



BUILDING HOMES FOR HEROES, INC.

AUDIT REPORTS RELATED TO THE FLORIDA STATE SINGLE AUDIT

FOR THE YEAR ENDED DECEMBER 31, 2022

Connected
to your business
goals
success


CERINI
& **LLP**
ASSOCIATES
CERTIFIED PUBLIC ACCOUNTANTS

BUILDING HOMES FOR HEROES, INC.

***AUDIT REPORTS RELATED TO THE FLORIDA STATE SINGLE AUDIT
FOR THE YEAR ENDED DECEMBER 31, 2022
TABLE OF CONTENTS***

| | |
|---|---|
| Report On Compliance For Each Major Federal Program And State Project And Report On Internal Control Over Compliance Required By The Uniform Guidance And Chapter 10.650, Rules Of The Auditor General | 1 |
| Schedule of Expenditures of State Financial Assistance..... | 5 |
| Notes to Schedule of Expenditures of State Financial Assistance..... | 6 |
| Schedule of Findings and Questioned Costs..... | 7 |

**Report On Compliance For Each Major Federal Program
And State Project And Report On
Internal Control Over Compliance Required
By The Uniform Guidance And Chapter 10.650, Rules Of The Auditor General**

Independent Auditors' Report

To the Board of Directors of
Building Homes for Heroes, Inc. and Subsidiaries
4584 Austin Blvd
Island Park, NY 11558

Report on Compliance for Each Major Federal Program and State Project

Opinion on Each Major Federal Program and State Project

We have audited Building Homes for Heroes, Inc.'s (hereinafter, the "Organization") compliance with the types of compliance requirements identified as subject to audit in the OMB Compliance Supplement, and the requirements described in the Department of Financial Services' *State Projects Compliance Supplement*, that could have a direct and material effect on each of the Organization's major Federal programs and State projects for the year ended December 31, 2022. The Organization's major Federal programs and State projects are identified in the summary of auditors' results section of the accompanying schedule of findings and questioned costs.

In our opinion, the Organization complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major Federal programs and State projects for the year ended December 31, 2022.

Basis for Opinion on Each Major Federal Program and State Project

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America (GAAS); and the audit requirements of Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance); and Chapter 10.650, Rules of the Auditor General. Our responsibilities under those standards, the Uniform Guidance, and Chapter 10.650, Rules of the Auditor General, are further described in the Auditors' Responsibilities for the Audit of Compliance section of our report.

We are required to be independent of the Organization and to meet our other ethical responsibilities, in accordance with relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our

opinion on compliance for each major Federal program and State project. Our audit does not provide a legal determination of the Organization's compliance with the compliance requirements referred to above.

Responsibilities of Management for Compliance

Management is responsible for compliance with the requirements referred to above and for the design, implementation, and maintenance of effective internal control over compliance with the requirements of laws, statutes, regulations, rules and provisions of contracts or grant agreements applicable to the Organization's Federal programs and State Projects.

Auditors' Responsibility for the Audit of Compliance

Our objectives are to obtain reasonable assurance about whether material noncompliance with the compliance requirements referred to above occurred, whether due to fraud or error, and express an opinion on the Organization's compliance based on our audit. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS, the Uniform Guidance, and Chapter 10.650, Rules of the Auditor General, will always detect material noncompliance when it exists. The risk of not detecting material noncompliance resulting from fraud is higher than for that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirements referred to above is considered material, if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgment made by a reasonable user of the report on compliance about the Organization's compliance with the requirements of each major Federal program and State project as a whole.

In performing an audit in accordance with GAAS, the Uniform Guidance, and Chapter 10.650, Rules of the Auditor General, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material noncompliance, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the Organization's compliance with the compliance requirements referred to above and performing such other procedures as we considered necessary in the circumstances.
- Obtain an understanding of the Organization's internal control over compliance relevant to the audit in order to design audit procedures that are appropriate in the circumstances and to test and report on internal control over compliance in accordance with the Uniform Guidance and Chapter 10.650, Rules of the Auditor General, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control over compliance. Accordingly, no such opinion is expressed.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies and material weaknesses in internal control over compliance that we identified during the audit.

Report on Internal Control Over Compliance

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a Federal program or State project on a timely basis. A *material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a Federal program or State project will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency in internal control over compliance* is a deficiency, or as combination of deficiencies, in internal control over compliance with the type of compliance requirement of a Federal program or State project that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the Auditors' Responsibilities for the Audit of Compliance section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies in internal control over compliance. Given these limitations, during our audit we did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, material weaknesses or significant deficiencies in internal control over compliance may exist that have not been identified.

Our audit was not designed for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, no such opinion is expressed.

Report on Schedule of Expenditures of State Financial Assistance Required by the Uniform Guidance and Chapter 10.650, Rules of the Auditor General

We have audited the consolidated financial statements of the Organization as of and for the year ended December 31, 2022, and have issued our report thereon dated July 17, 2023, which contained an unmodified opinion on those consolidated financial statements. Our audit was performed for the purpose of forming an opinion on the consolidated financial statements as a whole. The accompanying schedule of expenditures of state financial assistance is presented for purposes of additional analysis as required by the Uniform Guidance and Chapter 10.650, Rules of the Auditor General, and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the schedule of expenditures of state financial assistance is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and results of that testing based on the requirements of the Uniform Guidance and Chapter 10.650, Rules of the Auditor General. Accordingly, this report is not suitable for any other purpose.

Cerin & Associates LLP

July 17, 2023
Bohemia, New York

BUILDING HOMES FOR HEROES, INC.

**SCHEDULE OF EXPENDITURES OF STATE FINANCIAL ASSISTANCE
FOR THE YEAR ENDED DECEMBER 31, 2022**

| <u>State Agency/ State Project</u> | <u>CSFA No.</u> | <u>Contract/ Grant No.</u> | <u>Expenditures</u> | <u>Transfers to Subrecipients</u> | <u>Non-Cash Assistance</u> |
|---|-----------------|--------------------------------|---------------------|---------------------------------------|--------------------------------|
| <u>Department of Economic Opportunity</u> | | | | | |
| Division of Housing and Community Development | 40.038 | HL144 | \$ 920,000 | \$ - | \$ - |
| <u>Florida Housing Finance Corporation</u> | | | | | |
| State Housing Initiatives Partnership Program | 40.901 | HL024 | \$ 329,616 | \$ - | \$ - |
| Total Expenditures of State Financial Assistance | | | <u>\$ 1,249,616</u> | <u>\$ -</u> | <u>\$ -</u> |

BUILDING HOMES FOR HEROES, INC.

