



**The Ounce of Prevention Fund of Florida, Inc.**

**FINANCIAL STATEMENTS**

**June 30, 2021**



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# REPORT



## **INDEPENDENT AUDITORS' REPORT**

To the Board of Directors of  
The Ounce of Prevention Fund of Florida, Inc.  
Tallahassee, Florida

### **Report on the Financial Statements**

We have audited the accompanying financial statements of The Ounce of Prevention Fund of Florida, Inc. (a nonprofit organization), which comprise the statement of financial position as of June 30, 2021, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

### **Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditors' Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Ounce of Prevention Fund of Florida, Inc. as of June 30, 2021, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

## Other Matters

### *Other Information*

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards and state financial assistance, as required by Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, Audit Requirements for Federal Awards, and Chapter 10.650, *Rules of the Auditor General of the State of Florida*, is presented for purposes of additional analysis and is not a required part of the financial statements. In addition, the matching report is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

## Other Reporting Required by *Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued our report dated January 28, 2022, on our consideration of The Ounce of Prevention Fund of Florida, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of The Ounce of Prevention Fund of Florida, Inc.'s internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering The Ounce of Prevention Fund of Florida, Inc.'s internal control over financial reporting and compliance.

*Carr, Riggs & Ingram, L.L.C.*

CARR, RIGGS & INGRAM, LLC

Tallahassee, Florida

January 28, 2022



# **FINANCIAL STATEMENTS**

**The Ounce of Prevention Fund of Florida, Inc.**  
**Statement of Financial Position**

*June 30,* 2021

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**Assets**

Current assets

Cash and cash equivalents	\$ 2,648,906
Due from the State of Florida	3,746,051
Certificates of deposit	424,315
Other receivables	48,277
Prepaid expenses	63,793

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Total current assets 6,931,342

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Non-current assets

Investments	1,567,599
Property and equipment, net	14,281

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Total non-current assets 1,581,880

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Total assets \$ 8,513,222

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**Liabilities and Net Assets**

Current liabilities

Accounts payable and accrued expenses	\$ 497,052
Due to subrecipients	4,994,946
Refundable advances	851,408

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Total liabilities 6,343,406

Net assets without donor restrictions 2,169,816

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Total liabilities and net assets \$ 8,513,222

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*The accompanying notes are an integral part of this financial statement.*

**The Ounce of Prevention Fund of Florida, Inc.**  
**Statement of Activities**

*For the year ended June 30,* 2021

**Revenue and Other Support**

Grant revenue	\$ 29,760,898
In-kind contributions	2,515,236
Private contracts	1,656,522
Contributions	226,255
Interest and other income	265,831

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Total revenue and other support 34,424,742

**Expenses**

*Program services*

Healthy Families Florida	26,755,118
Ounce of Prevention Fund of Florida	3,029,772
Other programs	3,411,731

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Total program services 33,196,621

*Supporting services*

Management and general	817,614
Resource development	417,697

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Total supporting services 1,235,311

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Total expenses 34,431,932

Change in net assets without donor restrictions (7,190)

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Net assets without donor restrictions at beginning of year 2,177,006

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Net assets without donor restrictions at end of year \$ 2,169,816

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*The accompanying notes are an integral part of this financial statement.*



**The Ounce of Prevention Fund of Florida, Inc.**  
**Statement of Functional Expenses**

<i>For the year ended June 30, 2021</i>	Program Services				Supporting Services			Totals
	Ounce of Prevention Fund of Florida	Healthy Families Florida	Other Programs	Programs Subtotal	Management and General	Resource Development	Supporting Services Subtotal	
Subrecipients	\$ 953,551	\$ 24,932,498	\$ 1,458,538	\$ 27,344,587	\$ -	\$ -	\$ -	\$ 27,344,587
Salaries and benefits	294,202	1,055,100	396,579	1,745,881	635,416	332,112	967,528	2,713,409
Media	1,675,264	-	1,333,904	3,009,168	-	-	-	3,009,168
Trainers	4,500	235,424	20,110	260,034	-	-	-	260,034
Lease/rent	21,292	112,591	41,424	175,307	94,673	10,311	104,984	280,291
Travel	-	2,000	13	2,013	-	-	-	2,013
Program materials	55,178	289,447	37,860	382,485	-	-	-	382,485
Other	25,785	128,058	123,303	277,146	87,525	75,274	162,799	439,945
<b>Total</b>	<b>\$ 3,029,772</b>	<b>\$ 26,755,118</b>	<b>\$ 3,411,731</b>	<b>\$ 33,196,621</b>	<b>\$ 817,614</b>	<b>\$ 417,697</b>	<b>\$ 1,235,311</b>	<b>\$ 34,431,932</b>

