

**MIAMI LIGHTHOUSE
FOR THE BLIND AND
VISUALLY IMPAIRED, INC.**

CONSOLIDATED FINANCIAL STATEMENTS,
SUPPLEMENTARY INFORMATION AND
INDEPENDENT AUDITOR'S REPORT

FOR THE YEARS ENDED
DECEMBER 31, 2019 AND 2018

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INDEPENDENT AUDITOR'S REPORT

The Board of Directors
Miami Lighthouse for the Blind
and Visually Impaired, Inc.
Miami, Florida

Report on the Financial Statements

We have audited the accompanying consolidated financial statements of Miami Lighthouse for the Blind and Visually Impaired, Inc. (the "Lighthouse") (a nonprofit organization), which comprise the consolidated statements of financial position as of December 31, 2019 and 2018, and the related consolidated statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatements.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects the financial position of the Lighthouse as of December 31, 2019 and 2018 and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards and state financial assistance, as required by Title 2 U.S. *Code of Federal Regulations* (CFR) Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* and Chapter 10.650, *Rules of the Auditor General of the State of Florida*, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements taken as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated April 10, 2020, on our consideration of the Lighthouse’s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Lighthouse’s internal control over financial reporting and compliance.



CERTIFIED PUBLIC ACCOUNTANTS

Coral Gables, Florida
April 10, 2020,

MIAMI LIGHTHOUSE FOR THE BLIND AND VISUALLY IMPAIRED, INC.
CONSOLIDATED STATEMENTS OF FINANCIAL POSITION
DECEMBER 31, 2019 AND 2018

	<u>2019</u>	<u>2018</u>
ASSETS		
Cash and cash equivalents (including restricted cash held in investment money funds of \$742,870 and \$561,260 and deferred revenues of \$828,837 and \$1,674,703 at December 31, 2019 and 2018, respectively)	\$ 3,546,774	\$ 4,097,770
Cash segregated for construction (including restricted cash of \$555,476)	753,178	-
Accounts receivable, net	739,096	612,135
Prepaid expenses and other assets	158,830	150,726
Contributions receivable, net	49,370	51,524
Beneficial interest in irrevocable trusts	204,513	151,040
Investment securities	23,432,622	16,537,495
Property and equipment, net	<u>12,858,932</u>	<u>12,243,877</u>
TOTAL ASSETS	<u>\$ 41,743,315</u>	<u>\$ 33,844,567</u>
LIABILITIES AND NET ASSETS		
Accounts payable and accrued expenses	\$ 599,809	\$ 487,229
Deferred revenues	<u>828,837</u>	<u>1,674,703</u>
TOTAL LIABILITIES	<u>1,428,646</u>	<u>2,161,932</u>
Net assets:		
Without donor restrictions (including quasi endowment of \$10,317,028 and \$9,439,425 at December 31, 2019 and 2018, respectively)	25,376,641	24,917,061
With donor restrictions	<u>14,938,028</u>	<u>6,765,574</u>
TOTAL NET ASSETS	<u>40,314,669</u>	<u>31,682,635</u>
TOTAL LIABILITIES AND NET ASSETS	<u>\$ 41,743,315</u>	<u>\$ 33,844,567</u>

The accompanying notes are an integral part of these financial statements.

MIAMI LIGHTHOUSE FOR THE BLIND AND VISUALLY IMPAIRED, INC.
CONSOLIDATED STATEMENTS OF ACTIVITIES
FOR THE YEARS ENDED DECEMBER 31, 2019 AND 2018

	2019			2018		
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total
REVENUE, GAINS AND OTHER SUPPORT:						
Bequests, legacies and trust income	\$ 731,198	\$ -	\$ 731,198	\$ 472,451	\$ -	\$ 472,451
Contributions, net	2,285,211	7,232,976	9,518,187	2,297,985	6,265,079	8,563,064
Grant funding, including funds from						
Miami-Dade County	4,849,918	-	4,849,918	4,924,001	-	4,924,001
Investment (loss) income, net	1,825,717	1,564,307	3,390,024	(704,964)	(531,281)	(1,236,245)
Change in beneficial interest in irrevocable trusts	-	53,473	53,473	-	(20,681)	(20,681)
Other	518,557	-	518,557	761,320	-	761,320
Special event	-	298,970	298,970	-	376,037	376,037
Net assets released from restrictions:						
Satisfaction of program restrictions and transfer of restriction	977,272	(977,272)	-	1,299,155	(1,299,155)	-
TOTAL REVENUE, GAINS AND OTHER SUPPORT	11,187,873	8,172,454	19,360,327	9,049,948	4,789,999	13,839,947
EXPENSES:						
Vision rehabilitation program	572,201	-	572,201	563,711	-	563,711
Alternative rehabilitation services	847,996	-	847,996	599,992	-	599,992
Transition services and vocational training program	1,148,027	-	1,148,027	1,158,782	-	1,158,782
Early intervention/Pre-K and Kindergarten	4,002,299	-	4,002,299	3,467,245	-	3,467,245
Heiken children's vision program	2,542,425	-	2,542,425	2,278,769	-	2,278,769
Administrative and general	860,363	-	860,363	749,191	-	749,191
Development	754,982	-	754,982	673,025	-	673,025
TOTAL EXPENSES	10,728,293	-	10,728,293	9,490,715	-	9,490,715
CHANGES IN NET ASSETS	459,580	8,172,454	8,632,034	(440,767)	4,789,999	4,349,232
NET ASSETS - BEGINNING OF YEAR	24,917,061	6,765,574	31,682,635	25,357,828	1,975,575	27,333,403
NET ASSETS - END OF YEAR	\$ 25,376,641	\$ 14,938,028	\$ 40,314,669	\$ 24,917,061	\$ 6,765,574	\$ 31,682,635

The accompanying notes are an integral part of these financial statements.