**NOTES TO THE SCHEDULE OF EXPENDITURES OF
STATE FINANCIAL ASSISTANCE
FOR THE YEAR ENDED DECEMBER 31, 2022**

NOTE 1 - BASIS OF PRESENTATION

The accompanying Schedule of Expenditures of State Financial Assistance (the "Schedule") includes the state award activity of Building Homes For Heroes, Inc. (hereinafter the "Organization") under programs of the State of Florida for the year ended December 31, 2022. The information in the Schedule is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations, Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance), and Chapter 10.650, Rules of the Auditor General. Because the Schedule presents only a selected portion of the operations of the Organization, it is not intended to and does not present the financial position, changes in net assets, or cash flows of the Organization.

NOTE 2 - SIGNIFICANT ACCOUNTING POLICY

Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance and Chapter 10.650, Rules of the Auditor General. wherein certain types of expenditures are not allowable or are limited as to reimbursement.

NOTE 3 - INDIRECT COST RATE

The Organization has elected not to use the ten-percent de minimis indirect cost rate allowed under the Uniform Guidance.

***SCHEDULE OF FINDINGS AND QUESTIONED COSTS
FOR THE YEAR ENDED DECEMBER 31, 2022***

Section I: Summary of Auditors' Results

Financial Statements

Type of auditors' report issued: Unmodified

Internal control over financial reporting:

| | | |
|---|---------|---------------|
| Are any material weaknesses identified? | ___ Yes | <u> X </u> No |
| Are any significant deficiencies identified? | ___ Yes | <u> X </u> No |
| Is any noncompliance material to consolidated financial statements noted? | ___ Yes | <u> X </u> No |

Federal Awards and State Projects

Internal control over major federal programs and State projects:

| | | |
|---|---|---------------|
| Are any material weaknesses identified? | ___ Yes | <u> X </u> No |
| Are any significant deficiencies identified? | ___ Yes | <u> X </u> No |
| Type of auditors' report issued on compliance for major federal programs and state projects | <u>Unmodified</u> | |
| Any audit findings disclosed that are required to be reported in accordance with 2 CFR 200.516(a) or Chapter 10.650, Rules of the Auditor General | ___ Yes | <u> X </u> No |
| Identification of major federal programs and state projects: | | |
| <u>CSFA Number(s)</u> | <u>Name of state project or cluster</u> | |
| 40.038 | Division of Community Development | |
| Dollar threshold used to distinguish between type A and type B programs: | <u>\$489,006</u> | |
| Auditee qualified as low-risk auditee? | ___ Yes | <u> X </u> No |



***BUILDING HOMES FOR HEROES, INC. AND
SUBSIDIARIES***

***CONSOLIDATED FINANCIAL STATEMENTS
AND INDEPENDENT AUDITORS' REPORT***

FOR THE YEARS ENDED DECEMBER 31, 2022 AND 2021

Connected
to your business
goals
success



CERINI
& **LLP**
ASSOCIATES
CERTIFIED PUBLIC ACCOUNTANTS

BUILDING HOMES FOR HEROES, INC. AND SUBSIDIARIES

CONSOLIDATED FINANCIAL STATEMENTS AND INDEPENDENT AUDITORS' REPORT FOR THE YEARS ENDED DECEMBER 31, 2022 AND 2021 TABLE OF CONTENTS

| | |
|---|----|
| Independent Auditors' Report | 1 |
| <u>Audited Consolidated Financial Statements</u> | |
| Consolidated Statements of Financial Position..... | 4 |
| Consolidated Statement of Activities for the year ended December 31, 2022 | 5 |
| Consolidated Statement of Activities for the year ended December 31, 2021 | 6 |
| Consolidated Statement of Functional Expenses for the year ended December 31, 2022..... | 7 |
| Consolidated Statement of Functional Expenses for the year ended December 31, 2021..... | 8 |
| Consolidated Statements of Cash Flows | 9 |
| Notes to the Consolidated Financial Statements | 10 |

INDEPENDENT AUDITORS' REPORT

To the Board of Directors of
Building Homes for Heroes, Inc. and Subsidiaries
4584 Austin Blvd
Island Park, NY 11558

Report on the Audit of the Consolidated Financial Statements

Opinion

We have audited the accompanying consolidated financial statements of Building Homes for Heroes, Inc. and its subsidiaries (hereinafter, collectively, the "Organization") which comprise the consolidated statements of financial position as of December 31, 2022 and 2021, and the related consolidated statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of the Organization as of December 31, 2022 and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America ("GAAS"). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audits of the Consolidated Financial Statements section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Change in Accounting Principle

As discussed in Notes 1 and 2 to the financial statements, in 2022 the Organization retrospectively adopted the new accounting guidance within Accounting Standards Codification ("ASC") 842, *Leases*, resulting in a restatement of financial statements for the year ended December 31, 2021. Our opinion is not modified with respect to this matter.

Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for one year after the date that the consolidated financial statements are issued.

Auditors' Responsibilities for the Audits of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audits.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audits, significant audit findings, and certain internal control-related matters that we identified during the audits.

Report on Other Legal and Regulatory Requirements

In accordance with the audit requirements of Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance); and Chapter 10.650, Rules of the Auditor General, we have also issued our report dated July 17, 2023, on our consideration of the Organization's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts, and grants. That report is an integral part of an audit performed in accordance with the audit requirements of Uniform Guidance and Chapter 10.650, Rules of the Auditor General and should be read in conjunction with this report in considering the results of our audits.

Corin E. Associates LLP

July 17, 2023
Bohemia, New York

BUILDING HOMES FOR HEROES, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF FINANCIAL POSITION
DECEMBER 31,

2022

2021

ASSETS

Current Assets:

| | | |
|---|--------------|--------------|
| Cash and cash equivalents..... | \$ 5,914,980 | \$ 7,268,060 |
| Investments..... | 3,029,595 | 973,274 |
| Property held for transfer, current portion | 2,914,686 | 1,487,689 |
| Contributions and grants receivable | 695,883 | 1,354,799 |
| Inventory..... | 41,850 | - |
| Other current assets..... | 18,767 | 17,996 |

| | | |
|-----------------------------|------------|------------|
| TOTAL CURRENT ASSETS | 12,615,761 | 11,101,818 |
|-----------------------------|------------|------------|

| | | |
|--|-----------|-----------|
| Property held for transfer, net of current portion and property assignments..... | 1,939,293 | 4,341,881 |
| Operating lease right-of-use asset, net of accumulated amortization..... | 263,734 | 15,008 |
| Property and equipment, net of accumulated depreciation..... | 72,222 | 47,414 |

| | | |
|---------------------|---------------|---------------|
| TOTAL ASSETS | \$ 14,891,010 | \$ 15,506,121 |
|---------------------|---------------|---------------|

