)
Net position at beginning of year	77,743,250	84,259,588
Net position at end of year	\$ 95,345,783	\$ 77,743,250

Read the accompanying notes to the financial statements.

ST. PETERSBURG COLLEGE FOUNDATION, INC.
(A Component Unit of St. Petersburg College)
Statements of Cash Flows

	Year Ended March 31,	
	2024	2023
Cash flows from operating activities		
Gifts received from donors and grantors	\$ 3,875,512	\$ 6,001,500
Payments to vendors	(534,728)	(513,496)
Payments for scholarships	(2,826,161)	(2,448,554)
Payments for programs	(2,645,930)	(1,881,842)
Net cash (used in) provided by operating activities	(2,131,307)	1,157,608
 Cash flows from noncapital financing activities		
Endowment contributions received	3,027,175	859,513
 Cash flows from investing activities		
Proceeds from sale of investments	1,141,881	3,738,407
Purchase of investments	(1,497,244)	(6,443,195)
Net cash used in investing activities	(355,363)	(2,704,788)
 Net change in cash and cash equivalents	540,505	(687,667)
 Cash and cash equivalents, beginning of year	2,510,308	3,197,975
 Cash and cash equivalents, end of year	\$ 3,050,813	\$ 2,510,308
 Reconciliation of operating (loss) income to net cash (used in) provided by operating activities		
Operating (loss) income	\$ (2,116,200)	\$ 935,602
Adjustments to reconcile operating loss to net cash (used in) provided by operating activities		
Foundation fee	(701,468)	(672,002)
Changes in:		
Pledge receivable	658,712	894,008
Other assets	27,649	-
Net cash (used in) provided by operating activities	\$ (2,131,307)	\$ 1,157,608

Read the accompanying notes to the financial statements.

ST. PETERSBURG COLLEGE FOUNDATION, INC.
(A Component Unit of St. Petersburg College)
Notes to the Financial Statements
March 31, 2024 and 2023

Note 1 – Organization

Nature of operations – St. Petersburg College Foundation, Inc. (“Foundation”) is a Florida nonprofit corporation. The Foundation was formed in September 1980 and is governed by a 20-member Board of Directors (“Board”). The primary purposes of the Foundation are to be a community advocate for St. Petersburg College (“College”) and to encourage charitable donations to provide financial support for the College and its students. As a public charity, the Foundation accepts donations to enhance the College’s many and varied teaching and public service programs, as well as to support capital projects, and other related College improvements.

Reporting entity – The College provides the resources necessary to cover the costs of the operation and administration of the Foundation’s activities, including personnel, facilities, and administration. The Foundation’s primary expenditures are related to providing scholarships to students attending the College and grants made to the College in support of campus needs, in compliance with donor restrictions on gifts.

The Foundation is a direct support organization of the College, and its financial statements are presented in the College’s financial statements as a component unit.

Note 2 – Summary of Significant Accounting Policies

A summary of the significant accounting policies applied in preparation of the accompanying financial statements is presented below.

Basis of accounting – The Foundation follows financial reporting requirements for enterprise funds, which use the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (“U.S. GAAP”) for governmental business-type activities. Under this method, revenues are recorded when earned and expenses are recognized when they are incurred. As a general rule, the effects of interfund activities have been eliminated from the Foundation’s financial statements. The Foundation reports as an entity engaged in one business-type activity.

Classification of current and noncurrent assets and liabilities – The Foundation considers assets to be current if, as part of its normal business operations, they are held as or can be converted to cash and be available for operating needs or payments of current liabilities within 12 months of the statement of net position date. Similarly, liabilities are considered to be current if they can be expected, as part of normal Foundation business operations, to be due and paid within 12 months of the statement of net position date. All other assets and liabilities are considered to be noncurrent.

Cash and cash equivalents – The Foundation’s cash and cash equivalents consist of demand deposits, money market accounts, and cash held in investment accounts, which are used to deposit Foundation contribution receipts and make transfers to the College to expend in accordance with donor restrictions.

ST. PETERSBURG COLLEGE FOUNDATION, INC.
(A Component Unit of St. Petersburg College)
Notes to the Financial Statements
March 31, 2024 and 2023

Note 2 – Summary of Significant Accounting Policies (Continued)

Deposits with financial institutions are insured by the Federal Deposit Insurance Corporation (“FDIC”) up to \$250,000 per depositor and the Securities Investor Protection Corporation (“SIPC”) up to \$500,000 per depositor. In addition, the Foundation maintains accounts that qualify as public depositories pursuant to Chapter 280, Florida Statutes. Foundation accounts maintained in accordance with Chapter 280, are not liable for losses. Any losses to public depositors are satisfied first through any applicable deposit insurance, and then through the sale of collateral pledged or deposited by the defaulting depository.