MIAMI LIGHTHOUSE FOR THE BLIND AND VISUALLY IMPAIRED, INC.
CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED DECEMBER 31, 2019

	Program Services					Supporting Services		Total expenses
	Vision rehabilitation/ Independent living	Alternative rehabilitation services	Transition & vocational services	Early Intervention/ Pre-K & Kindergarten	Heiken children's vision services	Administrative and general	Development	
Payroll and related expenses	\$ 336,150	\$ 631,226	\$ 764,689	\$ 2,219,733	\$ 708,415	\$ 546,501	\$ 449,636	\$ 5,656,350
Office and program supplies	71,646	54,157	54,152	226,528	116,461	23,993	29,927	576,864
Occupancy	13,482	30,448	90,986	297,236	26,931	19,764	900	479,747
Transportation	77,798	25,331	139,791	98,368	111,619	4,172	5,367	462,446
Insurance	-	-	-	104,059	-	58,697	-	162,756
Professional fees and contract services	16,326	50,560	39,344	488,677	1,139,229	95,696	38,896	1,868,728
Public and community relations	19,495	11,640	6,421	78,520	62,096	7,871	212,256	398,299
Other	-	-	-	-	158,434	-	-	158,434
In-kind expense	24,162	26,616	31,379	93,539	137,774	-	-	313,470
TOTAL EXPENSES BEFORE DEPRECIATION	559,059	829,978	1,126,762	3,606,660	2,460,959	756,694	736,982	10,077,094
Depreciation of property and equipment	13,142	18,018	21,265	395,639	81,466	103,669	18,000	651,199
TOTAL EXPENSES	\$ 572,201	\$ 847,996	\$ 1,148,027	\$ 4,002,299	\$ 2,542,425	\$ 860,363	\$ 754,982	\$ 10,728,293

The accompanying notes are an integral part of these financial statements.

MIAMI LIGHTHOUSE FOR THE BLIND AND VISUALLY IMPAIRED, INC.
CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED DECEMBER 31, 2018

	Program Services					Supporting Services		
	Vision rehabilitation/ Independent living	Alternative rehabilitation services	Transition & vocational services	Early Intervention & Pre-K	Heiken children's vision services	Administrative and general	Development	Total expenses
Payroll and related expenses	\$ 339,491	\$ 404,074	\$ 736,588	\$ 1,858,519	\$ 812,653	\$ 502,200	\$ 418,512	\$ 5,072,037
Office and program supplies	59,569	30,815	70,940	188,355	114,750	16,657	11,056	492,142
Occupancy	12,381	23,660	83,170	305,481	21,204	16,060	670	462,626
Transportation	65,368	52,685	128,884	116,391	18,514	2,445	2,575	386,862
Insurance	-	-	-	98,574	-	58,697	-	157,271
Professional fees and contract services	8,904	41,539	46,665	349,150	850,979	87,244	33,941	1,418,422
Public and community relations	14,194	-	2,007	77,465	70,390	6,479	183,992	354,527
Other	-	-	-	2,432	166,991	-	-	169,423
In-kind expense	34,811	12,013	22,889	54,848	110,225	-	-	234,786
TOTAL EXPENSES BEFORE DEPRECIATION	534,718	564,786	1,091,143	3,051,215	2,165,706	689,782	650,746	8,748,096
Depreciation of property and equipment	28,993	35,206	67,639	416,030	113,063	59,409	22,279	742,619
TOTAL EXPENSES	\$ 563,711	\$ 599,992	\$ 1,158,782	\$ 3,467,245	\$ 2,278,769	\$ 749,191	\$ 673,025	\$ 9,490,715

The accompanying notes are an integral part of these financial statements.

