

**EARLY LEARNING COALITION OF FLORIDA'S  
GATEWAY, INC.**

**FINANCIAL STATEMENTS**

For the Year Ended June 30, 2020  
(With Summarized Financial Information for  
the Year Ended June 30, 2019)

**EARLY LEARNING COALITION OF FLORIDA'S  
GATEWAY, INC.**

**BOARD MEMBERS**

June 30, 2020

Connie Anderson	Chair
Dr. Pamela Carswell	Vice Chair
Mantha Young	Treasurer
John Burns	Secretary
Nicole Ferranti	Member
Dianne Head	Member
Carol Milton	Member
Michelle Ward	Member
Terri Boyette	Member
Shelby Waldron	Member
Melanie Howard	Member
Brandon Fernald	Member
Dr. Jimbo Haley	Member
Trevor Hickman	Member
Esther Bass	Member
Patricia Brantley	Member
Myron McClendon	Member
Janene Fitzpatrick	Member
Stacy Rimes	Ex-officio, voting
Stephen Clark	Ex-officio, non-voting
Thomas Moffses	Ex-officio, non-voting
Dawn Odum	Ex-officio, non-voting
Betty Linton	Ex-officio, non-voting
Kerry Waldron	Ex-officio, non-voting
Lashone T. Surrency	Executive Director
Zackery Hackley	Interim Finance Director

**EARLY LEARNING COALITION OF FLORIDA'S  
GATEWAY, INC.**

**FINANCIAL STATEMENTS**

**TABLE OF CONTENTS**

For the Year Ended June 30, 2020  
(With Summarized Financial Information for the Year  
Ended June 30, 2019)

<b>FINANCIAL SECTION</b>	<b><u>PAGE NO.</u></b>
Independent Auditor's Report	1-3
<b>Financial Statements</b>	
Statement of Financial Position	4
Statement of Activities	5
Statement of Functional Expenses	6-7
Statement of Cash Flows	8
Notes to Financial Statements	9-17
<b>COMPLIANCE SECTION</b>	
Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with <i>Government Auditing Standards</i>	18-19
Schedule of Expenditures of Federal Awards and State Financial Assistance	20
Report on Compliance for each Major Federal Program and State Project and Report on Internal Control Over Compliance Required by the Uniform Guidance and <i>Chapter 10.650 Rules of the Auditor General</i>	21-23
Schedule of Findings and Questioned Costs-Federal Programs and State Projects	24-25
Summary Schedule of Prior Audit Findings-Federal Programs and State Projects	26
Management Letter	27-29

# **FINANCIAL SECTION**

**KENNETH M. DANIELS**  
**CERTIFIED PUBLIC ACCOUNTANT**

107 2nd Ave S.E.  
Jasper, FL 32052

Phone 386-792-1906  
Fax 386-792-1925  
[kmdcpa@windstream.net](mailto:kmdcpa@windstream.net)

**INDEPENDENT AUDITOR'S REPORT**

To the Board of Directors  
Early Learning Coalition of Florida's Gateway, Inc.  
Lake City, Florida

**Report on the Financial Statements**

I have audited the accompanying financial statements of the Early Learning Coalition of Florida's Gateway, Inc., a non-profit organization, which comprise the statement of financial position as of June 30, 2020, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

**Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United State of America; this includes the design, implementation, and maintenance of internal control relevant to the fair presentation of the financial statements that are free from material misstatement, whether due to error or fraud.

**Auditor's Responsibility**

My responsibility is to express an opinion on these financial statements based on my audit. I conducted my audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, I express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

## **Opinion**

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Early Learning Coalition of Florida's Gateway, Inc., as of June 30, 2020, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

## **Other Matters**

### **Report on Summarized Comparative Information**

I was previously engaged to audit the Early Learning Coalition of Florida's Gateway, Inc.'s 2019 financial statements, and I expressed a disclaimer of opinion on those financial statements in my report dated March 13, 2020. In my opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2019, is consistent, in all material respects, with the financial statements from which it has been derived.

### **Other Information**

My audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying Schedule of Expenditures of Federal Awards and State Financial Assistance as required by Title 2 U.S. *Code of Federal Regulations* (CFR) Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, and Chapter 10.650 *Rules of the Auditor General*, is presented for purposes of additional analysis and is not a required part of the financial statements. The Schedule of Expenditures of Federal Awards and State Financial Assistance is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In my opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

### **Other Reporting Required by Government Auditing Standards**

In accordance with *Government Auditing Standards*, I have also issued my report dated March 12, 2021, on my consideration of the Early Learning Coalition of Florida's Gateway, Inc.'s, internal control over financial reporting and my tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of my testing of internal control over financial reporting and compliance and the

results of that testing, and not to provide an opinion on the effectiveness of the Early Learning Coalition of Florida's Gateway, Inc.'s internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Early Learning Coalition of Florida's Gateway, Inc.'s internal control over financial reporting and compliance.

A handwritten signature in black ink, appearing to read "Ken M Daniels", written in a cursive style.

Kenneth M. Daniels  
Certified Public Accountant  
March 12, 2021

# **FINANCIAL STATEMENTS**



**EARLY LEARNING COALITION OF FLORIDA'S GATEWAY, INC.**

**STATEMENT OF FINANCIAL POSITION**

June 30, 2020

(With Summarized Financial Information as of June 30, 2019)

**Assets**

	<u>2020</u>	<u>2019</u>
Current assets		
Cash	\$ 390,161	\$ 225,178
Due from others	11,972	-
Due from providers	424,426	564,444
Due from State of Florida	<u>2,408,570</u>	<u>985,840</u>
Total current assets	<u>3,235,129</u>	<u>1,775,462</u>
Fixed assets		
Computer equipment and software	131,692	122,425
Office equipment and furniture	6,014	6,014
Leasehold improvements	34,075	34,075
Vehicles	<u>84,447</u>	<u>84,447</u>
Total depreciable assets	256,228	246,961
Accumulated depreciation	<u>(239,927)</u>	<u>(224,415)</u>
Total net fixed assets	<u>16,301</u>	<u>22,546</u>
Total assets	<u>\$ 3,251,430</u>	<u>\$ 1,798,008</u>

**Liabilities and Net Assets**

Current liabilities		
Accounts payable	\$ 1,739,867	\$ 119,683
Accrued wages, taxes and withholding	35,626	29,386
Due to State of Florida	<u>762,736</u>	<u>565,168</u>
Total current liabilities	<u>2,538,229</u>	<u>714,237</u>
Net assets		
Without donor restrictions	<u>713,201</u>	<u>1,083,771</u>
Total liabilities and net assets	<u>\$ 3,251,430</u>	<u>\$ 1,798,008</u>