LIABILITIES AND NET ASSETS

Current Liabilities:

| | | |
|---|------------|------------|
| Accounts payable and accrued expenses..... | \$ 273,117 | \$ 336,168 |
| Current portion of operating lease liability..... | 119,535 | 15,454 |
| | 392,652 | 351,622 |

| | | |
|---|---------|---|
| Operating lease liability, net of current portion | 147,197 | - |
|---|---------|---|

| | | |
|--------------------------|---------|---------|
| TOTAL LIABILITIES | 539,849 | 351,622 |
|--------------------------|---------|---------|

Net Assets:

| | | |
|---------------------------------|-----------|-----------|
| Without donor restrictions..... | 9,635,186 | 8,765,539 |
| With donor restrictions | 4,715,975 | 6,388,960 |

| | | |
|-------------------------|------------|------------|
| TOTAL NET ASSETS | 14,351,161 | 15,154,499 |
|-------------------------|------------|------------|

| | | |
|---|---------------|---------------|
| TOTAL LIABILITIES AND NET ASSETS | \$ 14,891,010 | \$ 15,506,121 |
|---|---------------|---------------|

BUILDING HOMES FOR HEROES, INC. AND SUBSIDIARIES

**CONSOLIDATED STATEMENT OF ACTIVITIES
FOR THE YEAR ENDED DECEMBER 31, 2022**

| | Without Donor Restrictions | With Donor Restrictions | Total |
|--|---|--|----------------------|
| OPERATING REVENUE AND SUPPORT: | | | |
| Contributions | \$ 5,292,959 | \$ 238,082 | \$ 5,531,041 |
| Government grants..... | 1,630,021 | - | 1,630,021 |
| In-kind donations..... | 3,004,973 | 259,000 | 3,263,973 |
| Gross proceeds from fundraising events..... | 725,036 | - | 725,036 |
| Less: direct expenses | (315,918) | - | (315,918) |
| Net proceeds from fundraising events..... | 409,118 | - | 409,118 |
| Gain on sale of land..... | 4,147 | - | 4,147 |
| Paycheck Protection Program loan forgiveness income..... | - | - | - |
| Net assets released from restrictions..... | 2,170,067 | (2,170,067) | - |
| TOTAL OPERATING REVENUE AND SUPPORT | 12,511,285 | (1,672,985) | 10,838,300 |
| OPERATING EXPENSES: | | | |
| Program Services: | | | |
| Home award program..... | 10,406,157 | - | 10,406,157 |
| Physical, mental and financial wellness..... | 212,971 | - | 212,971 |
| Emergency and family support..... | 292,794 | - | 292,794 |
| TOTAL PROGRAM SERVICES | 10,911,922 | - | 10,911,922 |
| Supporting Services: | | | |
| Management and general..... | 248,342 | - | 248,342 |
| Fundraising..... | 265,929 | - | 265,929 |
| TOTAL SUPPORTING SERVICES | 514,271 | - | 514,271 |
| TOTAL OPERATING EXPENSES | 11,426,193 | - | 11,426,193 |
| CHANGE IN NET ASSETS FROM OPERATIONS | 1,085,092 | (1,672,985) | (587,893) |
| NON-OPERATING REVENUE AND SUPPORT: | | | |
| Net investment income | 15,802 | - | 15,802 |
| Unrealized losses..... | (231,247) | - | (231,247) |
| TOTAL NON-OPERATING REVENUE AND SUPPORT | (215,445) | - | (215,445) |
| CHANGE IN NET ASSETS | 869,647 | (1,672,985) | (803,338) |
| Net assets, beginning of year..... | 8,765,539 | 6,388,960 | 15,154,499 |
| Net assets, end of year..... | <u>\$ 9,635,186</u> | <u>\$ 4,715,975</u> | <u>\$ 14,351,161</u> |

The accompanying notes are an integral part of these consolidated financial statements.

BUILDING HOMES FOR HEROES, INC. AND SUBSIDIARIES

**CONSOLIDATED STATEMENT OF ACTIVITIES
FOR THE YEAR ENDED DECEMBER 31, 2021**

| | Without Donor Restrictions | With Donor Restrictions | Total |
|--|---|--|-------------------|
| OPERATING REVENUE AND SUPPORT: | | | |
| Contributions | \$ 5,756,960 | \$ 2,042,477 | \$ 7,799,437 |
| Government grants..... | 1,444,617 | - | 1,444,617 |
| In-kind donations..... | 1,278,621 | 2,811,900 | 4,090,521 |
| Gross proceeds from fundraising events..... | 495,849 | - | 495,849 |
| Less: direct expenses | (224,536) | - | (224,536) |
| Net proceeds from fundraising events..... | 271,313 | - | 271,313 |
| Loss on sale of land..... | (38,829) | - | (38,829) |
| Paycheck Protection Program loan forgiveness income..... | 204,360 | - | 204,360 |
| Net assets released from restrictions | 5,720,405 | (5,720,405) | - |
| TOTAL OPERATING REVENUE AND SUPPORT | 14,637,447 | (866,028) | 13,771,419 |
| OPERATING EXPENSES: | | | |
| Program Services: | | | |
| Home award program..... | 11,301,376 | - | 11,301,376 |
| Physical, mental and financial wellness..... | 84,862 | - | 84,862 |
| Emergency and family support..... | 278,290 | - | 278,290 |
| TOTAL PROGRAM SERVICES | 11,664,528 | - | 11,664,528 |
| Supporting Services: | | | |
| Management and general..... | 266,547 | - | 266,547 |
| Fundraising..... | 321,198 | - | 321,198 |
| TOTAL SUPPORTING SERVICES | 587,745 | - | 587,745 |
| TOTAL OPERATING EXPENSES | 12,252,273 | - | 12,252,273 |
| CHANGE IN NET ASSETS FROM OPERATIONS | 2,385,174 | (866,028) | 1,519,146 |
| NON-OPERATING REVENUE AND SUPPORT: | | | |
| Net investment income..... | 3,076 | - | 3,076 |
| Unrealized losses..... | (13,545) | - | (13,545) |
| TOTAL NON-OPERATING REVENUE AND SUPPORT | (10,469) | - | (10,469) |
| CHANGE IN NET ASSETS | 2,374,705 | (866,028) | 1,508,677 |
| Net assets, beginning of year..... | 6,390,834 | 7,254,988 | 13,645,822 |
| Net assets, end of year..... | \$ 8,765,539 | \$ 6,388,960 | \$ 15,154,499 |

The accompanying notes are an integral part of these consolidated financial statements.