*The accompanying notes are an integral part of this financial statement.*

**The Ounce of Prevention Fund of Florida, Inc.**  
**Statement of Cash Flows**

<i>For the year ended June 30,</i>	<i>2021</i>
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<b>Operating Activities</b>	
Change in net assets without donor restrictions	\$ (7,190)
Adjustments to reconcile change in net assets without donor restrictions to net cash provided by (used in) operating activities	
Depreciation	3,651
Unrealized and realized gain on investments	(214,012)
Changes in operating assets and liabilities	
Due from State of Florida	(231,243)
Other receivables	(15,859)
Prepaid expenses	39,907
Accounts payable and accrued expenses	13,830
Due to subrecipients	636,893
Refundable advances	(24,946)
<hr/>	
Net cash provided by (used in) operating activities	201,031
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<b>Investing Activities</b>	
Purchase of equipment	(3,546)
Proceeds from sale of investments	252,561
Purchase of investments	(302,490)
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Net cash provided by (used in) investing activities	(53,475)
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Net change in cash and cash equivalents	147,556
Cash and cash equivalents at beginning of year	2,501,350
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Cash and cash equivalents at end of year	\$ 2,648,906
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*The accompanying notes are an integral part of this financial statement.*

## **The Ounce of Prevention Fund of Florida, Inc.**

### **Notes to Financial Statements**

#### **Note 1: DESCRIPTION OF THE ORGANIZATION**

The Ounce of Prevention Fund of Florida, Inc. (the Ounce) is a not-for-profit research and development organization whose mission is to identify, evaluate, and fund innovative health, education and social services programs for children and families. The Ounce was incorporated in 1989.

The Ounce is a public/private partnership receiving funds for its programs from government grants and private contributions. Evaluation information for those programs that prove to be effective and cost efficient is shared with legislators and other policy and decision makers to assist the program in finding a source of permanent funding as well as enhancing the probability of replication in other communities. Similarly, data is shared regarding those programs that do not prove to be effective.

Currently, the Ounce is involved in the development, funding and implementation of several demonstration projects and public education initiatives throughout Florida.

A major role of the staff of the Ounce is assistance to local communities in the planning and development of innovative demonstration projects. Once a project is funded, the Ounce staff provides ongoing program development support and training to the local project. Because these are demonstration projects, the ongoing support services are critical to the project's effective implementation and growth. Although program development is provided primarily by the Ounce staff, training may be provided by the Ounce staff or individuals with expertise in specific areas identified by project staff. The Ounce also assists project staff in the development and identification of alternative funding sources.

#### **Note 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

##### ***Basis of Accounting***

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP). The Financial Accounting Standards Board (FASB) provides authoritative guidance regarding U.S. GAAP through the Accounting Standards Codification (ASC) and related Accounting Standards Updates (ASUs).

##### ***Use of Estimates***

The preparation of U.S. GAAP financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and changes therein, and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting year. Actual results could differ from those estimates.

**The Ounce of Prevention Fund of Florida, Inc.**  
**Notes to Financial Statements**

**Note 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

***Cash and Cash Equivalents***

Cash and cash equivalents include cash and all highly liquid investments with an original maturity of 90 days or less.

***Grants and Other Receivables***

Grants and other receivables are stated at unpaid balances, less an allowance for doubtful accounts. The Ounce provides for losses on accounts receivable using the allowance method. The allowance is based on experience, third-party contracts, and other circumstances, which may affect the ability of grantors to meet their obligations. Receivables are considered impaired if full principal payments are not received in accordance with the contractual terms. It is the Ounce's policy to charge off uncollectible accounts receivable when management determines the receivable will not be collected. No allowance was deemed necessary by management at June 30, 2021.

***Investments***

The Ounce reports investments in marketable securities with readily determinable fair values and all investments in debt securities at their estimated fair values in the statement of financial position. Unrealized gains and losses are included in the change in net assets in the statement of activities. Ordinary investment income and realized and unrealized gains and losses are recorded in net assets without donor restrictions unless legal compliance or donor restrictions require their retention for a specific purpose. In this case, the ordinary investment income and realized and unrealized gains and losses are recorded in the net assets with donor restrictions. The estimated fair market values are determined based on the quoted market value of the securities. Certificates of deposit are valued at cost which is deemed the fair value of the account.

***Property and Equipment, Net***

All acquisitions of property and equipment in excess of \$1,000 and all expenditures for maintenance, renewals, and betterments that materially prolong the useful lives of assets are capitalized. Repairs and maintenance are expensed as incurred. Property and equipment are carried at cost or, if donated, at the approximate fair value at the date of donation. Depreciation is computed using the straight-line method.

***Net Assets***

The Ounce reports information regarding its financial position and activities according to two classes of net assets that are based upon the existence or absence of restrictions on use that are placed by its donors: net assets without donor restrictions and net assets with donor restrictions.