MIAMI LIGHTHOUSE FOR THE BLIND AND VISUALLY IMPAIRED, INC.
CONSOLIDATED STATEMENTS OF CASH FLOWS
FOR THE YEARS ENDED DECEMBER 31, 2019 AND 2018

	<u>2019</u>	<u>2018</u>
CASH FLOWS FROM OPERATING ACTIVITIES		
Changes in net assets	<u>\$ 8,632,034</u>	<u>\$ 4,349,232</u>
Adjustments to reconcile changes in net assets to net cash provided by operating activities:		
Depreciation	651,199	742,619
Gain on sale of assets	-	(143,295)
Change in beneficial interest in irrevocable trusts	(53,473)	191,064
Net (gain)loss on investments	(2,740,709)	1,682,770
(Increase) decrease in assets:		
Accounts receivable	(128,552)	(120,676)
Prepaid expenses and other assets	(8,104)	(21,158)
Contributions receivable, net	3,745	96,753
Increase (decrease) in liabilities:		
Accounts payable and accrued expenses	112,580	63,840
Direct services deferred revenues	<u>(845,866)</u>	<u>311,774</u>
TOTAL ADJUSTMENTS	<u>(3,009,180)</u>	<u>2,803,691</u>
NET CASH PROVIDED BY OPERATING ACTIVITIES	<u>5,622,854</u>	<u>7,152,923</u>
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of property and equipment	(1,266,254)	(501,366)
Proceeds from sale of property	-	193,096
Net proceeds from (purchase) sale of investment securities	<u>(4,154,418)</u>	<u>(5,188,123)</u>
NET CASH USED IN INVESTING ACTIVITIES	<u>(5,420,672)</u>	<u>(5,496,393)</u>
NET INCREASE IN CASH AND CASH EQUIVALENTS	202,182	1,656,530
CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR	<u>4,097,770</u>	<u>2,441,240</u>
CASH AND CASH EQUIVALENTS - END OF YEAR	<u><u>\$ 4,299,952</u></u>	<u><u>\$ 4,097,770</u></u>
DISPLAYED AS:		
Cash and cash equivalents	\$ 3,546,774	\$ 4,097,770
Cash segregated for construction	<u>753,178</u>	<u>-</u>
Total cash and cash equivalents	<u><u>\$ 4,299,952</u></u>	<u><u>\$ 4,097,770</u></u>

The accompanying notes are an integral part of these financial statements.

MIAMI LIGHTHOUSE FOR THE BLIND AND VISUALLY IMPAIRED, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2019 AND 2018

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Organization

Miami Lighthouse for the Blind and Visually Impaired, Inc. (the “Lighthouse”) is a nonprofit corporation established under the laws of the State of Florida. Through education, training, research and vision enhancement, Miami Lighthouse for the Blind and Visually Impaired, Inc. provides hope, confidence, and independence to people of all ages. Eighteen percent of Funding is provided by government contracts, and the remaining 82% is funded by foundations, donor contributions, corporations, and other income.

In 2019, the Lighthouse earned its twelfth consecutive 4-star rating, the highest rating possible, from Charity Navigator for sound fiscal management and commitment to accountability and transparency thus ranking among the top 1% of the 9,000 nonprofits in the U.S rated by this national evaluator.

The Florida Heiken Children’s Vision Program, LLC was organized as a Florida limited liability company on September 9, 2010 to provide eye examinations and glasses when prescribed to under-served school children throughout Florida using standards and guidelines of the American Optometric Association (AOA).

In 2003, the national agenda for the education of children with visual impairments, including those with multiple disabilities, was revised and included a referral system to appropriate quality educational programs. Following the legislative call to action, Miami Lighthouse launched its Early Intervention Program for Blind Babies. The program is a home visitation program intended to support the needs of children with vision impairment from birth to five-years-old and their families who are mainly low income and from diverse geographic, economic, and ethnic backgrounds. Three years ago Miami Lighthouse piloted an on-site inclusion early learning program for 15 pre-kindergarten children with and without visual impairments; the only fully inclusive early childhood program for children with and without vision impairments in the United States. The current 2019-2020 school year enrollment is 60 children across five early learning classrooms. Additionally, in 2019, a Kindergarten for blind children was added.

Vision rehabilitation, vocational rehabilitation and low vision services are provided to teenagers and adults from our state-of-the-art instructional classrooms and our computer laboratories. In total during 2019, services were provided to nearly 25,000 enrolled program participants. Our impact does not end with enrolled participants. Miami Lighthouse annually transforms the lives of over 75,000 blind and visually impaired people, babies to seniors, and their families. The impact of our programs is statewide, national, and international.

Principles of Consolidation

The accompanying consolidated financial statements include the accounts of Miami Lighthouse for the Blind and Visually Impaired, Inc. and The Florida Heiken Children’s Vision Program, LLC, collectively known as the “Lighthouse”. All significant intercompany accounts and transactions have been eliminated in the consolidated financial statements.

Subsequent Events

The Lighthouse has evaluated subsequent events through April 10, 2020, which is the date the financial statements were available to be issued. The financial statements have not been adjusted for the subsequent events referred to in Note 13, specifically with respect to the COVID-19 virus, as it is not possible at this time to predict how the Lighthouse will be affected.

MIAMI LIGHTHOUSE FOR THE BLIND AND VISUALLY IMPAIRED, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2019 AND 2018

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Basis of Accounting and Presentation

The accompanying financial statements are prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (“U.S. GAAP”) promulgated by the Financial Accounting Standards Board Accounting Standards Codification (“ASC”). Consequently, the Organization’s resources are classified and reported in the accompanying financial statements as separate classes of net assets based on the existence or absence of donor-imposed restrictions as follows:

Net assets without donor restriction – include those net assets whose use is not restricted by donors, even though their use may be limited in other respects, such as by contract or by board designation. Changes in net assets arising from exchange transactions (except income and gains on assets that are restricted by donors or by law) are included in the net assets without donor restriction class.