Unconditional promise to give – Unconditional promises to give that are expected to be collected within one year are carried at estimated present value which approximates fair value. Unconditional promises to give that are expected to be received in future periods are initially recorded at estimated fair value determined using the discounted present value of expected cash flows, net of an allowance for uncollectable promises to give. The discount rates are determined at the time the unconditional promise to give is initially recorded based on the risk and term of the gift.

Investments – Investments are carried at fair value. Fair value is defined by GASB Statement No. 72, *Fair Value Measurement and Application* (“GASB 72”), as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The basis of determining the fair value of investments is the readily determinable sales price or current exchange rate of the investments based on prices or quotations for over-the-counter markets such as the New York Stock Exchange or the National Association of Securities Dealers Automated Quotations. In the case of pooled funds or mutual funds, the fair value is determined by multiplying the number of units held in the pool by the prices per unit share as quoted by the broker and/or investment manager. The net change in the fair value of investments consists of both realized and unrealized gains and losses on investments. Gains or losses on the sale of components within any investment pool resulting from investment management decisions are attributed to the pool.

Other assets held for sale – Other assets held for sale are assets that have been donated and were recorded at fair value on the date of transfer. The donor has specified that the item be sold, and the majority of the proceeds are to be used for specific purposes as designated by the donor. These are part of the restricted - expendable net position.

Fair value measurements – The Foundation categorizes its fair value measurements within the fair value hierarchy established by GASB 72. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Assets and liabilities are organized into hierarchy based on the levels of inputs observable in the marketplace that are significant to the fair value measurement, as follows:

Level 1 – Inputs to the valuation methodology are unadjusted quoted prices in active markets that are accessible for identical assets or liabilities. Level 1 investments include publicly traded securities, exchange traded funds, mutual funds, and certain exchange change derivatives (warrants, rights, options, futures).

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Note 2 – Summary of Significant Accounting Policies (Continued)

Fair value measurements (continued)

Level 2 – Inputs to the valuation methodology are quoted prices in the markets that are not considered active, dealer quotations, or alternative pricing sources for similar assets or liabilities for which all significant inputs are observable either directly or indirectly. Level 2 investments include certain fixed or variable income securities and institutional funds not listed in active markets.

Level 3 – Inputs to the valuation methodology are unobservable and significant to their fair value measurements.

The following is a description of the valuation methodologies used for the Foundation's investments measured at fair value:

Equity securities – The fair value of equity securities reflects market closing prices reported from publicly traded exchanges and are recorded as Level 1.

Fixed income mutual funds – Funds are reported as Level 2 as they trade with sufficient frequency and volume to enable the Foundation to obtain pricing information on an ongoing basis.

Equity mutual funds – Funds are measured at fair value using quoted market prices and are recorded as Level 1 as they are traded in an active market for which closing prices are readily available.

Real estate investment trusts – The fair value of these investments reflects market closing prices reported from publicly traded exchanges and are recorded as Level 1.

Federal agency obligations – Investments are recorded as Level 2 and are measured based on quoted prices for similar securities in active markets.

Capital assets – Property and equipment with a cost in excess of \$5,000 and an estimated life in excess of one year are capitalized. When appropriate, depreciation is provided using the straight-line method over the estimated useful lives of the assets. Capital assets were fully depreciated for the years ended March 31, 2024 and 2023.

Donated property – Property contributed to the Foundation is recorded at fair value on the date contributed. If donors stipulate how long the assets must be used, the contributions are recorded as restricted support. In the absence of such stipulations, contributions of property and equipment are recorded as unrestricted support.

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Note 2 – Summary of Significant Accounting Policies (Continued)

Collections – Collections donated to the Foundation are not capitalized. It is the policy of the Foundation not to purchase any collections. The Foundation has received gifts of donated art objects, microfilm, and microfiche that will be held for educational purposes. The donor agreements for the art objects require that the artwork be stored or displayed in perpetuity in a museum. Collections are held for exhibition to the public and for educational purposes, not for financial gain. Collections are appropriately protected, cared for, and preserved in order to maintain the cultural, aesthetic, and historical value of the collections perpetually.

Net position – The Foundation’s net position is classified into the following net position categories:

Restricted - expendable – Assets subject to externally imposed conditions that can be fulfilled by the actions of the Foundation or by the passage of time. These assets may include accumulated appreciation on the endowment funds, accumulated endowment spending allocations, and restricted - expendable funds.

Restricted - nonexpendable – Assets subject to externally imposed conditions that the Foundation will retain in perpetuity. This classification of net position represents the net corpus of true donor-restricted endowed funds. To the extent that the market value of a fund is below its historical cost (corpus), the difference is recorded as unrestricted in the statements of net position.