## The Ounce of Prevention Fund of Florida, Inc. Notes to Financial Statements

### **Note 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

#### ***Net Assets (Continued)***

Net assets without donor restrictions are resources available to support operations and not subject to donor restrictions. The only limits on the use of net assets without donor restrictions are the broad limits resulting from the nature of the Ounce, the environment in which it operates, the purposes specified in its corporate documents and its application for tax-exempt status, and any limits resulting from contractual agreements with creditors and others that are entered into in the course of its operations. The governing board has designated, from net assets without donor restrictions, net assets for a liquidity reserve.

Net assets with donor restrictions are resources that are subject to donor-imposed restrictions. Some restrictions are temporary in nature, such as those that are restricted by a donor for use for a particular purpose or in a particular future period. Other restrictions may be perpetual in nature; such as those that are restricted by a donor that the resources be maintained in perpetuity.

When a donor's restriction is satisfied, either by using the resources in the manner specified by the donor or by the passage of time, the expiration of the restriction is reported in the financial statements by reclassifying the net assets from net assets with donor restrictions to net assets without donor restrictions.

#### ***Revenue Recognition***

Private contracts are accounted for under ASC Topic 606, Revenue from Contracts with Customers (ASC 606), recognizing revenue when performance obligations under the terms of the contracts with customers are satisfied.

Contributions are recognized when cash, other assets, an unconditional promise to give, or notification of a beneficial interest is received. Conditional promises to give are not recognized until the conditions on which they depend have been substantially met or the donor has explicitly released the restriction. Contributions received with donor-imposed restrictions that are met in the same year in which the contributions are received are classified as net assets without donor restrictions.

The Ounce performs administrative services for specified agencies under state and federal grant agreements, primarily with DCF and DOH. These services are provided by the Ounce under a fixed price agreement based on units of service delivered. The contracts are performance-based with specified program outputs and evaluation measures. No commensurate value is received by DCF or DOH in return as the Ounce's services are provided to the agencies and ultimately the general public. Based on these factors, grants are considered conditional contributions and revenues are recognized as allowable costs for services are incurred.

## The Ounce of Prevention Fund of Florida, Inc. Notes to Financial Statements

### Note 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### ***In-Kind Contributions***

Recognized donated services for the Ounce are reported in the period donated as in-kind contributions within the statement of activities. Recognized donated services include services that require specialized skills that are provided by entities or persons possessing those skills, and would need to be purchased if they were not donated. Services, which consist primarily of media airtime related to public service announcements, are reported at the fair market value of the airtime provided. These services were primarily used as part of the Ounce of Prevention Fund of Florida, Inc. program.

#### ***Functional Allocation of Expenses***

Directly identifiable expenses are charged to programs and supporting services. Expenses related to payroll, payroll taxes, and employee benefits are allocated based on actual percentages of time spent in each functional area. Expenses related to maintenance and upkeep of the entire facility are allocated across functional areas based on a fixed percentage.

#### ***Fundraising***

Resource development on the statement of activities represents the Ounce's cost of fundraising efforts.

#### ***Income Taxes***

The Ounce has received a determination letter from the Internal Revenue Service for exemption from income taxes except for taxes on unrelated business income under Section 501(c)(3) of the Internal Revenue Code, and has been classified as an other-than-private foundation. The Ounce utilizes the accounting requirements associated with uncertainty in income taxes using the provisions of Financial Accounting Standards Board (FASB) ASC 740, *Income Taxes*. Using that guidance, tax positions initially need to be recognized in the financial statements when it is more-likely-than-not the positions will be sustained upon examination by the tax authorities. It also provides guidance for derecognition, classification, interest and penalties, accounting in interim periods, disclosure and transition. As of June 30, 2021, the Ounce has no uncertain tax positions that qualify for either recognition or disclosure in the financial statements.

#### ***Reclassifications***

Certain reclassifications were made to prior year balances to conform with current year presentation.

#### ***Subsequent Events***

Management has evaluated subsequent events through the date that the financial statements were available to be issued, January 28, 2022. No subsequent events occurring after this date have been evaluated for inclusion in these financial statements.

**The Ounce of Prevention Fund of Florida, Inc.**  
**Notes to Financial Statements**

**Note 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

***Accounting Standards Not Yet Adopted***

In February 2016, the FASB issued ASU 2016-02, *Leases* (Topic 842). The guidance in this ASU and its amendments supersedes the leasing guidance in Topic 840, *Leases*. Under the guidance, lessees are required to recognize lease assets and lease liabilities on the statement of financial position for all leases with terms longer than 12 months. Leases will be classified as either finance or operating, with classification affecting the pattern of expense recognition in the statement of activities. For nonpublic entities, the standard is effective for fiscal years beginning after December 15, 2021. Early adoption is permitted. The Ounce is currently evaluating the impact of the guidance on its financial statements.

**Note 3: LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS**

The Ounce maintains its financial assets primarily in cash and cash equivalents and investments to provide liquidity to ensure funds are available as the Ounce's expenditures come due. The following reflects the Ounce's financial assets as of the statement of financial position date, reduced by amounts not available for general use within one year of the statement of financial position date because of contractual or donor-imposed restrictions.