**EARLY LEARNING COALITION OF FLORIDA'S GATEWAY, INC.**

**STATEMENT OF ACTIVITIES**

For the Year Ended June 30, 2020

(With Summarized Financial Information for the Year Ended June 30, 2019)

	Totals	
	<u>2020</u>	<u>2019</u>
Revenues, Gains, and Other Support		
School Readiness Funding		
Federal grants	\$ 9,785,451	\$ 7,686,524
State grants	2,716,356	2,804,139
Other contractual	6,030	33,450
Contributions	11,153	-
Miscellaneous	<u>19,474</u>	<u>1,634</u>
Total revenues, gains, and other support	<u>12,538,464</u>	<u>10,525,747</u>
Expenses		
Program Services		
School readiness programs		
Non-direct Program Support	319,463	249,355
Eligibility Determination	191,192	175,144
Quality Improvement - infant and toddler	112,975	172,855
Resource and referral	131,985	167,803
Quality services	910,989	238,171
Quality Improvement Inclusion	59,387	77,488
Performance funding	2,192	47,994
Quality Health and Safety	50,699	-
Targeted Assistance to Providers	58,656	101,364
Cares Funding	471,002	-
Preschool Development Grant (PDG) Support	52,354	-
Child Care Information Systems	128,208	93,626
Child Care	<u>10,093,893</u>	<u>8,214,008</u>
Total program services	<u>12,582,995</u>	<u>9,537,808</u>
Supporting Services		
Management and general		
Voluntary Pre-K	113,678	34,703
School Readiness	208,082	207,377
Preschool Development Grant (PDG)	<u>4,279</u>	<u>-</u>
Total management and general	<u>326,039</u>	<u>242,080</u>
Total operating expenses	12,909,034	9,779,888
Increase (decrease) in net assets	(370,570)	745,859
Net assets at beginning of year	<u>1,083,771</u>	<u>337,912</u>
Net assets at end of year	<u>\$ 713,201</u>	<u>\$ 1,083,771</u>

EARLY LEARNING COALITION OF FLORIDA'S GATEWAY, INC.

STATEMENT OF FUNCTIONAL EXPENSES

For the Year Ended June 30, 2020

(With Summarized Financial Information for the Year Ended June 30, 2019)

Expenses	Program Services												Management and General			Totals		
	Nondirect	Eligibility	I & T Quality	Resource	Quality	Quality	Performance	Quality Health	Targeted	CARES	PDG	Child Care	Pre-K/	Voluntary	School			
	<u>Support</u>	<u>Determination</u>	<u>Improvement</u>	<u>&amp; Referral</u>	<u>Services</u>	<u>Improvement</u>	<u>Funding</u>	<u>and Safety</u>	<u>Assistance</u>	<u>Funding</u>	<u>Support</u>	<u>Info Systems</u>	<u>Child Care</u>	<u>Pre-K</u>	<u>Readiness</u>	<u>PDG</u>	<u>2020</u>	<u>2019</u>
Salaries	\$ 219,834	\$ 119,325	\$ 61,501	\$ 63,447	\$ 76,700	\$ 33,580	\$ 1,238	\$ -	\$ 29,985	\$ -	\$ 23,183	\$ 71,252	\$ -	\$ 92,959	\$ 120,174	\$ 3,162	\$ 916,342	\$ 850,714
Payroll taxes	16,346	8,950	4,577	4,744	7,775	2,501	92	-	2,214	-	1,705	5,321	-	5,231	9,001	177	68,632	64,233
Benefits reemployment	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1	3
Health insurance	28,539	17,674	8,816	9,280	16,620	8,322	239	-	5,133	-	3,901	9,260	-	6,627	17,628	452	132,490	127,021
Retirement	8,312	3,788	2,969	1,891	4,660	1,952	74	-	1,403	-	1,048	2,069	-	1,784	6,500	137	36,586	37,281
Other benefits	-	-	-	-	2,206	-	-	-	-	-	-	-	-	-	-	-	2,206	-
Staff development	988	880	510	587	(55)	392	20	-	384	-	31	373	-	140	677	5	4,933	4,760
Professional services	3,014	6,304	1,808	1,422	2,722	413	-	-	794	-	69	862	-	115	2,128	3	19,653	16,048
Repairs and maintenance	346	291	56	149	305	88	-	-	38	-	117	92	-	38	194	4	1,716	1,166
Direct services	-	-	-	-	-	-	-	-	-	221,802	-	-	10,093,893	-	-	-	10,315,696	8,214,008
Occupancy	17,882	12,386	7,288	8,939	16,699	4,338	232	-	4,358	-	647	5,348	-	3,609	7,996	137	89,859	111,769
Postage, freight, and delivery	70	67	15	37	55	25	-	-	16	-	28	37	-	10	53	1	415	1,102
Rentals - office equipment	472	845	59	462	971	329	12	-	209	-	156	431	-	69	321	10	4,346	6,360
Office supplies/expense	4,281	3,656	1,607	2,070	10,176	1,056	30	698	1,080	-	164	850	-	497	7,769	32	33,966	9,453
Communications	4,828	4,082	1,588	2,237	4,564	1,215	41	-	1,118	-	194	1,371	-	574	2,797	45	24,655	20,783
Insurance	3,338	2,995	1,189	1,764	3,276	956	97	-	865	-	294	1,006	-	463	2,033	23	18,300	13,381
Equipment < \$1000	1,440	823	558	462	737	209	-	-	247	-	8	25,843	-	147	8,312	1	38,787	1,149

EARLY LEARNING COALITION OF FLORIDA'S GATEWAY, INC.