Net assets with donor restriction – include those net assets whose use by the Organization has been limited by donor imposed stipulations that either expire by the passage of time or can be fulfilled by expending the funds for their restricted purpose. These include donor restrictions requiring the net assets be held in perpetuity or for a specified term with the investment return available for operations. See Note 7.

Cash and Cash Equivalents

Cash and cash equivalents include short-term, highly liquid investments with original maturities of 90 days or less.

Accounts Receivable and Allowance for Doubtful Accounts

Accounts receivable are stated at their net realizable value and consist of amounts due from various government agencies for reimbursable costs incurred and accrued and other third parties. The Lighthouse maintains allowances for doubtful accounts based on management’s assessment of collectability through a charge to earnings and a credit to a valuation allowance. The allowance for doubtful accounts totaled \$30,165 and \$28,574 as of December 31, 2019 and 2018, respectively.

Contributions Receivable, Net

Contributions receivable are accounted for at the present value of estimated future cash flows. During the year ended December 31, 2019 and 2018, a discount rate of 5% was used based on management’s estimate of its borrowing base during the fiscal year. The discounted future cash flows approximates fair value.

Split-Interest Agreements

The Lighthouse is the remainder beneficiary of various charitable remainder and charitable annuity trusts. Trust assets are stated at fair market value. Liabilities are determined using Internal Revenue Service actuarial assumptions, and discounted using the applicable federal rate in effect at the date of the gift.

A contribution is recorded at the time of the gift as the difference between the fair value of the assets received and the liabilities incurred in the exchange portion of the agreement for these irrevocable transfers of assets. The assets related to these trusts are separately identified in the accompanying statements of financial positions as “beneficial interest in irrevocable trusts” and are included as net assets with donor restrictions.

Investment Securities

The Lighthouse reports its investments under an accounting standard where a not-for-profit organization is required to report investments in equity securities with readily determinable fair values and all investments in debt securities at fair value, with realized and unrealized gains and losses included in the statements of activities. The fair value of marketable securities is determined by quoted market prices.

MIAMI LIGHTHOUSE FOR THE BLIND AND VISUALLY IMPAIRED, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2019 AND 2018

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Property and Equipment, Net

Property and equipment are stated at cost, or if donated, at fair market value at the date of donation. Depreciation is computed using the straight-line method over the estimated useful lives of the assets. Expenditures for property and equipment in excess of \$2,000 are capitalized.

Useful lives are as follows:

Buildings and improvements	20-39 years
Furniture and equipment	5-10 years
Automotive equipment	3 years

Revenue and Revenue Recognition

Contributions

The Lighthouse recognizes contributions when cash, securities or other assets; an unconditional promise to give; or a notification of a beneficial interest is received. Conditional promises to give - that is, those with a measurable performance or other barrier and a right of return - are not recognized as revenue until the conditions on which they depend have been met.

Consequently, at December 31, 2019 and 2018, conditional contributions approximating \$828,000 and \$1,674,000, respectively, are included as deferred revenue in the accompanying statement of activities as they were received in advance of the Lighthouse meeting the condition(s) on which they depend for revenue recognition. Of the total conditional contributions at December 31, 2019, approximately \$314,000 depend on raising additional contributions that will be matched dollar-for-dollar and \$514,000 of contributions depend on measurable performance or other barriers and a right of return.

Donor-restricted contributions are reported as increases in net assets with donor restrictions depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are transferred to net assets without donor restrictions. The Lighthouse accounts for donor-restricted contributions, for which the restrictions are met in the same reporting period as they are received, as net assets without donor restrictions.

Grant funding

Grant funding is derived from cost-reimbursable federal, state or local contracts and grants, which are conditioned upon certain performance requirements and/ or the incurrence of allowable qualifying expenses. Amounts received are recognized as revenue when the Organization has incurred expenditures in compliance with specific contract or grant provisions. Amounts received prior to incurring qualifying expenditures are reported as refundable advances in the statement of financial position. The Lighthouse did not have refundable advances as of December 31, 2019.

Other income

A portion of the Lighthouse's revenue is derived from contracts with customers to transfer promised goods or services. The majority of these contracts do not contain variable consideration and contract modifications are generally minimal. Revenue is recognized as performance obligations are met. These arrangements generally consist of single performance obligations or obligations that are satisfied within one year or less. There were no significant contract receivables or liabilities as of December 31, 2019 and 2018.

MIAMI LIGHTHOUSE FOR THE BLIND AND VISUALLY IMPAIRED, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2019 AND 2018

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Revenue and Revenue Recognition (continued)

Adopted Accounting Pronouncements

The Lighthouse has adopted Accounting Standards Update (ASU) No. 2018-08 *Not-for-Profit Entities: Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made (Topic 605)* as management believes the standard improves the usefulness and understandability of the Lighthouse's financial reporting.

The Lighthouse has adopted Accounting Standards Update (ASU) No. 2014-09 - *Revenue from Contracts with Customers (Topic 606)*, as amended as management believes the standard improves the usefulness and understandability of the Lighthouse's financial reporting.