BUILDING HOMES FOR HEROES, INC. AND SUBSIDIARIES

**CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED DECEMBER 31, 2022**

| | Program Services | | | | Supporting Services | | Total Expenses |
|--|----------------------|---|------------------------------|------------------------|------------------------|-------------------|----------------------|
| | Home Award Program | Physical, Mental and Financial Wellness | Emergency and Family Support | Total Program Services | Management and General | Fundraising | |
| Homes, construction, closing , key turnover, and support | \$ 8,230,285 | \$ 92,819 | \$ 139,331 | \$ 8,462,435 | \$ - | \$ - | \$ 8,462,435 |
| Veteran COVID-19 relief..... | - | - | 10,600 | 10,600 | - | - | 10,600 |
| Veteran summit and rehabilitation..... | - | 38,043 | - | 38,043 | - | - | 38,043 |
| Travel: construction, meetings, and key ceremonies, etc..... | 112,677 | - | - | 112,677 | 3,242 | 8,093 | 124,012 |
| Travel: home recipients, veterans, and family members..... | 41,185 | - | - | 41,185 | - | - | 41,185 |
| Veteran ambassador program..... | 133,960 | - | 23,640 | 157,600 | - | - | 157,600 |
| Salaries..... | 429,572 | 15,442 | 56,857 | 501,871 | 86,074 | 58,652 | 646,597 |
| Salaries: veterans and family members..... | 313,408 | 3,687 | 27,833 | 344,928 | 17,659 | 20,826 | 383,413 |
| Payroll taxes and health benefits..... | 143,991 | 3,131 | 13,861 | 160,983 | 20,777 | 8,809 | 190,569 |
| Advertising, marketing, and web hosting..... | 230,207 | 15,365 | 5,121 | 250,693 | 7,932 | 27,283 | 285,908 |
| Veteran highlight and performance..... | 230,535 | 35,259 | 5,424 | 271,218 | 3,308 | 56,228 | 330,754 |
| Insurance..... | 116,234 | - | - | 116,234 | 6,321 | 1,544 | 124,099 |
| Occupancy..... | 78,133 | - | - | 78,133 | 23,029 | 12,068 | 113,230 |
| Building maintenance, supplies, and utilities..... | 16,731 | - | - | 16,731 | 3,273 | 1,418 | 21,422 |
| Office supplies..... | 21,096 | 454 | 1,134 | 22,684 | 6,927 | 2,654 | 32,265 |
| Telecommunication..... | 6,063 | 808 | 1,213 | 8,084 | 951 | 476 | 9,511 |
| Technology and computer expenses..... | 48,326 | 7,435 | 6,196 | 61,957 | 7,252 | 20,042 | 89,251 |
| Professional fees..... | 70,624 | - | - | 70,624 | 28,249 | - | 98,873 |
| Donated legal and advertising..... | 128,098 | - | - | 128,098 | 5,568 | - | 133,666 |
| Meals..... | 16,637 | - | - | 16,637 | 730 | 2,185 | 19,552 |
| Postage and shipping..... | 8,447 | 528 | 1,584 | 10,559 | 1,408 | 2,112 | 14,079 |
| Outside event support..... | 15,298 | - | - | 15,298 | - | 16,112 | 31,410 |
| Credit card processing fees..... | - | - | - | - | 8,745 | 26,235 | 34,980 |
| Depreciation expense..... | 14,650 | - | - | 14,650 | 1,192 | 1,192 | 17,034 |
| State registration fees..... | - | - | - | - | 15,705 | - | 15,705 |
| TOTAL EXPENSES | \$ 10,406,157 | \$ 212,971 | \$ 292,794 | \$ 10,911,922 | \$ 248,342 | \$ 265,929 | \$ 11,426,193 |

The accompanying notes are an integral part of these consolidated financial statements.

BUILDING HOMES FOR HEROES, INC. AND SUBSIDIARIES

**CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED DECEMBER 31, 2021**

| | Program Services | | | Total Program Services | Supporting Services | | Total Expenses |
|---|--------------------------|---|------------------------------------|------------------------------|---------------------------|-------------------|----------------------|
| | Home Award Program | Physical, Mental and Financial Wellness | Emergency and Family Support | | Management and General | Fundraising | |
| Homes, construction, closing, key turnover, and support | \$ 9,117,063 | \$ 12,825 | \$ 134,566 | \$ 9,264,454 | \$ - | \$ - | \$ 9,264,454 |
| Veteran COVID-19 relief..... | - | - | 46,781 | 46,781 | - | - | 46,781 |
| Veteran summit and rehabilitation..... | - | 54,546 | - | 54,546 | - | - | 54,546 |
| Travel: construction, meetings, and key ceremonies, etc..... | 113,702 | - | - | 113,702 | 2,527 | 10,106 | 126,335 |
| Travel: home recipients, veterans, and family members..... | 16,246 | 9,856 | - | 26,102 | - | - | 26,102 |
| Veteran ambassador program..... | 140,100 | - | - | 140,100 | - | - | 140,100 |
| Salaries..... | 500,144 | 7,073 | 60,298 | 567,515 | 101,980 | 109,938 | 779,433 |
| Salaries: veterans and family members..... | 288,189 | - | 27,675 | 315,864 | 12,086 | 15,819 | 343,769 |
| Payroll taxes and health benefits..... | 176,781 | 562 | 6,992 | 184,335 | 25,449 | 20,000 | 229,784 |
| Advertising, marketing, and web hosting..... | 290,607 | - | - | 290,607 | 1,016 | 49,973 | 341,596 |
| Veteran highlight and performance..... | 193,589 | - | - | 193,589 | 2,361 | 40,134 | 236,084 |
| Insurance..... | 179,262 | - | - | 179,262 | 8,182 | 1,716 | 189,160 |
| Occupancy | 60,391 | - | - | 60,391 | 15,381 | 13,214 | 88,986 |
| Building maintenance, supplies, and utilities..... | 9,066 | - | - | 9,066 | 1,661 | 1,080 | 11,807 |
| Office expenses..... | 23,967 | - | - | 23,967 | 5,819 | 3,473 | 33,259 |
| Telecommunication..... | 12,303 | - | - | 12,303 | 1,447 | 724 | 14,474 |
| Technology and computer expenses..... | 63,855 | - | - | 63,855 | 15,736 | 11,042 | 90,633 |
| Professional fees..... | 29,666 | - | - | 29,666 | 29,189 | - | 58,855 |
| Donated legal and advertising..... | 8,406 | - | - | 8,406 | 2,729 | - | 11,135 |
| Meals..... | 33,046 | - | - | 33,046 | 730 | 2,185 | 35,961 |
| Postage and shipping..... | 7,911 | - | 1,978 | 9,889 | 1,318 | 1,978 | 13,185 |
| Outside event support..... | 9,862 | - | - | 9,862 | - | 10,265 | 20,127 |
| Credit card processing fees..... | - | - | - | - | 9,112 | 27,335 | 36,447 |
| Depreciation expense..... | 27,220 | - | - | 27,220 | 2,215 | 2,216 | 31,651 |
| State registration fees..... | - | - | - | - | 27,609 | - | 27,609 |
| TOTAL EXPENSES | \$ 11,301,376 | \$ 84,862 | \$ 278,290 | \$ 11,664,528 | \$ 266,547 | \$ 321,198 | \$ 12,252,273 |

The accompanying notes are an integral part of these consolidated financial statements.