<i>June 30,</i>	2021
Total assets, at year-end	\$ 8,513,222
Less non-financial assets:	
Prepaid expenses	(63,793)
Property and equipment, net	(14,281)
Financial assets available to meet cash needs for general expenditures within one year	<u>\$ 8,435,148</u>

As part of the Ounce's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. The board periodically designates a portion of any operating surplus to its liquidity operating reserve, which was \$1,688,870 as of June 30, 2021. The reserves may be drawn upon, after board authorization, in the event of financial distress or an immediate liquidity need resulting from events outside the typical life cycle of converting financial assets to cash or settling financial liabilities.

**Note 4: GRANTS AND OTHER RECEIVABLES**

Amounts due from the State of Florida include amounts receivable under grant agreements between the Ounce and the State of Florida. Other receivables include amounts receivable under grant agreements between the Ounce and other organizations. Management believes that these amounts are fully collectible. Therefore, no allowance for doubtful accounts is considered necessary.

**The Ounce of Prevention Fund of Florida, Inc.**  
**Notes to Financial Statements**

**Note 5: INVESTMENTS**

Investments in marketable securities consist of the following:

	<b>Cost</b>	<b>Market Value</b>
Debt and equity securities	\$ 1,060,090	\$ 1,567,599
Total investments	\$ 1,060,090	\$ 1,567,599

**Note 6: PROPERTY AND EQUIPMENT, NET**

The components of property and equipment at June 30, 2021 are as follows:

<i>June 30</i>	Estimated Useful Lives (in years)		2021
Furniture and equipment	3 - 10	\$	243,416
Leasehold improvements	4		17,000
Total property and equipment			260,416
Less accumulated depreciation			(246,135)
Property and equipment, net		\$	14,281

Depreciation expense for the year ended June 30, 2021 was \$3,651.

In accordance with the terms of the State of Florida contracts, title to property and equipment purchased with contract funds shall be vested with the State upon termination of the applicable contract.

**Note 7: NET ASSETS**

A summary of net assets without donor restrictions follows:

<i>June 30</i>	2021
Undesignated	\$ 480,946
Board designated	
Liquidity reserve	1,688,870
Total net assets without donor restrictions	\$ 2,169,816



**The Ounce of Prevention Fund of Florida, Inc.**  
**Notes to Financial Statements**

**Note 8: REVENUE**

The Ounce’s primary revenue source is from state and federal grants. The Ounce’s revenue from contracts with customers primarily relates to private corporations, trusts, and foundations.

Revenue for private contracts is recognized as services are provided to customers over the contract period, where revenue is recognized for the goods or services at the point when the related expense is incurred.

***Disaggregated Revenue***

A summary of disaggregated revenue information follows:

<i>For the year ended June 30,</i>	<i>2021</i>
Revenue from contracts with customers	
<i>Recognized at a point in time</i>	
Private contracts	\$ 1,656,522
Other revenue and support	
Grant revenue	29,760,898
In-kind contributions	2,515,236
Contributions	226,255
Interest and other income	265,831
Total revenue and other support	\$ 34,424,742

***Contract Balances***

<i>June 30,</i>	<i>2021</i>
Receivable from contracts, beginning of year	\$ 32,418
Receivable from contracts, end of year	\$ 48,277

Receivable from contracts is presented as other receivables in the statement of financial position.

**Note 9: FAIR VALUE MEASUREMENTS**

Fair value is the exchange price that would be received for an asset or paid to transfer a liability (exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. There are three levels of inputs that may be used to measure fair values:

## The Ounce of Prevention Fund of Florida, Inc. Notes to Financial Statements

### Note 9: FAIR VALUE MEASUREMENTS (Continued)

*Level 1:* Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

*Level 2:* Significant other observable inputs other than Level 1 prices, such as:

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets or liabilities in inactive markets;
- Inputs, other than quoted prices, that are:
  - observable; or
  - can be corroborated by observable market data.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

*Level 3:* Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques maximize the use of relevant observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at June 30, 2021.

*Corporate bonds and U.S. treasury notes:* Valued using pricing models maximizing the use of observable inputs for similar securities. This includes basing value on yields currently available on comparable securities of issuers with similar credit ratings.

*Mutual funds:* Valued at the daily closing price as reported by the fund. Mutual funds held by the Ounce are open-end mutual funds that are registered with the SEC. These funds are required to publish their daily NAV and to transact at that price. The mutual funds held by the Ounce are deemed to be actively traded.

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Ounce believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine fair value of certain financial instruments could result in different fair value measurements at the reporting date.