Analysis of various provisions of this standard resulted in no significant changes in the way the Lighthouse recognizes revenue, and therefore no changes to the previously issued audited financial statements were required on a retrospective basis. The presentation and disclosures of revenue have been enhanced in accordance with the standard.

Concentrations of Credit Risk

Financial instruments, which potentially subject the Lighthouse to concentrations of credit risk, consist primarily of cash and cash equivalents maintained in financial institutions in excess of the FDIC insured limit of \$250,000. Cash and cash equivalent balances exceeding the FDIC insured limit totaled \$4,168,072 and \$3,796,111 as of December 31, 2019 and 2018, respectively. The Lighthouse has not experienced and does not expect to incur any losses in such accounts.

Management Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Income Taxes

The Lighthouse is exempt from income tax under Section 501(c) (3) of the Internal Revenue Code and therefore, has made no provision for federal income taxes in the accompanying financial statements. In addition, the Lighthouse qualifies for the charitable contribution deduction under Section 170 (b) (1) (A) and has been classified as an organization other than a private foundation under Section 509 (a) (2).

There are no reserves held for uncertain tax positions at December 31, 2019 and 2018, respectively. Tax years that are open under the statute of limitations remain subject to examination by the IRS. The Lighthouse is generally no longer subject to U.S. Federal or State examinations by tax authorities for years before 2015.

Functional Allocation of Expenses

The financial statements report certain categories of expenses that are attributable to more than one program or supporting function. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include depreciation, which are allocated on a square footage basis, as well as salaries and benefits, which are allocated on the basis of estimates of time and effort.

MIAMI LIGHTHOUSE FOR THE BLIND AND VISUALLY IMPAIRED, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2019 AND 2018

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Reclassifications

Certain amounts in the prior year financial statements have been reclassified for comparative purposes to conform with the presentation in the current year financial statements.

NOTE 2 – INVESTMENT SECURITIES

Fair value of investment securities at December 31, 2019 and 2018, are summarized as follows:

	<u>2019</u>	<u>2018</u>
Equity securities	\$ 13,172,324	\$ 8,829,005
Fixed income	9,668,329	7,455,695
Real estate funds	591,969	252,795
	<u>\$ 23,432,622</u>	<u>\$ 16,537,495</u>

The Lighthouse’s investment income (loss), including income earned on cash deposits, consisted of the following for the years ended December 31, 2019 and 2018:

	<u>2019</u>	<u>2018</u>
Net realized gains (losses)	\$ 261,942	\$ 1,268,067
Net unrealized gains (losses)	2,478,799	(2,950,837)
Interest and dividends, net	649,283	446,525
	<u>\$ 3,390,024</u>	<u>\$ (1,236,245)</u>

NOTE 3 – FAIR VALUE MEASUREMENTS

The FASB established a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs of valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements).

The three levels of the fair value hierarchy are described as follows:

- Level 1 Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Lighthouse has the ability to access.
- Level 2 Inputs to the valuation methodology include:
- quoted prices for similar assets or liabilities in active markets;
 - quoted prices for identical or similar assets or liabilities in inactive markets;
 - inputs other than quoted prices that are observable for the asset or liability;
 - inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

MIAMI LIGHTHOUSE FOR THE BLIND AND VISUALLY IMPAIRED, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2019 AND 2018

NOTE 3 – FAIR VALUE MEASUREMENTS (CONTINUED)

Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

Items Measured at Fair Value on a Recurring Basis

The asset's or liability's fair measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Following is a depiction of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at December 31, 2019 and 2018.

The Equity Portfolio consists of equity securities and mutual funds managed primarily through investments held by independent investment advisors with discretionary investment authority. Equity securities consist primarily of common stocks. Equity Portfolio investments are valued at the closing price reported in the active market in which the individual securities are traded.

The Fixed Income Portfolio consists of investments in securities issued by the U.S. Treasury and corporate bonds through independent investment advisors. Those investments are valued at the closing price reported in the active market in which the individual securities are traded.

The Real Estate Investment Fund Portfolio invests in equity securities of real estate companies and real estate related companies. These investments are valued at the closing price reported in the active market in which the individual securities are traded. Certain of these funds are traded at net asset value, which approximates fair value.

The Commodities Investment Portfolio invests in commodity instruments backed by a portfolio of fixed-income securities. These investments are valued at their current market value determined on the basis of quotations. Certain of these funds are traded at net asset value, which approximates fair value.

Investments held in trust are recorded based on the quoted market prices for the underlying investments, less expected payouts to other beneficiaries over the life of the trust as discounted to present value. This value is considered to approximate fair value.