STATEMENT OF FUNCTIONAL EXPENSES

For the Year Ended June 30, 2020

(With Summarized Financial Information for the Year Ended June 30, 2019)

	Program Services													Management and General			Totals	
	Nondirect	Eligibility	I & T Quality	Resource	Quality	Quality	Performance	Quality Health	Targeted	CARES	PDG	Child Care	Pre-K/	Voluntary	School		2020	2019
Expenses continued	Support	Determination	Improvement	& Referral	Services	Improvement	Funding	and Safety	Assistance	Funding	Support	Info Systems	Child Care	Pre-K	Readiness	PDG		
Quality and classroom sup.	\$ 870	\$ 683	\$ 17,212	\$ 506	\$ 6,274	\$ 236	\$ -	\$ 4,979	\$ 188	\$ -	\$ 4	\$ 350	\$ -	\$ 99	\$ 563	\$ -	\$ 31,965	\$ 39,066
Training materials/space	9	11	4	7	16,582	(27)	-	-	7,423	-	3,237	4	-	2	11	-	27,262	21,575
Consumer education	163	140	60	29,281	121	34	-	4,750	30	-	40	45	-	17	92	2	34,775	41,630
Grants to providers	-	-	-	-	312,078	-	-	40,272	27	249,200	7,685	-	-	-	-	-	609,262	77,049
Scholarships/other education	-	-	-	-	18,090	-	-	-	-	-	-	-	-	-	450	-	18,540	16,857
Wage incentives	28	22	16	16	400,167	3	-	-	8	-	9,301	11	-	3	(132)	-	409,444	28,100
Travel and training	1,584	1,504	457	830	4,116	1,177	24	-	505	-	374	481	-	244	1,142	20	12,456	23,507
Bank fees	(26)	(24)	(16)	(14)	(20)	(6)	-	-	(8)	-	-	(7)	-	(3)	120	-	(3)	261
Application software licenses	3,278	3,373	1,418	2,013	3,014	1,329	76	-	1,371	-	62	1,245	-	575	2,658	23	20,434	18,458
Web service/hosting	1,203	1,122	567	640	993	354	-	-	383	-	20	1,212	-	156	825	5	7,480	1,282
Other employee expenses	1,550	1,389	425	714	1,384	515	7	-	513	-	50	453	-	204	1,008	25	8,239	4,242
Dues and subscriptions	796	662	188	313	591	301	2	-	276	-	-	220	-	91	841	11	4,290	3,410
Taxes, licenses, fees	50	43	22	24	39	10	-	-	10	-	8	14	-	5	28	-	252	490
Miscellaneous/other	269	201	82	163	148	85	8	-	87	-	30	67	-	21	(620)	3	544	2,644
Depreciation	-	-	-	-	-	-	-	-	-	-	-	-	-	-	15,512	-	15,512	22,086
<b>Total expenses</b>	<b>\$ 3,194,633</b>	<b>\$ 1,911,192</b>	<b>\$ 112,975</b>	<b>\$ 131,985</b>	<b>\$ 910,989</b>	<b>\$ 59,387</b>	<b>\$ 2,192</b>	<b>\$ 50,699</b>	<b>\$ 58,656</b>	<b>\$ 471,002</b>	<b>\$ 52,354</b>	<b>\$ 128,208</b>	<b>\$ 10,093,893</b>	<b>\$ 113,678</b>	<b>\$ 208,082</b>	<b>\$ 4,279</b>	<b>\$ 12,909,034</b>	<b>\$ 9,779,888</b>

**EARLY LEARNING COALITION OF FLORIDA'S GATEWAY, INC.**

**STATEMENT OF CASH FLOWS**

For the Year Ended June 30, 2020

(With Summarized Financial Information for the Year Ended June 30, 2019)

	<u>2020</u>	<u>2019</u>
Cash flows from operating activities		
Cash received from federal and state grants	\$ 11,079,077	\$ 10,349,208
Cash received from contractual services	6,030	33,450
Cash received from contributions and miscellaneous	18,655	1,634
Cash paid to employees	(910,102)	(858,061)
Cash paid for employee taxes and benefits	(244,847)	(203,912)
Cash paid for supplies and provider assistance	(1,416,637)	(450,629)
Cash paid for childcare	<u>(8,357,926)</u>	<u>(8,741,769)</u>
Net cash provided (used) by operating activities	<u>174,250</u>	<u>129,921</u>
Cash flows from investing activities		
Payments for equipment	<u>(9,267)</u>	<u>-</u>
Cash - beginning	<u>225,178</u>	<u>95,257</u>
Cash - ending	<u>\$ 390,161</u>	<u>\$ 225,178</u>
Reconciliation of increase (decrease) in net assets to net cash provided (used) by operating activities		
Increase (decrease) in net assets	<u>\$ (370,570)</u>	<u>\$ 745,859</u>
Adjustments to reconcile increase (decrease) in net assets to net cash provided (used) by operating activities		
Depreciation	15,512	22,086
Decrease (increase) in operating assets		
Grant funds receivable	(1,422,730)	(706,623)
Due from others	(11,972)	-
Due from providers	140,018	(564,444)
Increase (decrease) in operating liabilities		
Accounts payable	1,620,184	45,836
Accrued payroll, taxes and withholding	6,240	22,039
Due to the State	<u>197,568</u>	<u>565,168</u>
Total adjustments	<u>544,820</u>	<u>(615,938)</u>
Net cash provided (used) by operating activities	<u>\$ 174,250</u>	<u>\$ 129,921</u>
Noncash transactions	<u>\$ -</u>	<u>\$ -</u>

**EARLY LEARNING COALITION OF FLORIDA'S  
GATEWAY, INC.**

**NOTES TO FINANCIAL STATEMENTS**

June 30, 2020

**NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

Organization and Purpose - The Early Learning Coalition of Florida's Gateway, Inc. (Coalition), is a nonprofit corporation organized on May 2, 2000, for the purpose of providing opportunities for at risk, birth to kindergarten children and enhancing their chances for educational success. The Coalition was specifically formed to implement the provisions of the "Florida School Readiness Act" in the counties of Columbia, Hamilton, Lafayette, Suwannee, and Union.

The Organization is governed by a voluntary board of directors selected from the five-county area.

The Organization is primarily funded by grant contracts with the State of Florida Office of Early Learning, which includes State and Federal grant funding for childcare and school readiness programs. The Organization primarily provides its school readiness services through contractual arrangements with area childcare providers and school boards.

Revenues supporting the Organization are primarily federal and state grants, contractual services, and contributions.

Basis of Accounting - The Coalition follows standards of accounting and financial reporting prescribed for voluntary health and welfare agencies. It uses the accrual basis of accounting, which recognizes revenues when earned and expenses as incurred. Federal, state, and local government and other public grants are recorded as support when performance occurs under the terms of the grant agreement.

The costs of providing the various programs and other activities have been detailed in the Statement of Functional Expenses and summarized on a functional basis in the Statement of Activities. Salaries and other expenses which are associated with a specific program are charged directly to that program. Salaries which benefit more than one program are allocated to the various programs based on employee time spent in each functional area. Other expenses which benefit more than one area are allocated based on the averaged employee time spent in the various cost centers.

Financial Statement Presentation - The financial statement presentation is presented as required by the Section 958, Not for Profit Entities, in the Financial Accounting Standards Board (FASB) Accounting Standards Codification.