Unrestricted – All other categories.

Endowment spending policy – The Foundation’s endowed funds are managed in an investment pool in accordance with the Foundation’s board-approved investment policy and the Florida Uniform Prudent Management of Institutional Funds Act (“FUPMIFA”). The FUPMIFA provides statutory guidance for management, investment, and expenditure of endowed funds. Investment decisions are based on a long-term investment strategy intended to preserve the investment capital and its purchasing power, meet payout requirements, and maximize the endowment portfolio’s long-term total return. At March 31, 2024 and 2023, the Foundation’s endowment portfolio target mix was 70% invested in equity and 30% in fixed income holdings with further refinement regarding the types of positions held within those general classes, plus or minus 10%. The Foundation, through its finance and investment advisory committee, continues to monitor and review the investment policy and asset mix to enhance the long-term performance of the endowment investments.

Endowment payout rate – The Foundation’s finance and investment advisory committee establishes the endowment payout rate annually, giving prudent consideration to asset allocation, expected returns, future capital market assumptions, inflation, and other market conditions and the expendable income needs of the endowment fund holders. The rate for the years ended March 31, 2024 and 2023, was 4.5%. Endowment payout is calculated by multiplying the payout rate by the market value of investments at the end of the fiscal year on accounts held less than five years or by the five-year average fair value for all other accounts. For endowed funds with a fair value that is less than historical cost (corpus), referred to as "underwater funds", payout is not limited to actual cash income earned under the FUPMIFA. The FUPMIFA allows for the expenditure of the endowment fund as the governing body determines to be prudent for the uses and purposes of which the endowment fund is established, consistent with the goal of conserving the purchasing power of the endowment fund, without regard to the source of the payout.

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Note 2 – Summary of Significant Accounting Policies (Continued)

Classification of revenues and expenses – Proprietary funds distinguish operating revenue and expenses from nonoperating revenue and expenses. The Foundation considers operating revenue and expenses in the statement of revenues, expenses, and change in net position to be revenue and expenses that result from activities that are connected directly to the Foundation’s primary functions. Such transactions include contributions received and scholarships and grants the Foundation makes to the College. The Foundation has no revenue from exchange transactions that would be considered operating revenue. Certain other transactions are reported as nonoperating income and loss. These nonoperating activities include the Foundation’s noncapital financing activities and net investment income (loss).

Contributions and pledges – Contributions, including unconditional promises to give, are recorded as revenue when all eligibility requirements are met. Conditional promises to give are not recognized until they become unconditional, that is, at the time when the conditions on which they depend are substantially met. Contributions designated by donors to be used in future years are recorded as restricted - expendable until such time restrictions have elapsed. Contributions that are restricted by the donor are reported as an increase in unrestricted net position if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted contributions are reported as an increase in net position restricted - expendable or nonexpendable depending on the nature of the restriction. When a restriction expires, net position restricted - expendable is reclassified to unrestricted net position.

Unconditional promises to give, are initially recognized at fair value as revenues in the period the promise is received. If management expects cash from unconditional promises to give to be received more than one year in the future, contribution revenue and associated receivable are discounted for the time value of money at a rate commensurate with the risk and term of the gift.

Donated items – The value of donated securities, materials, services, small equipment, land, and other nonmonetary items are recorded in the financial statements as contributions based upon the fair value of the goods or services received at the time of the donation. Employees of the College operate the Foundation. The College also provides office space for the Foundation as well as other miscellaneous supplies and services. These items are all recognized as in-kind contribution revenue and expenses.

Investment earnings (losses) – Investment earnings (losses) and net change in fair value of investments from restricted contributions are recorded as increases or decreases to net position restricted - expendable or nonexpendable, in accordance with donor stipulations.

Foundation fee – The Foundation assesses an administrative fee on all funds maintained to cover expenses associated with the management of those assets over time. The fee is calculated quarterly, is deducted from the interest and dividend revenues of the individual funds and is included in operating revenue. The fee was 1% annually of non-endowed investments for each of the quarters ended March 31, 2024 and December 31, 2023, and was 1% annually of all investments for each of the quarters ended September 30, 2023 and June 30, 2023. The fee was 1% annually of all investments for the year ended March 31, 2023.

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Note 2 – Summary of Significant Accounting Policies (Continued)

Functional expenses – Operating expenses of the Foundation other than program services are allocated to functional categories based on management’s estimate of the time and expense spent for each of the functions. These functions are defined as follows:

Program services – Scholarship and program expenses paid to the College are recognized as expenses and liabilities when commitment to pay the scholarship and program expenses is made, not when cash is paid.