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although The Lighthouse believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

MIAMI LIGHTHOUSE FOR THE BLIND AND VISUALLY IMPAIRED, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2019 AND 2018

NOTE 3 – FAIR VALUE MEASUREMENTS (Continued)

Items Measured at Fair Value on a Recurring Basis (Continued)

The following table represents the Lighthouse’s financial instruments measured at fair value on a recurring basis at December 31, 2019 for each of the fair value hierarchy levels:

Description	12/31/2019	Fair Value Measurement at December 31, 2019		
		Quoted Prices in Active Market for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Other Unobservable Inputs (Level 3)
Assets:				
Investment Securities:				
Equity	\$ 13,172,324	\$ 13,172,324	\$ -	\$ -
Fixed income	9,668,329	9,668,329	-	-
Real estate funds	591,969	-	591,969	-
Total investment securities	23,432,622	22,840,653	591,969	-
Investment held in trust	204,513	204,513	-	-
	<u>\$ 23,637,135</u>	<u>\$ 23,045,166</u>	<u>\$ 591,969</u>	<u>\$ -</u>

The following table represents the Lighthouse’s financial instruments measured at fair value on a recurring basis at December 31, 2018 for each of the fair value hierarchy levels:

Description	12/31/2018	Fair Value Measurement at December 31, 2018		
		Quoted Prices in Active Market for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Other Unobservable Inputs (Level 3)
Assets:				
Investment Securities:				
Equity	\$ 8,829,005	\$ 8,829,005	\$ -	\$ -
Fixed income	7,455,695	7,455,695	-	-
Real estate funds	252,795	-	252,795	-
Total investment securities	16,537,495	16,284,700	252,795	-
Investment held in trust	151,040	151,040	-	-
	<u>\$ 16,688,535</u>	<u>\$ 16,435,740</u>	<u>\$ 252,795</u>	<u>\$ -</u>

MIAMI LIGHTHOUSE FOR THE BLIND AND VISUALLY IMPAIRED, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2019 AND 2018

NOTE 3 – FAIR VALUE MEASUREMENTS (Continued)

Items Measured at Fair Value on a Recurring Basis (Continued)

The fair value of contributions receivable is estimated by discounting the future cash flows using a discount rate applied to expected future cash flows from estimated collections. The following table represents the Lighthouse’s contributions receivable measured at fair value on a recurring basis at December 31, 2019 and 2018 for each of the fair value hierarchy levels:

<u>Description</u>	<u>12/31/2019</u>	<u>Fair Value Measurement at December 31, 2019</u>		
		<u>Quoted Prices in Active Market for Identical Assets (Level 1)</u>	<u>Significant Other Observable Inputs (Level 2)</u>	<u>Significant Other Unobservable Inputs (Level 3)</u>
Contributions receivable, net	\$ 49,370	\$ -	\$ -	\$ 49,370

<u>Description</u>	<u>12/31/2018</u>	<u>Fair Value Measurement at December 31, 2018</u>		
		<u>Quoted Prices in Active Market for Identical Assets (Level 1)</u>	<u>Significant Other Observable Inputs (Level 2)</u>	<u>Significant Other Unobservable Inputs (Level 3)</u>
Contributions receivable, net	\$ 51,524	\$ -	\$ -	\$ 51,524

There were no financial liabilities measured at fair value on a recurring or non-recurring basis at December 31, 2019 and 2018.

The following summarizes the changes in value of the Level 3 assets for the year ended December 31, 2019 and 2018:

	<u>Contributions receivable, net, at fair value</u>	
	<u>2019</u>	<u>2018</u>
Beginning balance	\$ 51,524	\$ 119,703
Contributions	55,196	155,500
Contributions collected	(42,020)	(200,221)
Discount and allowance	(15,330)	(23,458)
Ending balance	\$ 49,370	\$ 51,524

MIAMI LIGHTHOUSE FOR THE BLIND AND VISUALLY IMPAIRED, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2019 AND 2018

NOTE 4 – GRANT FUNDING

The Lighthouse receives funding from the U.S. Department of Education passed through the State of Florida Division of Blind Services to provide rehabilitative services to visually impaired individuals. Funding is based on a budgeted formula. The contract under which funds are received may be terminated upon a 30-day written notice by either party and is subject to funds being available to the grantor.

The Lighthouse participates in a number of government-assisted grant programs which are subject to financial and compliance audits by the granting agency. The financial statements do not include any adjustments for disallowed costs which may result from audits performed by the granting agencies. Management believes that no material liability will result from any such audits.

NOTE 5 – CONTRIBUTIONS RECEIVABLE, NET

Contributions receivable are expected to be realized as follows at December 31:

	<u>2019</u>	<u>2018</u>
2019	-	49,982
2020	48,700	9,000
2021	6,000	6,000
2022	6,000	6,000
2023	1,000	4,000
Thereafter	3,000	-
Total	<u>64,700</u>	<u>74,982</u>
Less present value discount	<u>(15,330)</u>	<u>(23,458)</u>
	<u>\$ 49,370</u>	<u>\$ 51,524</u>

NOTE 6 – PROPERTY AND EQUIPMENT, NET

Property and equipment consists of the following at December 31:

	<u>2019</u>	<u>2018</u>
Land	\$ 1,333,609	\$ 667,113
Building and improvements	16,401,329	16,158,671
Construction in progress	371,678	124,543
Furniture and equipment	2,179,319	2,069,356
Automotive equipment	879,198	897,586
Total	<u>21,165,133</u>	<u>19,917,269</u>
Less accumulated depreciation	<u>(8,306,201)</u>	<u>(7,673,392)</u>
	<u>\$ 12,858,932</u>	<u>\$ 12,243,877</u>

Total depreciation expense for the years ended December 31, 2019 and 2018 was \$651,199 and \$742,619, respectively.