**The Ounce of Prevention Fund of Florida, Inc.**  
**Notes to Financial Statements**

**Note 9: FAIR VALUE MEASUREMENTS (Continued)**

Assets and liabilities measured at fair value on a recurring basis, are summarized for the year ended June 30, 2021:

	Level 1	Level 2	Level 3	Total
Corporate bonds	\$ 51,031	\$ -	\$ -	\$ 51,031
U.S. treasury notes	76,447	-	-	76,447
Mutual funds	1,440,121	-	-	1,440,121
<b>Total investments at fair value</b>	<b>\$ 1,567,599</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 1,567,599</b>

***Changes in Fair Value Levels***

The availability of observable market data is monitored to assess the appropriate classification of financial instruments within the fair value hierarchy. Changes in economic conditions or model-based valuation techniques may require the transfer of financial instruments from one fair value level to another. In such instances, the transfer is reported at the beginning of the reporting period.

Management evaluated the significance of transfers between levels based upon the nature of the financial instrument and size of the transfer relative to total assets. For the year ended June 30, 2021, there were no significant transfers in or out of Levels 1, 2 or 3.

**Note 10: CONCENTRATIONS OF RISK**

The Ounce maintains cash with financial institutions in excess of the FDIC limit. At June 30, 2021, the Ounce's deposits exceeded FDIC coverage by \$3,118,030.

During the year ended June 30, 2021, the Ounce received grant revenues of approximately \$28,016,798 from the Florida Department of Children and Families. At June 30, 2021, the Ounce had \$2,792,026 receivable under grant agreements with the Florida Department of Children and Families.

**Note 11: COMMITMENTS**

The Ounce leases office and parking space under an agreement accounted for as an operating lease. Rent expense under this lease was \$282,872 for the fiscal year. Future rent payments are as follows:

**Rent commitments**

<i>For the year ending June 30,</i>	Amount
2022	\$ 294,187
<b>Total</b>	<b>\$ 294,187</b>

**The Ounce of Prevention Fund of Florida, Inc.**  
**Notes to Financial Statements**

**Note 11: COMMITMENTS (Continued)**

**Subrecipients**

As of and subsequent to June 30, 2021, the Ounce executed grant agreements totaling \$31,177,501 with subrecipients for the fiscal year ending June 30, 2022. These subrecipients will perform services in accordance with grants received from the State of Florida's Department of Health, Department of Children and Families, and Department of Education.

**Note 12: RETIREMENT PLAN**

The Ounce maintains a 403(b) plan on behalf of all full-time employees. The Ounce contributes 5% of each full-time employee's annual salary to the plan. If the employee contributes up to 5% of their annual salary to the plan, the Ounce will match the employee's contribution to the plan. Total contributions to the 403(b) plan totaled \$189,741 for the year ended June 30, 2021.

**Note 13: RELATED PARTIES**

In-kind contributions of media airtime related to public service announcements were donated by an entity where the Ounce's board member is a key member of management. For the year ended June 30, 2021, amounts from this entity totaled \$2,223,451 of the total \$2,515,236 in-kind contributions reported in the statement of activities. The Ounce paid \$300,000 to the entity for media airtime during the fiscal year. There were no amounts due from or due to related parties as of June 30, 2021.

**Note 14: UNCERTAINTIES**

In March 2020, the World Health Organization made the assessment that the outbreak of a novel coronavirus (COVID-19) can be characterized as a pandemic. As a result, broad domestic and international stock market indices have declined. The Ounce's fair value of investments may decline similarly impacting the Ounce's ability to achieve its investment objectives and therefore, its operational objectives. In addition, the extent to which these events will affect the amounts reported in future financial statements remains uncertain as of January 28, 2022.



## **OTHER REPORTS**

**INDEPENDENT AUDITORS' REPORT  
ON INTERNAL CONTROL OVER FINANCIAL REPORTING  
AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT  
OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH  
GOVERNMENT AUDITING STANDARDS**

To the Board of Directors of  
The Ounce of Prevention Fund of Florida, Inc.  
Tallahassee, Florida

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of The Ounce of Prevention Fund of Florida, Inc. (a nonprofit organization), which comprise the statement of financial position as of June 30, 2021, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated January 28, 2022.

***Internal Control Over Financial Reporting***

In planning and performing our audit of the financial statements, we considered The Ounce of Prevention Fund of Florida, Inc.'s internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of The Ounce of Prevention Fund of Florida, Inc.'s internal control. Accordingly, we do not express an opinion on the effectiveness of the Ounce's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

### ***Compliance and Other Matters***

As part of obtaining reasonable assurance about whether The Ounce of Prevention Fund of Florida, Inc.'s financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

### ***Purpose of this Report***

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Ounce's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

*Carr, Riggs & Ingram, L.L.C.*

CARR, RIGGS & INGRAM, LLC

Tallahassee, Florida

January 28, 2022

**INDEPENDENT AUDITORS' REPORT  
ON COMPLIANCE FOR EACH MAJOR FEDERAL PROGRAM AND STATE PROJECT  
AND ON INTERNAL CONTROL OVER COMPLIANCE  
REQUIRED BY THE UNIFORM GUIDANCE AND CHAPTER 10.650,  
RULES OF THE AUDITOR GENERAL**