Administrative – The costs of operating the Foundation offices, including gathering, processing, and maintaining financial and legal information.

Fundraising – The costs associated with the direct solicitation of contributions to the Foundation.

Application of restricted resources – When an expense is incurred for purposes for which both restricted and unrestricted resources are available, the Foundation’s policy is to apply restricted resources first.

Use of estimates – The preparation of financial statements in accordance with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Income taxes – The Foundation is an organization exempt from taxation under Section 501(c)(3) of the Internal Revenue Code and is generally not subject to federal or state income taxes. However, the Foundation is subject to income taxes on any net income that is derived from a trade or business, regularly carried on, and not in furtherance of the purpose for which the Foundation is granted exemption. No income tax provision has been recorded as the net income, if any, from any unrelated trade or business, in the opinion of management, is not material to the basic financial statements taken as a whole.

Note 3 – Cash, Cash Equivalents, and Investments

In accordance with GASB Statement No. 40, *Deposit and Investment Risk Disclosures - an Amendment GASB Statement No. 3* (“GASB 40”), the Foundation’s investments are reported by investment type at fair value in the table below. GASB 40 also requires the disclosure of various types of investment risk based on the type of investment, as well as stated policies adopted by the Foundation to manage those risks.

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Note 3 – Cash, Cash Equivalents, and Investments (Continued)

Cash, cash equivalents, and investments consist of the following as of March 31:

	2024	2023
Cash and cash equivalents		
Commercial banks	\$ 2,012,186	\$ 1,223,216
Money markets	1,038,627	1,287,092
Total cash and cash equivalents	3,050,813	2,510,308
Investments		
U.S. government obligations	4,104,916	3,629,480
Federal agency obligations	3,708,344	1,397,119
Bonds and notes	11,186,698	10,039,272
Equity securities	70,698,911	56,193,969
Mutual funds	1,905,139	2,578,012
Real estate investment trusts	235,978	253,745
Total investments	91,839,986	74,091,597
Total cash, cash equivalents, and investments	\$ 94,890,799	\$ 76,601,905
Current - cash and cash equivalents	\$ 3,050,813	\$ 2,510,308
Current - investments	59,261,163	41,525,755
Noncurrent - endowment investments	32,578,823	32,565,842
	\$ 94,890,799	\$ 76,601,905

The following are maturities and credit quality ratings for the Foundation's investments at March 31:

Investment Type	Fair Value	2024				Ratings	
		Investment Maturities (in Years)				S&P	Moody's
		Less than 1	1 to 5	6 to 10	More than 10		
Investments							
U.S. government obligations	\$ 4,104,916	\$ 215,951	\$ 1,112,016	\$ 1,676,806	\$ 1,100,143	(1)	(1)
Federal agency obligations	3,708,344	-	677,956	22,798	3,007,590	AA+	Aaa
Bonds and notes	11,186,698	138,762	2,063,610	2,160,856	6,823,470	AAA-N/R	Aaa-N/R
Fixed income mutual fund (2)	214,758	-	214,758	-	-	AAA-BBB	Not rated
Fixed income mutual fund (2)	128,677	-	-	128,677	-	AAA	Not rated
Fixed income mutual fund (2)	433,515	-	-	433,515	-	Not rated	Not rated
Fixed income mutual fund (2)	109,487	-	-	-	109,487	AA-N/R	Not rated
Fixed income mutual fund (2)	459,825	-	-	-	459,825	BBB	Bbb
Real estate investment trusts	235,978	235,978	-	-	-	Not rated	Not rated
Equity mutual funds	558,877	558,877	-	-	-	Not rated	Not rated
Equity securities	70,698,911	70,698,911	-	-	-	Not rated	Not rated
Total investments	\$ 91,839,986	\$ 71,848,479	\$ 4,068,340	\$ 4,422,652	\$ 11,500,515		

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Note 3 – Cash, Cash Equivalents, and Investments (Continued)

The following are maturities and credit quality ratings for the Foundation’s investments at March 31:

Investment Type	Fair Value	2023				Ratings	
		Investment Maturities (in Years)				S&P	Moody's
		Less than 1	1 to 5	6 to 10	More than 10		
Investments							
U.S. government obligations	\$ 3,629,480	\$ 627,148	\$ 781,838	\$ 1,678,726	\$ 541,768	(1)	(1)
Federal agency obligations	1,397,119	79,887	370,627	306,196	640,409	AA+	Aaa
Bonds and notes	10,039,272	589,942	2,190,820	1,696,590	5,561,920	AAA-N/R	Aaa-N/R
Fixed income mutual fund (2)	165,934	-	165,934	-	-	AAA-BBB	Not rated
Fixed income mutual fund (2)	102,147	-	-	102,147	-	AAA	Not rated
Fixed income mutual fund (2)	1,280,732	-	-	1,280,732	-	AAA-N/R	Aaa-N/R
Fixed income mutual fund (2)	84,037	-	-	-	84,037	AA-N/R	Not rated
Fixed income mutual fund (2)	445,416	-	-	-	445,416	BBB-BB	Bbb-Bb
Real estate investment trusts	253,745	253,745	-	-	-	Not rated	Not rated
Equity mutual funds	499,746	499,746	-	-	-	Not rated	Not rated
Equity securities	56,193,969	56,193,969	-	-	-	Not rated	Not rated
Total investments	<u>\$ 74,091,597</u>	<u>\$ 58,244,437</u>	<u>\$ 3,509,219</u>	<u>\$ 5,064,391</u>	<u>\$ 7,273,550</u>		

(1) Disclosure of credit risk is not required for this investment type.

(2) These fixed income mutual funds have a weighted average maturities.

Investment earnings (losses) from these investments is summarized as follows for the years ended March 31:

	2024	2023
Net change in fair value of investments from:		
Investments	16,065,963	(8,653,398)
Endowment investments	131,892	(71,500)
Net change in fair value of investments	<u>16,197,855</u>	<u>(8,724,898)</u>
Interest and dividends from:		
Investments	1,811,687	1,648,190
Endowment investments	14,270	12,625
Interest and dividends	<u>1,825,957</u>	<u>1,660,815</u>
Less: Investment fees	(630,786)	(575,368)
Less: Foundation fee	(701,468)	(672,002)
Interest and dividends, net	<u>493,703</u>	<u>413,445</u>
Investment earnings (losses), net	<u><u>16,691,558</u></u>	<u><u>(8,311,453)</u></u>

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Note 3 – Cash, Cash Equivalents, and Investments (Continued)

There are many factors that can affect the value of investments, including:

Credit risk – Fixed income securities are subject to credit risk, which is the risk that a bond issuer will fail to pay interest or principal in a timely manner, or that negative perceptions of the issuer's ability to make these payments will cause prices to decline. The circumstances may arise due to a variety of factors such as financial weakness, bankruptcy, litigation, and/or adverse political developments. A bond's credit quality is an assessment of the issuer's ability to pay interest on the bond, and ultimately, to pay the principal. Credit quality is evaluated by one of the independent bond rating agencies such as Moody's Investors Service or Standard and Poor's. The lower the rating, the greater the chance that the bond issuer will default or fail to meet payment obligations. Generally, the lower a bond's credit rating, the higher its yield should be to compensate for the additional risk. The Foundation maintains policies to manage credit risk, which include requiring minimum credit ratings issued by nationally recognized rating organizations.

The Foundation's investment policy provides that debt issues of investment grade "BBB" or better is preferred. However, investment managers may purchase lesser quality debt investments as long as the purchases represent no more than 25% of a manager's fixed income portfolio. Certain fixed income securities, including obligations of the U.S. government or those explicitly guaranteed by the U.S. government, have little or no credit risk.

Interest rate risk - Interest rate risk is the risk that the value of fixed income securities will decline because of rising interest rates. The prices of fixed income securities with a longer time to maturity tend to be more sensitive to changes in interest rates and, therefore, more volatile than those with shorter maturities.

The Foundation's investment policy limits investments in fixed income securities to maturities of no longer than 30 years. Investments in securities of a single issue (with the exception of U.S. Government, Fannie Mae, and Government Agencies) may not exceed 5% of total assets with each money manager, and policy provides that debt issues of investment grade "BBB" or better is preferred. However, investment managers may purchase lesser quality debt investments as long as the purchase represents no more than 25% of a manager's fixed income portfolio. As of March 31, 2024 and 2023, the Foundation has \$19.00 million and \$15.07 million, respectively, in obligations of the U.S. government, federal agencies, and bonds and notes that include embedded options consisting of the option at the discretion of the issuer to call their obligation.

Concentration of credit risk – Concentration of credit risk is the risk of loss associated with a lack of diversification, having too much invested in a few individual issuers, thereby exposing the Foundation to greater risks resulting from adverse economic, political, regulatory, geographic, or credit developments. Securities issued or explicitly guaranteed by the U.S. government, Fannie Mae, and government agencies are not considered by management to be a concentration of credit risk.

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Note 3 – Cash, Cash Equivalents, and Investments (Continued)

The Foundation’s policy provides that investments in fixed income securities of a single issue must not exceed 5% of fair value total investment assets with each money manager. U.S. government and federal agency obligations are not subject to this limitation. For equities, no single major industry may represent more than 15% of the market value of the total amount each investment firm has to invest at the time of purchase, and in no case should an individual security be purchased that exceeds 5% of the portfolio total without approval from the investment committee. The updated policy also provides that the target asset allocation for the investment portfolio is 75% in equities and 25% in fixed income.