MIAMI LIGHTHOUSE FOR THE BLIND AND VISUALLY IMPAIRED, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2019 AND 2018

NOTE 6 – PROPERTY AND EQUIPMENT, NET (Continued)

Construction in progress represents architectural, design and other pre-construction costs in connection with the Lighthouse’s capital campaign project for the expansion of the Miami Lighthouse Learning Center for Children™. In October 2019, a matching challenge of \$4.5 million was announced to raise a total of \$9 Million in order to construct classrooms and therapy rooms for early learners. In the fourth quarter of 2019, the Lighthouse engaged the firm Wolfberg Alvarez & Partners for design and Miller Construction for pre-construction planning with the architects and the City of Miami. Additionally, an adjacent property was purchased to relocate the playground. In total, approximately \$1.5 Million was raised for this initiative in 2019 under the Light the Way Matching Challenge with the goal of raising the remaining balance in 2020 and 2021. Occupancy is planned for the fall semester of 2021-2022.

NOTE 7 – NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions consist of assets which have been restricted by the donor either as to the purpose or the passage of time. They also include net assets that are restricted to investment in perpetuity, the income of which is expendable to support the Lighthouse’s programs.

Net assets with donor restrictions consist of the following at December 31:

<u>Description</u>	<u>2019</u>	<u>2018</u>
Donor restricted endowment funds		
- Children's Fund (original gift \$1,126,290)	\$ 1,657,805	\$ 1,452,572
Donor restricted for the Learning Center Playground Campaign	-	145,000
Donor restricted for the Learning Center Sustainability Matching Challenge	1,437,263	627,932
Donor restricted for the Learning Center Light the Way Matching Challenge	1,593,650	-
Donor restricted investment fund restricted to the Lighthouse Learning Center for Children	10,044,797	4,389,030
Beneficial interest in irrevocable trusts	204,513	151,040
	<u>\$ 14,938,028</u>	<u>\$ 6,765,574</u>

In addition to the amounts shown above that are donor restricted for the Learning Center Sustainability Matching Challenge, there is an additional \$55,157 and \$936,232 as of December 31, 2019 and 2018, respectively, included in deferred revenue that is held in investments and cash equivalents.

Net assets with donor restrictions are held as follows at December 31:

	<u>2019</u>	<u>2018</u>
Cash and short term investments (included in cash & cash equivalents)	\$ 1,298,346	\$ 561,260
Investments	12,396,995	6,053,274
Beneficial interest in irrevocable trusts	204,513	151,040
Construction in progress	371,678	-
Land	666,496	-
	<u>\$ 14,938,028</u>	<u>\$ 6,765,574</u>

MIAMI LIGHTHOUSE FOR THE BLIND AND VISUALLY IMPAIRED, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2019 AND 2018

NOTE 8 – ENDOWMENTS

The Lighthouse’s endowment consists of individual funds established for a variety of purposes. Its endowment includes both donor-restricted endowment funds and funds designated by the Board of Directors to function as endowments. Although these board-designated funds are included in net assets without donor restrictions, management and the board of directors segregated these funds so that the principal is designated not to be expended without board approval. As required by accounting principles generally accepted in the United States of America, net assets associated with endowment funds, including funds designated by the Board of Directors to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

Interpretation of Relevant Law

The State of Florida enacted the Florida Uniform Prudent Management of Institutional Funds Act (“FUPMIFA”) effective July 1, 2012, the provisions of which apply to endowment funds existing on or established after that date. The Lighthouse has interpreted the FUPMIFA as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, when reviewing its donor-restricted endowment funds, the Lighthouse considers the value of a fund to be deficient if the fair value of the fund is less than the sum of (a) the original value of initial and subsequent gift amounts donated to the fund and (b) any accumulations to the fund that are required to be maintained in perpetuity in accordance with the direction of the applicable donor gift instrument. The Lighthouse has a policy to not spend from deficient endowments unless directed otherwise by the donor.

In accordance with the FUPMIFA, the Lighthouse considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the fund
- (2) The purposes of the Lighthouse and the donor-restricted endowment fund
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of the Lighthouse
- (7) The investment policies of the Lighthouse

For the years ended December 31, 2019 and 2018, the Lighthouse has elected not to add appreciation for cost of living or other spending policies to its endowments that are donor restricted in perpetuity for inflation and other economic conditions.