To the Board of Directors of  
The Ounce of Prevention Fund of Florida, Inc.  
Tallahassee, Florida

**Report on Compliance for Each Major Federal Program and State Project**

We have audited The Ounce of Prevention Fund of Florida, Inc.'s compliance with the types of compliance requirements described in the OMB Compliance Supplement and the requirements described in the Department of Financial Services' State Projects Compliance Supplement, that could have a direct and material effect on each of The Ounce's major federal programs and state projects for the year ended June 30, 2021. The Ounce of Prevention Fund of Florida, Inc.'s major federal programs and state projects are identified in the summary of auditors' results section of the accompanying schedule of findings and questioned costs.

***Management's Responsibility***

Management is responsible for compliance with federal and state statutes, regulations, and terms and conditions of its federal awards and state financial assistance applicable to its federal programs and state projects.

***Auditors' Responsibility***

Our responsibility is to express an opinion on compliance for each of The Ounce of Prevention Fund of Florida, Inc.'s major federal programs and state projects based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; the audit requirements of Title 2 U.S. *Code of Federal Regulations*, Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance); and Chapter 10.650, Rules of the Auditor General. Those standards, the Uniform Guidance, and Chapter 10.650, Rules of the Auditor General require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program and state project occurred. An audit includes examining, on a test basis, evidence about The Ounce of Prevention Fund of Florida, Inc.'s compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.



We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program and state project. However, our audit does not provide a legal determination of The Ounce of Prevention Fund of Florida, Inc.'s compliance.

### ***Opinion on Each Major Federal Program and State Project***

In our opinion, The Ounce of Prevention Fund of Florida, Inc. complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs and state projects for the year ended June 30, 2021.

### **Report on Internal Control Over Compliance**

Management of The Ounce of Prevention Fund of Florida, Inc. is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered The Ounce of Prevention Fund of Florida, Inc.'s internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program and state project to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and state project and to test and report on internal control over compliance in accordance with the Uniform Guidance and Chapter 10.650, Rules of the Auditor General, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of The Ounce of Prevention Fund of Florida, Inc.'s internal control over compliance.

*A deficiency in internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program or state project on a timely basis. *A material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program or state project will not be prevented, or detected and corrected, on a timely basis. *A significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program or state project that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance and Chapter 10.650, Rules of the Auditor General. Accordingly, this report is not suitable for any other purpose.

*Carr, Riggs & Ingram, L.L.C.*

CARR, RIGGS & INGRAM, LLC

Tallahassee, Florida

January 28, 2022



**SUPPLEMENTARY INFORMATION**

## The Ounce of Prevention Fund of Florida, Inc. Matching Report

The Ounce of Prevention Fund of Florida, Inc. reports media match to the Florida Department of Health as part of the COHS4 grant agreement. Grant COHS4 with the Florida Department of Health is a one-year grant totaling \$1,900,000 for the term of July 1, 2020 to June 30, 2021. The grant provides \$250,000 for statewide public education campaigns on television and radio. Leveraging these dollars, the 2020-2021 General Appropriations Act (House Bill 5001), Section 3, line item 449 directs The Ounce of Prevention Fund of Florida, Inc. to contract with a not-for-profit corporation that provides matching funds in a three to one ratio for this purpose.

Media expense required under Contract COHS4 per above	\$ 750,000
Total in-kind media provided by The Ounce of Prevention Fund of Florida, Inc. under the terms of this contract	\$ 1,395,264

*See Independent Auditors' Report.*

**The Ounce of Prevention Fund of Florida, Inc.**  
**Schedule of Expenditures of Federal Awards and State Financial Assistance**  
**Year ended June 30, 2021**