Under the Codification, the Early Learning Coalition of Florida's Gateway, Inc., is required to report information regarding its financial position and activities according to two classes of net assets: net assets without donor restriction, which represents the expendable resources that are

available for operations at management's discretion and net assets with donor restrictions which are restricted by the donor as to purpose or time.

Also, in accordance with the above referenced Codification, contributions received are recorded as without donor restrictions or with donor restrictions depending on the existence of any restrictions.

During the year ending June 30, 2020, all net assets were classified as net assets without donor restrictions.

Promises to Give – Based on FASB Codification 958-605-25, contributions are recognized when the donor makes a promise to give to the Organization, that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in net assets without donor restrictions if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in donor restricted net assets depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions.

During the year ending June 30, 2020, all contributions were recorded as net assets without donor restrictions.

Cash Equivalents - As applicable, cash equivalents consist of short-term, highly liquid investments which are readily convertible into cash within ninety (90) days of purchase. At June 30, 2020, the Organization had no investments, which it considered cash equivalents.

Property and Depreciation - The Organization follows the practice of capitalizing all property and equipment expenditures in excess of \$1,000, at cost, or, if donated, at fair market value. The Organization utilizes straight line depreciation with useful lives ranging from 5-10 years.

Property and equipment are valued at historical cost. Donated property and equipment are valued at estimated fair value at the date of donation. Such donations are reported as contributions without donor restrictions unless the donor has restricted the donated asset to a specific purpose.

Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as contributions with donor restrictions. Absent donor stipulations regarding how long those donated assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired assets are placed in service. The Organization reclassifies net assets with donor restrictions to net assets without donor restrictions at that time.

Property and Equipment Acquired by Grants - All property and equipment purchased with funds provided by federal or state funded programs is the property of the federal government or State of Florida. The Coalition uses the property and equipment in its operations and is required to maintain physical control over these assets. The titles to the assets are held by the Organization. Disposition of fixed assets exceeding established amounts requires prior approval by the federal pass-through agency, the State of Florida, Office of Early Learning.

Revenue Recognition - The Organization's primary revenue is derived from annual grants awarded

by the State of Florida, Office of Early Learning. These grant revenues, which are susceptible to accrual, are recognized when they become measurable and available. Other revenues, if any, are recorded on the accrual basis of accounting.

Estimates - The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Contributions without donor restrictions - The Organization reports contributions with donor restrictions as contributions without donor restrictions when any donor-imposed restrictions are met within the same reporting period in which the contribution is received.

Uncertain Tax Positions – The Organization considered FASB Codification 740-10-50-15. As a result, it determined that the primary tax position of the Organization is its filing status as a tax-exempt entity. In addition, the Organization determined that it is more likely than not that its tax positions would be sustained upon examination by the Internal Revenue Service (IRS).

Prior Year Summarized Comparative Information – The financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Organization’s financial statements for the year ended June 30 of the prior year, from which the summarized information was derived.

Adoption of ASU No. 2018-08 – On July 1, 2019, the Organization adopted Accounting Standards Update (ASU) No. 2018-08, *Not for Profit Entities (Topic 958): Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made* to clarify and improve the accounting guidance related to grants and contracts. The adoption did not result in significant changes in any financial statement line items in the current period.

## **NOTE 2. CASH**

Cash includes amounts in demand deposits as well as short-term money market investment accounts. Cash in demand deposits is secured by federal depository insurance. There were no restrictions on the cash balances at June 30, 2020.

At June 30, 2020, the total bank balances were \$708,007, of which \$250,000, was covered by the Federal Deposit Insurance Corporation (FDIC). The remaining balance is insured by the Bureau of Collateral Management, Florida Department of Financial Services.

## **NOTE 3. DUE FROM STATE OF FLORIDA**

Due from the State of Florida, consists of amounts owed to the Coalition for child care services provided prior to June 30, 2020. Management considers the amounts fully collectible.

No provision for uncollectible amounts is provided for in the financial statements. All amounts were collected post year end.



Due from the State of Florida consisted of the following:

Federal grants - School Readiness	\$	2,313,100
State grants - VPK		95,470
Total	\$	<u>2,408,570</u>

**NOTE 4. DUE FROM SCHOOL READINESS PROVIDERS**

Due to a software upgrade, estimated amounts were paid to school readiness providers throughout the 2018-19 fiscal year. During the 2019-20 fiscal year, the Coalition corrected the estimated amounts and determined the balances that were owed to/by the Coalition and to/by various providers due to the under/overpayments (estimated vs. actual).

The balances were also subjected to review and approval by the Providers.

Upon the documentation, review, and approval of the amounts; the Providers with balances owed to the Coalition agreed to the following terms: 1. a one-time payment 2. six-month repayment plan or 3. coalition approved plan, agreeing to monthly payment amounts.

The amount due from providers at June 30, 2020, is \$424,426.

The Coalition expects amounts to be repaid and has not recorded an allowance for doubtful provider amounts.

**NOTE 5. FIXED ASSETS AND DEPRECIATION**

Depreciation of furniture and fixtures, and machinery and equipment is provided over the estimated useful lives of the respective assets on a straight-line basis. In accordance with the Organization’s policy, assets costing less than \$1,000 are generally fully expensed in their year of acquisition.

Depreciation expense for the period ended June 30, 2020, was \$15,512.

A summary of the Organization's fixed assets at June 30, 2020, is as follows:

Fixed asset type		<u>Cost</u>	<u>Life</u>
Computer hardware/software	\$	131,692	5
Office equipment and furniture		6,014	5
Leasehold improvements		34,075	5-10
Vehicles		84,447	5
Total fixed assets		<u>256,228</u>	
Accumulated depreciation		<u>(239,927)</u>	
Net fixed assets	\$	<u>16,301</u>	

**NOTE 6. RETIREMENT**

In 2015, the Organization adopted a Safe Harbor 401(k) Plan. Under the plan, the Organization makes an employer matching contribution of up to six percent of an employee’s wages. The

individual accounts are one-hundred percent vested and are funded on a per-pay-period basis.

For the year ending June 30, 2020, the Organization incurred \$36,586 in retirement expense.

#### **NOTE 7. INCOME TAXES**

The Organization has been granted an exemption from income taxes under Internal Revenue Code, Section 501(c)(3), as a nonprofit corporation. As required by Internal Revenue Service regulations, the Organization annually files a Form 990, "Return of Organization Exempt from Income Tax".

No taxes were owed by the Organization for the year ended June 30, 2020.