Custodial credit risk – Custodial credit risk is the risk that, in the event of failure of the counterparty, the Foundation will not be able to recover the value of its investments.

The Foundation’s investment policy does not address custodial risk. Foundation investments in debt securities are uninsured, not registered in the name of the Foundation, and held by financial institutions, and as such, are exposed to custodial credit risk. From time to time the Foundation holds deposits in excess of the amount insured by the FDIC and the SIPC. Management believes that the risk of loss on these deposits is remote.

Foreign currency risk – Foreign currency risk is the possibility that changes in exchange rates between the U.S. dollar and foreign currencies could adversely affect a deposit or investment’s fair value. As of March 31, 2024 and 2023, the investment portfolio does not hold any foreign bonds. While foreign securities are held in an international equity account, they are held as American depository receipts (“ADR’s”), which are denominated in U.S. dollars and trade like U.S. domestic equities on U.S. domestic stock exchanges. Under the Foundation’s investment policy, there is no provision to purchase individual foreign denominated securities.

Fair value measurements – The Foundation’s Level 1 investments primarily consist of publicly traded equity securities, mutual funds, and exchange traded funds. Level 2 investments primarily consist of Federal agency obligations and corporate bonds. The Foundation does not hold any Level 3 or Net Asset Value (“NAV”) investments in its portfolio.

The following summarizes the investments reported at fair value within the fair value hierarchy as of March 31:

Asset Type	2024			
	Fair Value	Level 1	Level 2	Level 3
Equity securities	\$ 70,698,911	\$ 70,698,911	\$ -	\$ -
Fixed or variable income securities				
U.S. government guaranteed	7,813,260	4,104,916	3,708,344	-
Other U.S. dollar denominated	13,327,815	2,141,117	11,186,698	-
Total assets in the fair value hierarchy	<u>\$ 91,839,986</u>	<u>\$ 76,944,944</u>	<u>\$ 14,895,042</u>	<u>\$ -</u>

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Notes to the Financial Statements
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Note 3 – Cash, Cash Equivalents, and Investments (Continued)

The following summarizes the investments reported at fair value within the fair value hierarchy as of March 31:

Asset Type	2023			
	Fair Value	Level 1	Level 2	Level 3
Equity securities	\$ 56,193,969	\$ 56,193,969	\$ -	\$ -
Fixed or variable income securities				
U.S. government guaranteed	5,026,599	3,629,480	1,397,119	-
Other U.S. dollar denominated	12,871,029	2,831,757	10,039,272	-
Total assets in the fair value hierarchy	<u>\$ 74,091,597</u>	<u>\$ 62,655,206</u>	<u>\$ 11,436,391</u>	<u>\$ -</u>

Note 4 – Related Party Transactions

St. Petersburg College

The Foundation is related to the College by virtue of its primary purpose, which is to engage in activities to foster, promote, and provide funds to or for the benefit of the College and its students. During the years ended March 31, 2024 and 2023, the Foundation provided scholarships and program expenses to the College of approximately \$5.48 million and \$4.33 million, respectively.

The Foundation permanently loaned the Leepa-Rattner-Gentle art collection to the College for \$1. The College loaned the collection to The Leepa-Rattner Museum of Art, Inc. (“Museum”). Through June 30, 2021, the collections were administered by the Museum. Commencing July 1, 2023, the collections were transferred to the College and the Museum became an operating department of the College.

The College provides the office space for the Foundation to operate without charge. Management estimates fair value of the annual rent, including utilities, to be approximately \$11,000 and \$18,000 for the years ended March 31, 2024 and 2023, respectively. The College also provides the employees to operate the Foundation at an estimated cost of approximately \$1,166,000 and \$958,000 for the years ended March 31, 2024 and 2023, respectively. The College provided other miscellaneous services and supplies in estimated amounts of approximately \$26,000 and \$17,000 for the years ended March 31, 2024 and 2023, respectively. These donated amounts are recognized in the statements of revenues, expenses, and change in net position as operating revenue as a part of contributions and various elements of operating expenses. The College provides the insurance for the Foundation; however, an allocation for the insurance cost cannot be determined at this time.

During the years ended March 31, 2024 and 2023, the Foundation received cash donations from members of the Board, corporations, and organizations affiliated with directors of the Board.