BUILDING HOMES FOR HEROES, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31,

2022 2021

CASH FLOWS FROM OPERATING ACTIVITIES:

| | | |
|--|----------------|------------------|
| Change in net assets..... | \$ (803,338) | \$ 1,508,677 |
| <u>Adjustments to reconcile change in net assets to net cash provided by operating activities:</u> | | |
| Homes received as donations..... | (259,000) | (745,700) |
| Land received as donations..... | (611,000) | (3,203,191) |
| Donated inventory..... | (41,850) | - |
| Assignment of homes to veterans..... | 2,292,573 | 5,799,108 |
| Net increase in value of homes not assigned..... | (491,688) | (328,843) |
| Depreciation expense..... | 17,034 | 31,651 |
| Proceeds from donated stock..... | - | (38,813) |
| Net realized and unrealized loss..... | 231,527 | 13,919 |
| Amortization of operating lease right-of-use..... | (248,726) | 88,572 |
| Paycheck Protection Program forgiveness income..... | - | (204,360) |
| (Gain)/loss on sale of land..... | (4,147) | 38,829 |
| <u>Change in operating assets and liabilities:</u> | | |
| Contributions and grants receivable..... | 658,916 | 1,377,411 |
| Other current assets..... | (771) | 21,985 |
| Accounts payable and accrued expenses..... | (63,051) | (458,230) |
| Operating lease liability | 251,278 | (90,800) |
| NET CASH PROVIDED BY OPERATING ACTIVITIES | 927,757 | 3,810,215 |

CASH FLOWS FROM INVESTING ACTIVITIES:

| | | |
|--|--------------------|------------------|
| Purchases of investments..... | (3,925,409) | (980,055) |
| Purchases of property and equipment..... | (41,842) | - |
| Proceeds from sales of investments..... | 1,637,561 | 32,737 |
| Proceeds from sale of land..... | 48,853 | 499,171 |
| NET CASH USED IN INVESTING ACTIVITIES | (2,280,837) | (448,147) |

CASH FLOWS FROM FINANCING ACTIVITIES:

| | | |
|--|--------------|--------------|
| Proceeds from Paycheck Protection Program loans..... | - | 204,360 |
| Net increase in cash and cash equivalents..... | (1,353,080) | 3,566,428 |
| Cash and cash equivalents, beginning of year..... | 7,268,060 | 3,701,632 |
| Cash and cash equivalents, end of year..... | \$ 5,914,980 | \$ 7,268,060 |

SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:

| | | |
|--|------------|------------|
| Recognition of operating lease right-of-use asset..... | \$ 361,644 | \$ 103,581 |
| Recognition of lease liability..... | \$ 361,644 | \$ 106,254 |

The accompanying notes are an integral part of these consolidated financial statements.

BUILDING HOMES FOR HEROES, INC. AND SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2022 AND 2021

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

This summary of significant accounting policies of Building Homes for Heroes, Inc. and its subsidiaries (hereinafter, collectively, the "Organization") is presented to assist in understanding the Organization's consolidated financial statements. The consolidated financial statements and notes are representations of the Organization's management, who is responsible for the integrity and objectivity of the consolidated financial statements. These accounting policies conform to accounting principles generally accepted in the United States of America and have been consistently applied in the preparation of the consolidated financial statements.

Principles of Consolidation: The accompanying consolidated financial statements include the accounts of Building Homes for Heroes, Inc., Service to Summit, LLC, and 4584 Austin Blvd, LLC. All intercompany transactions and accounts have been eliminated. Service to Summit, LLC was established to raise money for Building Homes for Heroes, Inc., and has no significant financial transactions. 4584 Austin Blvd, LLC was formed to hold a property at 4584 Austin Blvd in Island Park, New York. As such, the accompanying consolidated financial statements primarily represent the financial activities of Building Homes for Heroes, Inc.

Nature of Operations: The Organization is strongly committed to supporting the brave men and women of the military who were injured. The Organization builds or modifies homes and gifts these homes, mortgage-free, to veterans and their families, including Gold Star Families. These mortgage-free homes not only help to remove the families' financial burdens, but they also help to restore the individuals' freedom, and enable the veterans to lead more independent and productive civilian lives. To further assist veterans, the Organization offers financial planning services, family funding, and emergency support. The Organization encourages veterans and their families to take part in its events with other veterans to help build camaraderie and supportive relationships between the wounded veterans. It is the Organization's honor to support the servicemen and women who loyally and courageously served the country in the armed forces.

Income Tax Status: Building Homes for Heroes, Inc. is exempt from federal income tax under section 501(c)(3) of the Internal Revenue Code. In addition, Building Homes for Heroes, Inc. qualifies for the charitable contribution deduction under Section 170(b)(1)(A) and has been classified as an organization other than a private foundation under Section 509(a)(2).

Service to Summit, LLC is a single member LLC whose only member is Building Homes for Heroes, Inc. Therefore, all taxable income or loss passes through to, and is reportable, by Building Homes for Heroes, Inc.

4584 Austin Blvd, LLC is a single member LLC whose only member is Building Homes for Heroes, Inc. Therefore, all taxable income or loss passes through to, and is reportable, by Building Homes for Heroes, Inc.

BUILDING HOMES FOR HEROES, INC. AND SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2022 AND 2021

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

The Organization files IRS Form 990 and respective state and local tax returns. These returns are subject to review and examination by federal, state, and local taxing authorities. The Organization evaluated its activities for uncertain tax positions and has determined that there were no uncertain tax positions for 2022 and 2021. The Organization has determined that it has registered in all states where it is required to be registered.