#### **NOTE 8. CONTINGENCIES**

There is a contingent liability due to the fact that all audits/monitoring's have not been completed for the fiscal year ended June 30, 2020. Under provisions of the funding agreements, any expenditure determined not in compliance with grant regulations would be subject to repayment by the Organization.

The Organization's administration believes that all expenditures were significantly in compliance with grant regulations.

#### **NOTE 9. LEASE COMMITMENT - FACILITIES**

The Organization rents administrative offices at 1104 Southwest Main Boulevard in Lake City, Florida, from Tomkins-Brewer Properties, LLC. The lease began in July 2008 and was renewed for an additional five-year period in July 2018 with an option to extend for an additional five-year period.

The lease agreement calls for monthly rental payments of \$5,940 plus \$75 monthly for water/sewer (total monthly payment \$6,015). The minimum rental payments under this noncancelable lease is as follows:

<u>Fiscal Year Ended</u>		<u>Rents</u>		<u>Utilities</u>		<u>Minimum Lease Payments</u>
June 30, 2021	\$	71,280	\$	900	\$	72,180
June 30, 2022		71,280		900		72,180

If exercised, an additional five-year option calls for monthly payments of \$6,465 plus \$75 monthly for water/sewer (total monthly payment \$6,540).

Facility lease costs incurred for the year ending June 30, 2020, totaled \$72,180.

#### **NOTE 10. LEASE COMMITMENTS - EQUIPMENT**

The Organization also has an operating lease agreement with Pitney Bowes for a postage meter for a payment of \$213 quarterly. The lease renews for successive 12-month annual extensions until written notice is provided.

Future payments under the lease are:

<u>June 30,</u>	<u>Minimum Lease Payments</u>
2021	\$ 852

#### **NOTE 11. CONCENTRATION OF CREDIT RISK**

Financial instruments which subject the Organization to concentrations of credit risk consist primarily of cash and cash equivalents in a local bank which at times may exceed the FDIC limits. However, because of classification as public funds, any amounts that exceed FDIC coverage are insured through the Bureau of Collateral Management, Division of Treasury, and Department of Financial Services.

The Organization has no policy requiring collateral or other security to support its receivables.

#### **NOTE 12. EXPENSES BY FUNCTION**

Expenses by function have been allocated among program and supporting services classifications on the basis of employee time records based on personal activity reports (PARs). Hours by function are entered on a spreadsheet and an average by department (Administrative/finance, Provider Support, and Family Support) is computed. The average by department is totaled by function and multiplied by the total number of employees. The average by employee is used to allocate those costs that are not directly charged. The process is updated on a monthly basis.

The plan was approved by the Florida Office of Early Learning and certified annually.

#### **NOTE 13. CONCENTRATION OF REVENUE SOURCES**

Approximately 99% of the Organization's revenues are derived from one state grant contract which must be renewed annually.

#### **NOTE 14. INVENTORIES**

It has consistently been the policy of the Organization to record acquisition of goods and supplies as expenditures at the time of purchase. The amount of such inventory on hand at any one time would be a nominal amount and considered to be immaterial.

#### **NOTE 15. DONATED SERVICES**

The Organization also receives contributed services from various individuals. Volunteer services are recorded in accordance with FASB Codification 958-605-25-16 if they: 1 create or enhance nonfinancial assets or 2 require specialized skills and are provided by the individuals possessing those skills, and would typically need to be purchased if not provided by donation.

The contributed services provided to the Organization during the year ending June 30, 2020, did not meet the revenue recognition criteria above and were not recorded.

In addition, the fair market value of the unrecorded donated services has not been estimated.

Volunteer services were provided to all programs.

## **NOTE 16. QUALITATIVE AND QUANTITATIVE INFORMATION**

### **Qualitative Information**

#### Donor restrictions

The Organization has no responsibility to maintain resources due to donor restrictions at June 30, 2020.

#### Goals for Maintaining Financial Assets

The Organization's goals for maintaining financial assets are indicated in its Financial Policy and Procedures: "monitor cash flow needs on a weekly basis to eliminate idle funds and to ensure that payment obligations can be met."

#### Policies for Investing Excess Cash

The Organization's policy for maintaining financial assets is indicated in its Financial Policy and Procedures: "Any funds in excess of two months' anticipated cash flow needs held in the operating checking account shall be transferred into the Organization's money market account."

#### Contractual Agreements

At June 30, 2020, the Organization had no contractual agreements which would make any financial agreements unavailable to fund general expenses.

#### Line of Credit

Due to advances provided by the Florida Office of Early Learning, the Organization has not required any short-term funding via a line of credit or other means.

### **Quantitative Information**

Financial assets at year end	\$	713,000
Grants awarded 2020-21 (See Note 19.)		
SR - EL021		8,723,063
CARES Act - EL021		474,017
Preschool Development Grant Services		38,164
VPK - EL021		<u>2,907,784</u>
Total grants awarded		<u>12,143,028</u>
Financial assets/awards available to meet general expenses within one year	\$	<u><u>12,856,028</u></u>

**NOTE 17. RECONCILIATION OF OEL CONFIRMED REVENUE TO STATEMENT OF ACTIVITIES BALANCES**

The following schedule reconciles the OEL confirmed revenue total to the amount reported on the Coalition’s financial statements:

Confirmed revenues per OEL Confirmations	\$	12,840,117
Post year end corrections:		
Advances/draws in excess of billings		<u>(338,310)</u>
Net federal and state grant revenues	\$	<u>12,501,807</u>
Per financial statements		
SR	\$	9,785,451
VPK		<u>2,716,356</u>
Total	\$	<u>12,501,807</u>

**NOTE 18. RELATED PARTY TRANSACTIONS**

The composition of the Coalition's Board of Directors includes seven persons (includes voting and nonvoting members) associated with Pre-K/School Readiness providers who received payments from the Organization during the year ended June 30, 2020.

The amounts paid to the providers are as follows:

<u>Board Member</u>	<u>Daycare Provider</u>	<u>Total Expended</u>
T Boyette	Castle Hill Academy, Inc	\$ 616,218
D Odum *	Columbia County School Board	540,835
B Linton *	Hamilton County School Board	114,241
S Clark *	Lafayette Co School Board of Public Instruction	86,223
J Fitzpatrick	Suwannee County School District	259,809
M. Ward	Suwannee Valley 4Cs	173,671
S Rimes *	Union County School Board	232,459

\* nonvoting members

The terms of these contracts were substantially the same as for other child care providers.