Grantor/Pass through Grantor/Program or Cluster Title	Assistance Listing Number	Contract Number	Expenditures	Funds Provided to Subrecipients
<b>Federal</b>				
<u>U.S Department of Health and Human Services</u>				
<u>Passed through Safe Children Coalition</u>				
Child Abuse and Neglect State Grants	93.669	OOPHF21	\$ 368,521	\$ 357,805
<u>Passed through Eckerd Connects</u>				
Child Abuse and Neglect State Grants	93.669	ECA-C6-SA-OPF- FY21	188,307	172,089
Total Child Abuse and Neglect State Grants			556,828	529,894
<u>Passed through Florida Association of Healthy Start Coalitions, Inc.</u>				
Maternal, Infant, and Early Childhood Home Visiting Grant Program	93.870	13-5	404,803	400,293
Maternal, Infant, and Early Childhood Home Visiting Grant Program	93.870	13-6	35,900	-
Total Maternal, Infant, and Early Childhood Home Visiting Grant Program			440,703	400,293
<u>Passed through Florida Department of Children and Families</u>				
Promoting Safe and Stable Families	93.556	LJ-959 20-21	1,381,613	1,267,042
Promoting Safe and Stable Families	93.556	LJ-959 19-20	44,651	40,555
<u>Passed through Big Bend Community Based Care</u>				
Promoting Safe and Stable Families	93.556	0250	175,953	175,953
Total Promoting Safe and Stable Families			1,602,217	1,483,550
<u>Passed through Florida Department of Children and Families</u>				
Temporary Assistance for Needy Families (TANF)	93.558	LJ-959 20-21	8,890,627	8,153,368
Temporary Assistance for Needy Families (TANF)	93.558	LJ-959 19-20	287,329	260,978
Total Temporary Assistance for Needy Families (TANF)			9,177,956	8,414,346
Community-Based Child Abuse Prevention Grants	93.590	LJ-976	516,209	-
<u>Passed through Brevard Family Partnership</u>				
Community-Based Child Abuse Prevention Grants	93.590	CRA 2050	192,545	171,830
Total Community-Based Child Abuse Prevention Grants			708,754	171,830
<u>Passed through Florida Developmental Disabilities Council</u>				
Developmental Disabilities Basic Support and Advocacy Grants	93.630	1901FLSCDD-01	15,284	-
Total Developmental Disabilities Basic Support and Advocacy Grants			15,284	-
<u>Passed through Florida Association of Healthy Start Coalitions</u>				
Medical Assistance Program	93.778	2AHCA- 2021Ounce	35,308	-
Total Medicaid Cluster			35,308	-
Total expenditures of federal awards			12,537,050	10,999,913

*See Independent Auditors' Report.  
See accompanying notes to schedule of expenditures of federal awards and  
state financial assistance.*

**The Ounce of Prevention Fund of Florida, Inc.**  
**Schedule of Expenditures of Federal Awards and State Financial Assistance**  
**Year ended June 30, 2021**  
**(Continued)**

Grantor/Pass through Grantor/Project Title	Assistance Listing Number	Contract Number	Expenditures	Funds Provided to Subrecipients
<b>State</b>				
<u>Florida Department of Education</u>				
Florida Children's Initiative	48.151	92P-90575-9Q002	6,394	6,394
Florida Children's Initiative	48.151	92P-90575-9Q003	15,000	15,000
Florida Children's Initiative	48.151	92P-90575-0Q005	1,493	1,493
Florida Children's Initiative	48.151	92P-90575-0Q006	161	161
Total Florida Children's Initiative			23,048	23,048
<u>Passed through Florida State Alliance of YMCA</u>				
Mentoring/Student Assistance Initiatives	48.068	FAHSC	31,902	-
<u>Passed through Florida State Alliance of Boys and Girls Clubs</u>				
Mentoring/Student Assistance Initiatives	48.068	ROI	23,761	-
Total Mentoring/Student Assistance Initiatives			55,663	-
<u>Florida Department of Health</u>				
Ounce of Prevention Fund of Florida	64.035	COHS4	1,785,978	950,951
<u>Florida Department of Juvenile Justice</u>				
Delinquency Prevention	80.029	10692	116,438	116,438
Total expenditures of state financial assistance			1,981,127	1,090,437
Total expenditures of federal awards and state financial assistance			\$ 14,518,177	\$ 12,090,350

State matching dollars not included in the above schedule:

Grantor/Pass through Grantor/Program Title	Assistance Listing Number	Contract Number	Expenditures	Funds Provided to Subrecipients
<b>State Matching Dollars</b>				
Passed through Florida Department of Children and Families	NA	LJ-959 20-21	\$ 16,072,288	\$ 14,739,486
Passed through Florida Department of Children and Families	NA	LJ-959 19-20	519,428	471,793
Passed through Florida Department of Children and Families	NA	LJ-976	129,052	-
Passed through Brevard Family Partnership	NA	CRA 2050	48,137	42,958
Total expenditures of state matching dollars			\$ 16,768,905	\$ 15,254,237

*See Independent Auditors' Report.  
See accompanying notes to schedule of expenditures of federal awards and  
state financial assistance.*

**The Ounce of Prevention Fund of Florida, Inc.**  
**Notes to Schedule of Expenditures of Federal Awards**  
**and State Financial Assistance**  
**Year ended June 30, 2021**

**Note 1: BASIS OF PRESENTATION**

The accompanying schedule of expenditures of federal awards and state financial assistance includes the federal and state grant activity of The Ounce of Prevention Fund of Florida, Inc. The information in the schedule is presented in accordance with the requirements of Title 2 U.S. *Code of Federal Regulations (CFR) Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards, Audits of States, Local Governments, and Non-Profit Organizations*, and Chapter 10.650, *Rules of the Auditor General*. Therefore, some amounts presented in this schedule may differ from amounts presented in, or used in the presentation of, the basic financial statements.