Basis of Accounting: The consolidated financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

Fair Value Measurement: Investments are stated at fair value. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. A fair value hierarchy is used in measuring fair value that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring the most observable inputs to be used when available. The fair value hierarchy is categorized into three levels. See Note 3.

Investments: Investments in marketable securities with readily determinable fair values and all investments in debt securities are valued at their fair values in the consolidated statements of financial position. Unrealized gains and losses are included in investment income/(loss) in the statements of activities.

Recent Accounting Pronouncement: The Organization retrospectively adopted the Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") Topic 842, *Leases*, for all material, long-term operating leases on January 1, 2022. Under this accounting pronouncement, the Organization recognized right-of-use assets and lease liabilities calculated based on the present values of the lease payments not yet paid, discounted using appropriate discount rates at the lease commencement dates. The right-of-use assets are initially equal to the lease liabilities plus any initial direct costs and prepaid lease payments, less any lease incentives received. Under this approach, amortization of right-of-use assets is charged to amortization expense, which is recorded on the straight-line basis over the term of each lease, unless another systematic and rational basis is more representative of the time pattern in which the use benefit is derived from the leased property, in which case that basis will be used. See Note 7.

The Organization adopted Accounting Standards Update ("ASU") 2020-07, *Presentation and Disclosure by Not-for-Profit Entities for Contributed Nonfinancial Assets*. Under this ASU, nonfinancial assets will be presented as a separate line item in the consolidated statement of activities and require additional disclosures regarding valuation of nonfinancial assets, restrictions on use, and monetization/use of assets within programs during the fiscal year.

BUILDING HOMES FOR HEROES, INC. AND SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2022 AND 2021

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Consolidated Financial Statement Presentation: The Organization is required to report information regarding its financial position and activities according to the following net asset classifications:

Net assets without donor restrictions: Net assets that are not subject to donor-imposed stipulations and may be expended for any purpose in performing the primary objectives of the Organization.

Net assets with donor restrictions: Net assets subject to stipulations imposed by donors, and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Organization or by the passage of time. Other donor restrictions are perpetual in nature, where by the donor has stipulated the funds be maintained in perpetuity.

Donor restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the consolidated statements of activities. There were no net assets to be held in perpetuity as of December 31, 2022 and 2021.

Cash and Cash Equivalents: Cash equivalents represent demand deposits and short-term money market funds with financial institutions. Money market funds held in brokerage accounts are considered to be a component of cash equivalents, as they have a maturity of three months or less.

Contributions and Grants Receivable: Receivables are stated at the amount management expects to collect from outstanding balances. The Organization considers receivables past due or delinquent when payments have not been received in a timely manner. Receivables are written off when management deems the possibility of collecting amounts due as completely unlikely. The Organization closely monitors outstanding balances for all receivables and adheres to a standard set of protocols for collection activities to be undertaken at certain times based upon delinquency status.

Property and Equipment: Property and equipment are stated at cost. All significant acquisitions or betterments over \$5,000 are capitalized and repairs are expensed as incurred. Depreciation is computed utilizing the straight-line method over the estimated useful lives of the related assets. The estimated useful lives of the assets are:

| | |
|-----------------------|---------|
| Computers..... | 3 years |
| Office equipment..... | 5 years |

BUILDING HOMES FOR HEROES, INC. AND SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2022 AND 2021

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Contributions: The Organization receives substantially all of its revenue from contributions from direct public support. All contributions are recognized as revenue when the amounts are pledged. All donor-restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions. Conditional contributions are accounted for as liabilities or are not recognized as revenue initially, until the barriers to entitlement are overcome, at which point contributions are recognized as unconditional and classified as either net assets with donor restrictions or net assets without donor restrictions.

Government Grants: The Organization's government grants are nonreciprocal transactions that are conditioned upon certain conditions, such as incurring allowable expenses, and the contract awards are not recorded as revenue until appropriate expenses have been incurred. Grant revenue is subject to audit and retroactive adjustment. Provisions for estimated settlements are provided in the period the related services are rendered. Differences between the estimated amounts accrued and interim and final settlements are reported as changes in net assets in the year of settlement. Management is of the opinion that such settlements will not have a material adverse effect on the consolidated financial statements.

Advertising Costs: The Organization uses advertising to promote its programs among the audiences it serves. The production costs of advertising are expensed as incurred.

Special Events: The Organization holds fundraising events to provide support for its operations. Revenue from these events is recorded when the events take place. Costs incurred for which donors receive direct benefits have been offset against the revenue earned in the consolidated statements of activities. Other costs related to events for which the donors do not receive direct benefits are included within fundraising costs in the accompanying consolidated statements of activities and functional expenses.

Donated Materials and Services: The Organization benefits from contributed materials attributable to special events and programs. Various noncash contributions are recorded at their estimated fair values at the dates of donation.

The Organization engaged in a partnership with a national bank during 2012. Through this partnership, the bank donates mortgage-free homes to the Organization, which are then gifted to wounded veterans throughout the United States of America. During 2022, there were no homes donated by the bank and in 2021 two homes were donated by the bank.

The Organization engaged in a partnership with a home construction company during 2021. Through this partnership the company donates land to the Organization and then builds homes on the property at a discounted price. In some cases, the company donates already constructed homes. These homes are then gifted to wounded veterans throughout the United States of America.

BUILDING HOMES FOR HEROES, INC. AND SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2022 AND 2021

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

The Organization engaged in a partnership with another national bank during 2022. Through this partnership, the bank donates mortgage-free homes to the Organization, which are then gifted to wounded veterans throughout the United States of America. During 2022, there were no homes donated by the bank.

The Organization received the following contributions of nonfinancial assets during the years ended December 31,:

| | 2022 | 2021 |
|--------------------------------|---------------------|---------------------|
| Homes | \$ 2,650,726 | \$ 3,534,557 |
| Land..... | 191,000 | 539,085 |
| Advertising..... | 109,695 | - |
| Furniture | 105,375 | - |
| Trucks..... | 69,308 | - |
| Legal and professional..... | 23,971 | - |
| Appliances | 41,850 | - |
| Computer programs..... | 9,948 | 10,879 |
| Rent..... | 6,000 | 6,000 |
| Total nonfinancial assets..... | <u>\$ 3,263,973</u> | <u>\$ 4,090,521</u> |

Contributed homes, land and furniture are recorded as in-kind donation revenue with a corresponding increase to property held for transfer or to homes, construction, closing, key turnover and support expense and are valued based on appraisal reports for homes and land, and actual price for furniture. Contributed appliances are recorded as in-kind donations revenue with a corresponding increase to inventory and are valued at discounted wholesale price. Contributed trucks are recorded as in-kind donation revenue with a corresponding increase to property and equipment and are valued based on the manufacturer's suggested retail price. Contributed computer programs and rent are recorded as in-kind donation revenue with a corresponding increase to technology and computer expenses, and occupancy, respectively. The fair value of contributed computer programs is based on fair value of products and services provided and contributed rent is based on estimated price per square foot for comparable property.