**NOTE 19. SUBSEQUENT EVENTS**

The Organization’s management has evaluated subsequent events through March 12, 2021, the date which the financial statements were available for issuance and reports the following:

Grant Award

On July 1, 2021, the State of Florida Office of Early Learning awarded the Organization the following grants:

Grants awarded		
SR - EL021	\$	8,723,063
CARES Act - EL021		474,017
Preschool Development Grant Services		38,164
VPK - EL021		<u>2,907,784</u>
Total grants awarded	\$	<u><u>12,143,028</u></u>

Coronavirus Disease 2019 (COVID-19) – The infectious disease caused by severe acute respiratory syndrome. COVID-19 has resulted in the significant closure and alteration of businesses nation-wide. While the Organization has not closed, the provision of child care has been altered significantly. The Organization is not able to estimate the long-term operational or financial effects that the disease may have.

**NOTE 20. RECONCILIATION OF FINANCIAL RECORDS TO SCHOOL READINESS DATA AND REPORTING SYSTEM**

During the year ending June 30, 2020, a monthly reconciliation of the Organization’s financial records to the statewide School Readiness data and reporting system was generally performed in a timely and satisfactory manner based on the actual/estimated payments requested.

# **COMPLIANCE SECTION**

**KENNETH M. DANIELS**  
**CERTIFIED PUBLIC ACCOUNTANT**

107 2nd Ave S.E.  
Jasper, FL 32052

Phone 386-792-1906  
Fax 386-792-1925  
[kmdepa@windstream.net](mailto:kmdepa@windstream.net)

**INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER  
FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS  
BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN  
ACCORDANCE WITH *GOVERNMENT AUDITING STANDARDS***

To the Board of Directors of the  
Early Learning Coalition of Florida's Gateway, Inc.  
Lake City, Florida

I have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the Early Learning Coalition of Florida's Gateway, Inc., (a nonprofit organization), which comprise the statement of financial position as of June 30, 2020, and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements, and have issued my report thereon dated March 12, 2021.

**Internal Control Over Financial Reporting**

In planning and performing my audit of the financial statements, I considered the Early Learning Coalition of Florida's Gateway, Inc.'s internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing my opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Early Learning Coalition of Florida's Gateway, Inc.'s internal control. Accordingly, I do not express an opinion on the effectiveness of the Organization's internal control.

*A deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, to detect, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

My consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during my audit I did



not identify any deficiencies in internal control that I consider to be material weaknesses. However, material weaknesses may exist that have not been identified

### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Early Learning Coalition of Florida's Gateway, Inc.'s financial statements are free of material misstatement, I performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of the financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of my audit and, accordingly, I do not express such an opinion. The results of my tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

### **Purpose of this Report**

The purpose of this report is solely to describe the scope of my testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.



Kenneth M. Daniels  
Certified Public Accountant  
March 12, 2021

**EARLY LEARNING COALITION OF FLORIDA'S GATEWAY, INC.**

**SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS AND STATE FINANCIAL ASSISTANCE**

For the Fiscal Year Ended June 30, 2020

	<u>Federal/State CFDA/CSFA Number</u>	<u>Grant/ Contract Number</u>	<u>Contract Period</u>	<u>Grant/ Contract Amount</u>	<u>Expenditures</u>	<u>Passed Through to Subrecipients</u>	<u>Deferred Revenue 6/30/2020</u>
<b>Federal Financial Assistance</b>							
U.S. Department of Health and Human Services passed through Florida's Office of Early Learning Temporary Assistance for Needy Families	93.558	EL020	7/1/2019	06/30/20	\$ 1,850,803	\$ 1,850,803	\$ -
Childcare and Development Block Grant *	93.575	EL020	7/1/2019	06/30/20	4,510,037	3,940,471	-
Childcare and Development Block Grant *	93.575	EL020	7/1/2019	06/30/20	1,273,931	1,273,931	-
Supplemental CARES Act Funds	93.596	EL020	7/1/2019	06/30/20	2,678,639	2,678,639	-
Childcare Mandatory and Matching Funds *					<u>8,462,607</u>	<u>7,893,041</u>	-
Total Child Care and Development Fund Cluster					<u>37,912</u>	<u>37,912</u>	-
Preschool Development Grants	93.434	EL020	7/1/2019	06/30/20	3,696	3,696	-
Social Services Block Grant	93.667	EL020	7/1/2019	06/30/20	<u>10,355,018</u>	<u>9,785,452</u>	-
Total federal financial assistance							-
<b>State Financial Assistance</b>							
Florida's Office of Early Learning Voluntary Pre-K Education Program	48.108	EL020	7/1/2019	06/30/20	2,716,355	2,716,355	-
Total all assistance					<u>\$ 13,071,373</u>	<u>\$ 12,501,807</u>	<u>\$ -</u>

\* Cluster of programs

**Note 1. Basis of Presentation**

The accompanying schedule of expenditures of federal awards and state financial assistance (the Schedule) includes the federal and state grant/contract activity for the Early Learning Coalition of Florida's Gateway, Inc., under programs of the federal and state governments for the year ended June 30, 2020. The information in this Schedule is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance) and State of Florida, *Rules of the Auditor General* 10.650.

Because the Schedule presents only a selected portion of the operations of the Early Learning Coalition of Florida's Gateway, Inc., it is not intended to and does not present the financial position, changes in net assets, or cash flows of the Early Learning Coalition of Florida's Gateway, Inc.

**Note 2. Summary of Significant Accounting Policies**

Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursement. When applicable, negative amounts shown on the Schedule represent adjustments or credits made in the normal course of business to amounts reported as expenses in prior years.

**Note 3. Indirect Cost Rate**

The Early Learning Coalition of Florida's Gateway, Inc., did not elect to use the 10-percent de minimis indirect cost rate allowed under the Uniform Guidance.