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Note 5 – In-Kind Contributions

In-kind contributions are included in contributions in the statements of revenues, expenses, and change in net position. The majority of in-kind contributions are from the College. The remainder of in-kind contributions are from individuals or corporations. Management estimates that the fair value of in-kind contributions are as follows for the years ended March 31:

	2024	2023
Materials and supplies	\$ 12,632	\$ 1,400
Contributions in-kind from the College		
Donated personnel	1,165,840	957,848
Facilities	10,576	18,027
Services, materials, and supplies	25,896	16,886
	1,202,312	992,761
	\$ 1,214,944	\$ 994,161

Note 6 – Net Position Restricted - Expendable

Net position restricted - expendable was available for the following purposes at March 31:

	2024	2023
Program support	\$ 26,547,701	\$ 20,444,155
Scholarships and grants to students	24,504,712	16,203,097
Awards for endowed teaching chairs	1,142,094	776,210
Student recognition awards	472,120	386,837
	\$ 52,666,627	\$ 37,810,299

Changes in restricted - expendable net position are as follows for the years ended March 31:

	2024	2023
Restricted - expendable at beginning of year	\$ 37,810,299	\$ 45,510,304
Contributions	2,933,819	4,411,826
Release of restrictions	(4,627,819)	(3,862,244)
Investment earnings (losses)		
Interest and dividends, net of fees	484,365	403,811
Net change in fair value of investments	16,065,963	(8,653,398)
Total investment earnings (losses)	16,550,328	(8,249,587)
Restricted - expendable at end of year	\$ 52,666,627	\$ 37,810,299

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Note 6 – Net Position Restricted – Expendable (Continued)

Releases from donor restrictions were recognized because the Foundation incurred expenses satisfying restricted purposes as follows during the years ended March 31:

	2024	2023
Scholarship expenses	\$ 2,826,161	\$ 2,448,554
Capital project construction	-	44,493
Other program expenses	2,425,102	1,515,622
Change in donor restrictions	(623,444)	(146,425)
	\$ 4,627,819	\$ 3,862,244

Certain donors changed their restrictions during the years ended March 31, 2024 and 2023, resulting in reclassifications of net assets.

Note 7 – Net Position Restricted - Nonexpendable

Net position restricted - nonexpendable consist of donor-restricted assets (“endowments”) subject to the spending policy of the Foundation. The income from these endowments is sometimes restricted for a specific purpose by the donor. Realized and unrealized gains and losses on endowments are recorded as unrestricted, restricted - expendable or nonexpendable, consistent with interest and dividend income treatment, unless otherwise specified by the donor.

Net position restricted - nonexpendable is summarized as follows as of March 31:

	2024	2023
Program support	\$ 10,471,541	\$ 9,855,256
Scholarships and grants to students	26,449,665	23,929,475
Awards for endowed teaching chairs	789,795	758,561
Student recognition awards	245,811	245,760
	\$ 37,956,812	\$ 34,789,052

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Note 7 – Net Position Restricted - Nonexpendable (Continued)

Changes in restricted - nonexpendable net position are as follows for the years ended March 31:

	2024	2023
Restricted - nonexpendable at beginning of year	\$ 34,789,052	\$ 33,992,804
Contributions	3,027,175	859,513
Investment earnings (losses)		
Interest and dividends, net of fees	9,338	8,234
Net change in fair value of investments	131,892	(71,500)
Total investment earnings (losses)	141,230	(63,266)
Change in donor restrictions	(645)	1
Restricted - nonexpendable at end of year	\$ 37,956,812	\$ 34,789,052

Certain donors changed their restrictions during the years ended March 31, 2024 and 2023, resulting in reclassifications of net assets.

Note 8 – Unrestricted Designated Net Position

The Foundation has a board designated endowment fund recorded as unrestricted net assets which was designated by the Board in 2017 with the proceeds from a BP Deepwater Horizon settlement. The Board decides the use of these funds on an annual basis.

Since these funds are not the result of donor-imposed or contractual restrictions, they are reflected as a component of unrestricted net position on the statement of net position. As of March 31, 2024 and 2023, the amount of board designed unrestricted net position was \$609,530 and \$728,841, respectively.

Note 9 – Subsequent Events

The Foundation has evaluated subsequent events through August 12, 2024, the date which the financial statements were available to be issued. No events have occurred subsequent to the statement of net position date, that would require adjustment to, or disclosure in, the financial statements.