BUILDING HOMES FOR HEROES, INC. AND SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2022 AND 2021

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Contributed services are recognized as in-kind donations at their estimated fair value if they create or enhance nonfinancial assets or they require specialized skills that would need to be purchased if they were not donated. The Organization receives contributed advertising, and legal and professional services that are valued at the standard hourly rates charged for those services and are recorded as in-kind donation revenue with a corresponding increase to donated legal and advertising expense. In addition, the Organization receives contributed services from volunteers that do not meet the criteria for recognition. Accordingly, the value of these contributed services has not been reflected in the accompanying consolidated financial statements.

The Organization's contributed homes and land are reported with donor-imposed restrictions, while all other contributed nonfinancial assets do not have donor-imposed restrictions during the years ended December 31, 2022 and 2021.

Functional Allocation of Expenses: The costs of providing the various programs and other activities have been summarized on a functional basis in the accompanying consolidated statements of activities and functional expenses. Accordingly, certain costs have been allocated by management among the program, management and general, and fundraising categories. Most costs incurred by the Organization are directly assignable to these categories. Those costs that cannot be directly assigned are allocated based upon reasonable allocation methodologies, the most significant of which are:

- Salaries are allocated based on an estimate of time spent on program related, management and general, and fundraising functions.
- Payroll taxes and fringe benefits are allocated based upon the salary allocations.
- Property-related costs are allocated based upon the respective use of the facilities.

Use of Estimates: The presentation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from these estimates.

Fair Value Measurements: The Organization follows fair value measurements as prescribed under accounting principles generally accepted in the United States of America. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. There is a fair value hierarchy for inputs used in measuring fair value that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring the most observable inputs to be used when available. The fair value hierarchy is categorized into three levels. Refer to Note 3 for more information on fair values.

BUILDING HOMES FOR HEROES, INC. AND SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2022 AND 2021

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Reclassification: During the year ended December 31, 2022, management reclassified certain expenses into more suitable categories. Certain balances in the consolidated financial statements for the year ended December 31, 2021, were reclassified to conform to the current year presentation.

Events Occurring After the Report Date: The Organization has evaluated events and transactions that occurred between January 1, 2023 and July 17, 2023, which is the date the consolidated financial statements were available to be issued, for possible disclosure and recognition in the consolidated financial statements.

NOTE 2 - PRIOR PERIOD ADJUSTMENT

Due to a change in accounting principle, management recorded a right-of-use asset and lease liability. This change resulted in an increase in right-of-use asset of \$15,008 an increase in lease liability of \$15,454, and a decrease in net assets of \$2,674 as of December 31, 2020.

NOTE 3 - INVESTMENTS

The Organization presents investments in the consolidated statements of financial position at fair value. A fair value hierarchy has been established based upon the observability of inputs to the evaluation of an asset or liability as of the measurement date. The three-level valuation techniques are based upon observable and unobservable inputs. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect market assumptions. These two types of inputs create the following fair value levels (Level 1, 2, and 3):

- Level 1: Level 1 instruments are valued using quoted prices in active markets for identical assets or liabilities.
- Level 2: Level 2 instruments are valued using quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.
- Level 3: Level 3 instruments are valued using unobservable inputs that are significant and reflect substantial management judgment or estimation, including the use of pricing models, discounted cash flow methodologies or similar techniques.

A financial instrument's level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. The assessment of the significance of a particular input to the fair value measurement requires judgment and may affect its placement within the fair value hierarchy levels.

The fair values of the Organization's investments by major security type and level are as follows as of December 31, 2022:

BUILDING HOMES FOR HEROES, INC. AND SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2022 AND 2021

NOTE 3 - INVESTMENTS (continued)

| | <u>Level 1</u> | <u>Level 2</u> | <u>Level 3</u> | <u>Total</u> |
|-------------------------------|---------------------|---------------------|----------------|---------------------|
| Money market..... | \$ 540,528 | \$ - | \$ - | \$ 540,528 |
| Equities | 568,093 | - | - | 568,093 |
| Mutual funds | 166,504 | - | - | 166,504 |
| Government bonds | - | 74,473 | - | 74,473 |
| Certificate of deposits | - | 1,679,997 | - | 1,679,997 |
| Total investments | <u>\$ 1,275,125</u> | <u>\$ 1,754,470</u> | <u>\$ -</u> | <u>\$ 3,029,595</u> |

The fair values of the Organization's investments by major security type and level are as follows as of December 31, 2021:

| | <u>Level 1</u> | <u>Level 2</u> | <u>Level 3</u> | <u>Total</u> |
|-------------------------------|-------------------|----------------|----------------|-------------------|
| Money market..... | \$ - | \$ - | \$ - | \$ - |
| Equities | 798,421 | - | - | 798,421 |
| Mutual funds | 174,853 | - | - | 174,853 |
| Government bonds | - | - | - | - |
| Certificate of deposits | - | - | - | - |
| Total investments | <u>\$ 973,274</u> | <u>\$ -</u> | <u>\$ -</u> | <u>\$ 973,274</u> |

The Organization invests in various investment securities. Investment securities are exposed to various risks such as interest rate, market, and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect account balances and the amounts reported in the accompanying consolidated statements of financial position.

NOTE 4 - PROPERTY HELD FOR TRANSFER

Property held for transfer consists of homes donated to the Organization that will be transferred to veterans upon completion of improvements by the Organization. Donated property and improvements made are capitalized at their estimated fair market values until the residences are assigned and transferred. During the years ended December 31, 2022 and 2021, the Organization received contributed homes with estimated fair values of \$870,000 and \$3,948,891, respectively, which are reflected as in-kind donations in the accompanying consolidated statements of activities.

Properties expected to be transferred within twelve months from year-end have been classified as current on the accompanying consolidated statements of financial position. The remainder have been classified as non-current.

BUILDING HOMES FOR HEROES, INC. AND SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2022 AND 2021

NOTE 4 - PROPERTY HELD FOR TRANSFER (continued)

A corresponding liability and expense is established once each property has been assigned to a veteran. The assignment of property is included in homes, constructions, closing, key turnover, and support expense in the accompanying consolidated statements of functional expenses.