**KENNETH M. DANIELS**  
**CERTIFIED PUBLIC ACCOUNTANT**

107 2nd Ave S.E.  
Jasper, FL 32052

Phone 386-792-1906  
Fax 386-792-1925  
[kmdepa@windstream.net](mailto:kmdepa@windstream.net)

**REPORT ON COMPLIANCE FOR EACH MAJOR FEDERAL PROGRAM AND  
STATE PROJECT AND REPORT ON INTERNAL CONTROL OVER COMPLIANCE  
REQUIRED BY THE UNIFORM GUIDANCE AND CHAPTER 10.650 RULES OF THE  
AUDITOR GENERAL**

**Independent Auditor's Report**

To the Board of Directors of  
Early Learning Coalition of Florida's Gateway, Inc.  
Lake City, Florida

**Report on Compliance for Each Major Federal Program and State Project**

I have audited Early Learning Coalition of Florida's Gateway, Inc.'s, compliance with the types of compliance requirements described in the *OMB Compliance Supplement*, and the requirements described in the *Department of Financial Services' State Projects Compliance Supplement*, and the special audit guidance provided by the Florida Office of Early Learning that could have a direct and material effect on each of Early Learning Coalition of Florida's Gateway, Inc.'s, major federal programs and state projects for the year ended June 30, 2020. The Early Learning Coalition of Florida's Gateway, Inc.'s, major federal programs and state projects are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

**Management's Responsibility**

Management is responsible for compliance with Federal and State statutes, regulations, and the terms and conditions of its Federal awards and State projects applicable to its Federal programs and State projects.

**Auditor's Responsibility**

My responsibility is to express an opinion on compliance for each of the Early Learning Coalition of Florida's Gateway, Inc.'s, major federal programs and state projects based on my audit of the types of compliance requirements referred to above. I conducted my audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; the audit requirements of Title 2 U.S. *Code of Federal Regulations*, Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance); and Chapter 10.650, *Rules of the Auditor General*. Those standards, the Uniform Guidance, Chapter 10.650, *Rules of the Auditor General* and the special audit guidance provided by the Florida Office of

Early Learning require that I plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major Federal program or State project occurred. An audit includes examining, on a test basis, evidence about Early Learning Coalition of Florida's Gateway Inc.'s, compliance with those requirements and performing such other procedures as I considered necessary in the circumstances.

I believe that my audit provides a reasonable basis for my opinion on compliance for each major Federal program and State project. However, my audit does not provide a legal determination of the Early Learning Coalition of Florida's Gateway, Inc.'s, compliance.

### **Opinion on Each Major Federal Program and State Project**

In my opinion, the Early Learning Coalition of Florida's Gateway, Inc., complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major Federal programs and State projects for the year ended June 30, 2020.

### **Report on Internal Control Over Compliance**

Management of Early Learning Coalition of Florida's Gateway, Inc., is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing my audit of compliance, I considered the Early Learning Coalition of Florida's Gateway, Inc.'s, internal control over compliance with the types of requirements that could have a direct and material effect on each major Federal program or State project to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major Federal program and State project and to test and report on internal control over compliance in accordance with the Uniform Guidance, Chapter 10.650 *Rules of the Auditor General*, and the special audit guidance provided by the Florida Office of Early Learning but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, I do not express an opinion on the effectiveness of Early Learning Coalition of Florida's Gateway, Inc.'s, internal control over compliance.

*A deficiency in internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program or state project on a timely basis. A *material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program or state project will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program or state project that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

My consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. I did not identify any deficiencies in internal control over compliance that I consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of my testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance, Chapter 10.650, *Rules of the Auditor General*, and the special audit guidance provided by the Florida Office of Early Learning. Accordingly, this report is not suitable for any other purpose.

A handwritten signature in black ink, appearing to read "Kenneth M. Daniels". The signature is fluid and cursive, with the first name being the most prominent.

Kenneth M. Daniels  
Certified Public Accountant  
Jasper, FL  
March 12, 2021

**EARLY LEARNING COALITION OF FLORIDA'S GATEWAY, INC.  
SCHEDULE OF FINDINGS AND QUESTIONED COSTS -  
FEDERAL PROGRAMS AND STATE PROJECTS**

For the Year Ended June 30, 2020

**Summary of Auditor's Results**

<b><u>Financial Statements</u></b>	
Type of auditor's report issued on whether the financial statements audited were prepared in accordance with GAAP	Unmodified
Internal control over financial reporting:	
Material weakness(es) identified?	No
Significant deficiency(ies) identified?	No
Noncompliance material to financial statements noted?	No
<b><u>Federal Awards and State Projects</u></b>	
Internal control over major programs:	
Major weakness(es) identified?	No
Significant deficiency(ies) identified?	No
Types of auditor's report issued on compliance for major Federal programs or State projects:	Unmodified
Any audit findings disclosed that are required to be reported in accordance with CFR 200.516(a) or Chapter 10.656 <i>Rules of the Auditor General</i> ?	No
Identification of major programs:	
<b><u>Federal Program or Cluster</u></b>	<b><u>Federal CDEFA No.</u></b>
U.S. Department of Health and Human Services	
Temporary Assistance for Needy Families	93.558
Childcare and Development Block Grant (Cluster)	93.575
Childcare Mandatory and Matching Funds (Cluster)	93.596

<b><u>State Project</u></b>	<b><u>State CSFA No.</u></b>
State of Florida, Office of Early Learning Voluntary Pre-K Education Program	48.108
Dollar threshold used to distinguish between Type A and Type B programs – Federal Programs:	\$750,000
Dollar threshold used to distinguish between Type A and Type B programs – State Programs:	\$750,000
Auditee qualified as low-risk pursuant to the Uniform Guidance (not applicable for State projects)	No

### **Other Issues**

#### **Communications Required by the Office of Early Learning**

The Early Learning Coalition of Florida’s Gateway, Inc.,

1. performs a monthly reconciliation of its financial records to the estimated/actual payments provided by the statewide School Readiness data and reporting system,
2. has processes in place to identify and correct errors noted during the monthly reconciliation process.

The Early Learning Coalition of Florida’s Gateway, Inc., financial records and the EFS records of actual payments were reconciled and are in agreement for the year ending June 30, 2020.

The audit work papers of Kenneth M Daniels CPA PA include documentation that the above tasks were performed. The work papers are available for review by the Office of Early Learning staff at their request.

**EARLY LEARNING COALITION OF FLORIDA'S GATEWAY, INC.  
SUMMARY SCHEDULE OF PRIOR AUDIT FINDINGS -  
FEDERAL PROGRAMS AND STATE PROJECTS**

June 30, 2020

**PRIOR AUDIT FINDINGS AND QUESTIONED COSTS -**

**Major Federal Programs**

Awarding agency: US Department of Health and Human Services

Title and CFDA number:

Temporary Assistance for Needy Families 93.558

Childcare and Development Block Grant (Cluster) 93.575

Childcare Mandatory and Matching Funds (Cluster) 93.596

Pass through Agency: Florida Office of Early Learning

**Finding Number**

2019-001 Software Conversion – estimated costs vs. actual

Condition: The State of Florida, Office of Early Learnings' software upgrade was not completed. Records were not available to generate accurate amounts. Therefore, payments to School Readiness providers were estimated.