OTHER UNAUDITED INFORMATION

ST. PETERSBURG COLLEGE FOUNDATION, INC.
(A Component Unit of St. Petersburg College)
Schedule of Collections (Unaudited)
March 31, 2023

The Foundation has received various gifts of donated art objects, microfilm, and microfiche, being held for educational purposes, which are not reflected on the financial statements. They include:

1. Wendall Ware Microfilm Collection - A collection of 25,000,000 images. Independently appraised to be worth \$1,932,447.
2. Canadian Donors Art Collections - A collection of contemporary prints and artists' proofs. Independently appraised to be worth \$988,653.
3. Anonymous Oriental Art Objects Collection -A collection of Chinese Qing dynasty and Japanese Taisno, Heisei, and Showa Period objects d'art. Independently appraised to be worth \$44,275.
4. Abraham Rattner, Allen Leepa, and Esther Gentle Art Collection - Over 5,000 artworks with an estimated fair market value of \$22 million.
5. Two art quilts by Pauline Salzman. Independently appraised to be worth \$5,600 and \$4,000.
6. Contemporary Florida Art Collection and American Fine Crafts from the Gulf Coast Museum of Art. Independently appraised to be worth \$544,210.
7. Stella Anderson Photographs - A collection of 10 black and white photographs of downtown St. Petersburg donated by Stella Anderson with an estimated fair market value of \$2,500.
8. Martha Campbell painting with an estimated fair market value of \$800.
9. Florence Putterman Paintings - Two paintings with an estimated fair market value of \$1,600.
10. Victoria Block Pieces -A collection of nine wall-mounted oil on ceramic pieces with an estimated fair market value of \$3,500.
11. Jack King Piece - A mixed-media wall construction art piece with an estimated fair market value of \$1,100.
12. Jack Barrett painting - "Knight of the Brownstones" with an estimated fair market value of \$6,800.
13. Winslow Homer - A collection of prints (370). Estimated fair market value \$46,955.
14. Original drawings and watercolors by Joseph Weinzette (14). Donated by Joseph Weinzette. Estimated fair market value of \$5,800.
15. Digital print by Robert Derr donated by the artist. Estimated fair market value of \$1,100.
16. Paintings (26) by various artists and art books (11), donated by John and Betty Milson. Estimated fair market value of \$14,500.
17. Four ethnographic sculptures and one decorative lamp, donated by Rita Scott estate. Estimated fair market value of \$21,700.
18. Carved Bass Wood - Golden Retriever "Buddy" by Mark Noll. Estimated fair market value of \$750.
19. 12 works by David P. Anderson. Donated by Lawrence Konrad & Robert Pope. Not valued.
20. Paintings (2) by Joseph Weinzette; Portrait of an African Girl and Urban Landscape. Estimated fair market value of \$1,200.
21. Paintings by D. Anderson - Russian Peasant and My Heart Greatly Rejoices. Estimated fair market value of \$5,000 and \$9,000 respectively.
22. Painting by W. Nelson - Stage Coach. Estimated fair market value of \$4,500.
23. Painting by Lisa Williamson - Kentucky Landscape, painting by Mary Bassham - Still Life with Tea Pot and untitled painting by Maria Calandra, donated by Ken Rollins. Estimated fair market value of \$9,500.

ST. PETERSBURG COLLEGE FOUNDATION, INC.
(A Component Unit of St. Petersburg College)
Schedule of Collections (Unaudited) (Continued)
March 31, 2023

- 24. Collection of ceramic Panamanian/pre-Columbian artifacts donated by Lourdes Oliveira. Not valued.
- 25. Dog with Dragon Fly Sculpture. Estimated fair market value of \$885.
- 26. Mixed media artwork "Landscape" by Morgan. Estimated fair market value of \$2,800.
- 27. Japanese Tatami Mats (2). Estimated fair market value of \$4,200.
- 28. 30 Painting/Sculptures. Estimated fair market value of \$1.
- 29. Robert Wood Landscape with Stream. Estimated fair market value of \$5,600

Total fair market value: \$25,668,976



PRIDA GUIDA & PEREZ, P.A.

CERTIFIED PUBLIC ACCOUNTANTS

2504 W. Kathleen Street

Tampa, FL 33607

INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH *GOVERNMENT AUDITING STANDARDS*

Board of Directors
St. Petersburg College Foundation, Inc.

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, the financial statements of the business-type activities of St. Petersburg College Foundation, Inc. ("Foundation"), a component unit of St. Petersburg College, as of and for the year ended March 31, 2024, and the related notes to the financial statements, which collectively comprise the Foundation's basic financial statements, and have issued our report thereon dated August 12, 2024.

Report on Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Foundation's internal control over financial reporting ("internal control") to determine audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control. Accordingly, we do not express an opinion on the effectiveness of the Foundation's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency* is a deficiency, or combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

**INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL
OVER FINANCIAL REPORTING AND ON COMPLIANCE AND
OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL
STATEMENTS PERFORMED IN ACCORDANCE WITH
GOVERNMENT AUDITING STANDARDS (CONTINUED)**

Report on Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Foundation's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.



Prida, Guida & Perez, P.A.
Tampa, Florida
August 12, 2024