NOTE 5 - CONCENTRATION OF RISK

From time to time, the Organization has cash and cash equivalents on deposit with financial institutions that are in excess of Federal Deposit Insurance Corporation and Securities Investor Protection Corporation limits.

The Organization receives donations and grants from various donors throughout the United States of America. For the years ended December 31, 2022 and 2021, 19% and 13%, respectively, of the Organization's contributions received was from one donor. For the years ended December 31, 2022 and 2021, 54% and 63%, respectively, of the Organization's in-kind donations were received from one donor.

As of December 31, 2022 and 2021, 67% and 72% of the Organization's total contributions and grants receivable were due from two funders, respectively. Management believes that all outstanding receivables as of December 31, 2022 and 2021 will be collected in full.

The Organization was involved in pending litigation involving a lawsuit in the State of Texas with an individual who was gifted a home. During 2022, both parties entered into an agreement with no admission of liability. The settlement amount was covered by insurance.

NOTE 6 - NET ASSETS

Net assets were restricted by donors for the following purposes at December 31,:

| | <u>2022</u> | <u>2021</u> |
|--|----------------------------|----------------------------|
| Donated property restricted for transfer to veterans..... | \$ 4,477,893 | \$ 5,971,590 |
| Pledges restricted for use related to specific homes | 238,082 | 417,370 |
| Total net assets with donor restrictions | <u>\$ 4,715,975</u> | <u>\$ 6,388,960</u> |

During the years ended December 31, 2022 and 2021, the Organization received \$2,254,465 and \$2,872,664, respectively, in contributions and properties held for transfer whose restrictions had been met within the year of contribution and have been reflected as increases in net assets with donor restrictions and as releases from restrictions in the accompanying consolidated statements of activities.

BUILDING HOMES FOR HEROES, INC. AND SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2022 AND 2021

NOTE 7 - OCCUPANCY

During March 2019, the Organization entered into a lease agreement for office space in Island Park, New York. The lease calls for monthly payments of \$7,292, subject to annual rent escalations of 3% through its expiration date of March 1, 2022. The lease includes an option to purchase the property which was the original intention of the Organization in 2021. However, the Organization did not exercise this purchase option; instead a new lease was entered into on March 1, 2022.

The Organization renewed its lease agreement for office space in Island Park, New York, effective March 1, 2022. The lease calls for monthly rent payments of \$10,000 subject to annual monthly rent escalations of \$300 through its expiration date of February 28, 2025. Additionally, the lease calls for the Organization to pay for any real estate tax escalations and for minor maintenance such as snow removal from the property. These additional costs during the years ended December 31, 2022 and 2021, totaled \$7,160 and \$8,610, respectively.

As of December 31, 2022, the future minimum commitments under the above lease was as follows for the years ending December 31,:

| | | |
|-----------------------------------|----|----------------|
| 2023..... | \$ | 123,000 |
| 2024..... | | 126,690 |
| 2025..... | | <u>21,185</u> |
| Total..... | | 270,875 |
| Less: present value discount..... | | <u>(4,143)</u> |
| Present value..... | | 266,732 |
| Total lease liabilities..... | \$ | <u>266,732</u> |

| | |
|-------------------------------------|-------|
| Months remaining | 26 |
| Discount rate at commencement | 1.72% |

Starting in October 2019, the Organization subleases a portion of the office space in Island Park, New York to a related party for a monthly payment of \$2,187 with annual monthly escalations of 3%. In 2021, the lease was extended through February 2025. The total occupancy income incurred for the years ended December 31, 2022 and 2021 was \$37,708 and \$29,515, respectively. The income received for this sublease offsets occupancy expense on the accompanying consolidated statements of functional expenses.

BUILDING HOMES FOR HEROES, INC. AND SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2022 AND 2021

NOTE 7 - OCCUPANCY (continued)

The following is an analysis of the annual operating lease cost and related income for the year ended December 31, 2022:

| | | |
|----------------------------|----|---------------|
| Operating lease costs..... | \$ | 115,472 |
| Sublease income..... | | (37,708) |
| Total lease cost | \$ | <u>77,764</u> |

The following is an analysis of the annual operating lease cost and related income for the year ended December 31, 2021:

| | | |
|-----------------------------|----|---------------|
| Operating lease costs | \$ | 92,382 |
| Sublease income | | (29,515) |
| Total lease cost..... | \$ | <u>62,867</u> |

The Organization also occupies additional office space in Florida. This space is donated in its entirety by the building owner, an unrelated third party. The fair market rental value of the Florida space occupied by the Organization was estimated to be \$6,000 for the years ended December 31, 2022 and 2021, and has been recorded as an in-kind donation.

NOTE 8 - RETIREMENT PLAN

During 2016, the Organization established a 401(k) plan for eligible employees to contribute to. Any employee who has attained age twenty-one and has completed one year of service is eligible to participate in the plan. The plan allows for discretionary profit-sharing contributions in an amount to be determined annually. There were no employer contributions to the plan for both of the years ended December 31, 2022 and 2021.

NOTE 9 - AVAILABILITY AND LIQUIDITY

The following represents the Organization's financial assets at December 31.:

| | <u>2022</u> | <u>2021</u> |
|--|---------------------|---------------------|
| Cash and cash equivalents | \$ 5,914,980 | \$ 7,268,060 |
| Investments..... | 3,029,595 | 973,274 |
| Contributions and grants receivable..... | 695,883 | 1,354,799 |
| Financial assets available to meet general expenditures over the next twelve months | <u>\$ 9,640,458</u> | <u>\$ 9,596,133</u> |

BUILDING HOMES FOR HEROES, INC. AND SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2022 AND 2021

NOTE 9 - AVAILABILITY AND LIQUIDITY (continued)

The Organization's goal is generally to maintain financial assets to meet ninety days of operating expenses (approximately \$2,755,000). As part of its liquidity plan, excess cash is invested in short-term investments, including money market accounts and certificates of deposit.

NOTE 10 - FINANCIAL IMPACT RELATED TO THE COVID-19 PANDEMIC

On March 20, 2021, the Organization received a second PPP loan through the CARES Act totaling \$204,360. The Organization expended the balance of the loan on qualified expenditures subsequent to the funding date through the year ended December 31, 2021. The loan was formally forgiven in full subsequent to year end on February 17, 2022. As such, management recognized \$204,360 of Paycheck Protection Program loan forgiveness income within the accompanying consolidated statement of activities for the year ended December 31, 2021.

As a result of the spread of the COVID-19 coronavirus, economic uncertainties have arisen, which may negatively impact operating results. The long-term impact of the pandemic on the Organization's operating results and financial position is uncertain and the financial impact of this matter, if any, cannot be estimated at this time.