Recommendation: OEL continues to work towards correcting all ongoing software issues. In addition, the Coalition has worked diligently to correct provider payments via the manual review of provider and child records. However, once the software upgrade is complete, I recommend reconciling the corrected manual records/amounts to the software generated records/amounts.

Current Status: The finding has been implemented. The Coalition has corrected all estimated provider amounts based on the actual data.

**Finding Number**

2019-002 Supporting Documentation for Childcare Payments

Condition: Per the test of child records, I noted sixty-one instances of the 190 tested in which parent fees could not be determined correct or the child's age was not verifiable by birth certificate.

Recommendation: OEL continues to correct the ongoing software issues. Once the update is completed, I recommend that the Coalition select children and determine that all eligibility support is accessible – even for the prior fiscal year.

Current status: The finding was cleared via data retention or alternative audit procedures. Corrective action is no longer warranted.



**KENNETH M. DANIELS**  
**CERTIFIED PUBLIC ACCOUNTANT**

107 2nd Ave S.E.  
Jasper, FL 32052

Phone 386-792-1906  
Fax 386-792-1925  
[kmdcpa@windstream.net](mailto:kmdcpa@windstream.net)

**MANAGEMENT LETTER**

To the Board of Directors of the  
Early Learning Coalition of Florida's Gateway, Inc.  
Lake City, Florida

**Report on the Financial Statements**

I have audited the financial statements of the Early Learning Coalition of Florida's Gateway, Inc. as of and for the fiscal year ended June 30, 2020, and have issued my report thereon dated March 12, 2021.

**Auditor's Responsibility**

I conducted my audit in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements of Federal Awards* (Uniform Guidance) and Chapter 10.650 *Rules of the Auditor General*.

**Other Reporting Requirements**

I have issued my Independent Auditor's Report on Internal Control over Financial Reporting and Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards*; Independent Auditor's Report On Compliance for Each Major Federal Program and State Project and Report on Internal Control Over Compliance in accordance with the Uniform Guidance and Chapter 10.650, *Rules Of The Auditor General*; and the Schedule of Findings and Questioned Costs. Disclosures in those reports and schedule, which are dated March 12, 2021, should be considered in conjunction with this management letter.

**Additional Matters**

Section 10.654(1)(e), *Rules of the Auditor General*, requires that I address noncompliance with provisions of contracts or grant agreements, or abuse, that have occurred, or are likely to have occurred, that have an effect on the financial statements or State project amounts that is less than

material but which warrants the attention of those charged with governance. In connection with my audit:

### **Prior Year Immaterial Audit Findings and Recommendations**

There were no prior year immaterial audit findings.

### **Current Year Immaterial Audit Findings and Recommendations**

#### 2020-001 Cash Reconciliation

Criteria: Accountability for cash is accomplished through the monthly preparation of accurate bank reconciliations. This comparison of cash on hand with the recorded amount is an essential element of internal control.

Condition: The June 2020 bank reconciliation indicated amounts netting to \$3,524 (\$3538.31, - \$163.22, \$148.91) which were indicated as reversed, voided, or an atypical balance.

Cause: Failure to review and remove/adjust the above amounts.

Effect: Potential under-statement of the cash balance and overstatement of requested amounts from the Office of Early Learning.

Context: The audit of cash identified the above amounts which had been entered into the accounting system in December 2019, February 2020, and May 2020.

Recommendation: Reconcile cash on a monthly basis. All outstanding amounts should be traceable to an outstanding check, EFT, deposit in transit, or other identifiable amount. If not, the balance should be investigated for adjustment or correction.

#### 2020-002 Reimbursement Requests

Criteria: Requests for reimbursement from the Office of Early Learning should be reconciled to the trial balance expense accounts in total on a monthly basis.

Condition: Reimbursement requests are based on provider reimbursements and expense totals for each functional allocation (subject to adjustments for reimbursements, miscellaneous receipts, etc.). However, the reimbursed amounts are not agreed to trial balance expenses on a monthly basis.

Cause: The Organization was focused on the reconciliation of the estimated provider payments to the actual amounts. Because of the estimated payments any reconciliation would have been of little use.

Effect: Possible incorrect amount(s) requested due to lack of reconciliation of reimbursement requests to trial balance amounts largely due to the failure to adjust the reimbursement amounts for reimbursed expense amounts on other miscellaneous items.

Context: While no incorrect reimbursements were noted. Any adjustments made to the Organization's books should be reconciled and considered when requesting reimbursements. Reimbursements of expenses and other miscellaneous amounts totaled \$19,474 in the 2019-20 fiscal year.

Recommendation: I recommend the following - schedule the amounts per function and adjustments on a spreadsheet and total for each reimbursement request. Compare the aforementioned amount, on a monthly basis, to the trial balance expense total for the corresponding monthly period. Determine the basis for any variance and adjust the subsequent request for reimbursement accordingly.

**Purpose of this Letter**

This management letter is intended solely for the information and use of the Legislative Auditing Committee, members of the Florida Senate and the Florida House of Representatives, the Florida Auditor General, Federal and State granting agencies, and applicable management, and is not intended to be and should not be used by anyone other than these specified parties.



Kenneth M. Daniels, CPA  
Certified Public Accountant  
March 12, 2021



# Early Learning Coalition of Florida's Gateway, Inc.

*Serving the counties of: Columbia, Hamilton, Lafayette, Suwannee and Union*

1104 SW Main Blvd

Lake City, FL 32025

(386) 752-9770 / Fax: (386) 752-9786

March 12, 2021

RE: Response to Current Year Immaterial Audit Findings

Mr. Daniels:

The following is the Coalition's response to the above referenced findings:

## 2020-001 Cash Reconciliation

Cash is reconciled on a monthly basis. However, a more detailed review will take place. The reconciliation will be reviewed and those amounts which does not clear will be questioned. Further investigation will be performed if warranted.

## 2020-002 Reimbursement Requests

The Coalition will again begin the monthly scheduling of the expense amounts per function and any related adjustments on a spreadsheet. The total will be compared to the trial balance expense for the corresponding monthly period. Any discrepancy will be investigated and, if necessary, the subsequent request for reimbursement will be adjusted.

Please be advised that the Coalition continuously seeks to provide quality financial information and welcomes any recommendations for improvement.

Sincerely,

A handwritten signature in blue ink, appearing to read "LS", with a long horizontal line extending to the right.

LaShone T. Surrency  
Executive Director

Funded By:



OFFICE OF  
**Early Learning**  
LEARN EARLY. LEARN FOR LIFE.