For purposes of the Schedule, federal and state awards include all grants, contracts, and similar agreements entered into directly with the federal government and State of Florida and other pass through entities. The Ounce of Prevention Fund of Florida, Inc. has obtained Assistance Listing numbers to ensure that all programs have been identified in the schedule.

Federal programs with different Assistance Listing numbers that are closely related because they share common compliance requirements are defined as a cluster by the Uniform Guidance.

**Note 2: BASIS OF ACCOUNTING**

The Schedule was prepared on the modified accrual basis of accounting. Fixed assets are included in the Schedule in the period in which they are purchased and placed in service. Depreciation expense is not included in the Schedule.

**Note 3: INTEREST EARNED**

Interest earned on certain grant funds are applied to the applicable program. Therefore, certain grant expenditures may exceed the award amount.

**Note 4: CONTINGENCIES**

Grant monies received and disbursed by The Ounce of Prevention Fund of Florida, Inc. are subject to review by the grantor agencies. Such audits may result in requests for reimbursement due to disallowed expenditures. Based upon prior experience, The Ounce of Prevention Fund of Florida, Inc. does not believe that such disallowance, if any, would have a material effect on the financial position of The Ounce of Prevention Fund of Florida, Inc. As of June 30, 2021, there were no material questioned or disallowed costs as a result of grant audits in process or completed.

**The Ounce of Prevention Fund of Florida, Inc.  
Notes to Schedule of Expenditures of Federal Awards  
and State Financial Assistance  
Year ended June 30, 2021**

**Note 5: NONCASH ASSISTANCE**

The Ounce of Prevention Fund of Florida, Inc. did not receive any federal or state noncash assistance for the fiscal year ended June 30, 2021.

**Note 6: INDIRECT COST RATE**

The Ounce of Prevention Fund of Florida, Inc. has elected not to use the 10% de minimis indirect cost rate allowed under the Uniform Guidance.

**Note 7: FEDERALLY FUNDED INSURANCE**

The Ounce did not receive federally funded insurance during the fiscal year ended June 30, 2021.

**Note 8: FEDERALLY FUNDED LOANS**

The Ounce has no federally funded loans as of June 30, 2021. No funds were expended in the form of loan or loan guarantees during the fiscal year ended June 30, 2021.



**The Ounce of Prevention Fund of Florida, Inc.**  
**Schedule of Findings and Questioned Costs**  
**Year ended June 30, 2021**

**SECTION I – SUMMARY OF AUDITORS’ RESULTS**

*Financial Statements:*

- |  |            |
|--|------------|
| 1. Type of auditors’ report issued   | Unmodified |
| 2. Internal control over financial reporting:                                    |            |
| a. Material weaknesses identified?   | No         |
| b. Significant deficiencies identified not considered to be material weaknesses? | None noted |
| c. Noncompliance material to the financial statements noted?                     | No         |

*Federal Awards:*

- |  |            |
|--|------------|
| 1. Type of auditors’ report issued   | Unmodified |
| 2. Internal control over major projects:   |            |
| a. Material weaknesses identified?   | No         |
| b. Significant deficiencies identified not considered to be material weaknesses?                             | None noted |
| 3. Any audit findings disclosed that are required to be reported in accordance with 2CFR section 200.516(a)? | No         |
| 4. Identification of major programs:   |            |

<u>Assistance Listing Number</u>	<u>Federal Program</u>
93.558	Temporary Assistance for Needy Families

- |   |           |
|---|-----------|
| 5. Dollar threshold used to distinguish between type A and type B programs: | \$750,000 |
| 6. Auditee qualified as low-risk auditee under 2 CFR 200.520?               | Yes       |

*State Financial Assistance:*

- |  |            |
|--|------------|
| 1. Type of auditors’ report issued on compliance for major projects              | Unmodified |
| 2. Internal control over major projects:   |            |
| a. Material weaknesses identified?   | No         |
| b. Significant deficiencies identified not considered to be material weaknesses? | None noted |

**The Ounce of Prevention Fund of Florida, Inc.  
Schedule of Findings and Questioned Costs  
Year ended June 30, 2021**

**SECTION I – SUMMARY OF AUDITORS’ RESULTS (CONTINUED)**

3. Any audit findings disclosed that are required to be reported in accordance with Chapter 10.650, *Rules of the Auditor General*? No

4. Identification of major projects:

<u>Assistance Listing Number</u>	<u>State Project</u>
64.035	Ounce of Prevention Fund of Florida, Inc.

5. Dollar threshold used to distinguish between type A and type B projects: \$594,338

**SECTION II – FINANCIAL STATEMENT FINDINGS**

None noted

**SECTION III – FEDERAL AWARD AND STATE FINANCIAL ASSISTANCE FINDINGS**

None noted

**SECTION IV – SUMMARY OF PRIOR YEAR FINDINGS**

None noted

**SECTION V – OTHER MATTERS**

(a) No management letter is required because there were no findings required to be reported in the management letter (see AG Rule Section 10.656(3)(e)).