Summary of Endowment Assets:

Endowment assets are invested as follows at December 31:

Description	2019	2018
Equity securities	\$ 12,699,028	\$ 8,256,517
Fixed income	9,318,367	6,973,483
Real estate funds	570,581	236,439
Cash and short term investments (included in cash & cash equivalents)	1,424,393	442,520
	<u>\$ 24,012,369</u>	<u>\$ 15,908,959</u>

MIAMI LIGHTHOUSE FOR THE BLIND AND VISUALLY IMPAIRED, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2019 AND 2018

NOTE 8 – ENDOWMENTS (Continued)

Summary of Endowment Assets at December 31, 2019:

	With donor restrictions				Total funds
	Without donor restrictions	Accumulated gains (losses) and other	Endowment corpus restricted in perpetuity	Total with donor restrictions	
Donor-restricted endowment funds - Children's Fund	\$ -	\$ 531,515	\$ 1,126,290	\$ 1,657,805	\$ 1,657,805
Donor-restricted endowment funds - Learning Center Match	-	1,992,739	-	1,992,739	1,992,739
Donor-restricted endowment funds - Lighthouse Learning Center	-	10,044,797	-	10,044,797	10,044,797
Board-designated endowment funds	10,317,028	-	-	-	10,317,028
Total endowment net assets	<u>\$ 10,317,028</u>	<u>\$ 12,569,051</u>	<u>\$ 1,126,290</u>	<u>\$ 13,695,341</u>	<u>\$ 24,012,369</u>

Summary of Endowment Assets at December 31, 2018:

	With donor restrictions				Total funds
	Without donor restrictions	Accumulated gains (losses) and other	Endowment corpus restricted in perpetuity	Total with donor restrictions	
Donor-restricted endowment funds - Children's Fund	\$ -	\$ 326,282	\$ 1,126,290	\$ 1,452,572	\$ 1,452,572
Donor-restricted endowment funds - Learning Center Match	-	627,932	-	627,932	627,932
Donor-restricted endowment funds - Lighthouse Learning Center	-	4,389,030	-	4,389,030	4,389,030
Board-designated endowment funds	9,439,425	-	-	-	9,439,425
Total endowment net assets	<u>\$ 9,439,425</u>	<u>\$ 5,343,244</u>	<u>\$ 1,126,290</u>	<u>\$ 6,469,534</u>	<u>\$ 15,908,959</u>

Changes in endowment net assets as of December 31, 2019:

	With donor restrictions				Total funds
	Without donor restrictions	Accumulated gains (losses) and other	Endowment corpus restricted in perpetuity	Total with donor restrictions	
Endowment net assets, beginning	\$ 9,439,425	\$ 5,343,244	\$ 1,126,290	6,469,534	\$ 15,908,959
Investment change, net of fees	1,605,788	1,564,307	-	1,564,307	3,170,095
Contributions	740,645	7,232,976	-	7,232,976	7,973,621
Disbursements	(1,468,830)	(1,571,476)	-	(1,571,476)	(3,040,306)
Total endowment net assets	<u>\$ 10,317,028</u>	<u>\$ 12,569,051</u>	<u>\$ 1,126,290</u>	<u>\$ 13,695,341</u>	<u>\$ 24,012,369</u>

MIAMI LIGHTHOUSE FOR THE BLIND AND VISUALLY IMPAIRED, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2019 AND 2018

NOTE 8 – ENDOWMENTS (Continued)

Changes in endowment net assets as of December 31, 2018:

	Without donor restrictions	With donor restrictions			Total funds
		Accumulated gains (losses) and other	Endowment corpus restricted in perpetuity	Total with donor restrictions	
Endowment net assets, beginning	\$ 10,282,680	\$ 507,181	\$ 1,126,290	\$ 1,633,471	\$ 11,916,151
Investment change	(843,255)	(531,281)	-	(531,281)	(1,374,536)
Contributions	-	5,595,177	-	5,595,177	5,595,177
Disbursements	-	(227,833)	-	(227,833)	(227,833)
Total endowment net assets	<u>\$ 9,439,425</u>	<u>\$ 5,343,244</u>	<u>\$ 1,126,290</u>	<u>\$ 6,469,534</u>	<u>\$ 15,908,959</u>

Endowment net assets do not include amounts held in investments that are included in deferred revenue, which totaled \$55,157 and \$936,232 at December 31, 2019 and 2018, respectively, and are related to the Learning Center Sustainability Matching Challenge.

Funds with Deficiencies

From time to time, the fair value of assets associated with individual donor restricted endowment funds may fall below the level that the donor or FUPMIFA requires the Lighthouse to retain as a fund of perpetual duration. In accordance with generally accepted accounting principles in the United States of America, there were no deficiencies of this nature as of December 31, 2019 and 2018, respectively.

Return Objectives and Risk Parameters

The Lighthouse has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the Lighthouse must hold in perpetuity or for a donor-specified period(s) as well as board-designated funds. Under this policy, as approved by the Board of Directors, the endowment assets are invested in a manner that is intended to produce results that exceed the price and yield results of the S&P 500 index while assuming a moderate level of investment risk. The Lighthouse expects its endowment funds, over time, to provide a rate of return of in excess of the original gift amount restricted in perpetuity. Actual returns in any given year may vary.

Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, the Lighthouse relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Lighthouse targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

MIAMI LIGHTHOUSE FOR THE BLIND AND VISUALLY IMPAIRED, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2019 AND 2018

NOTE 8 – ENDOWMENTS (Continued)

Spending Policy and How the Investment Objectives Relate to Spending Policy

The Lighthouse has a policy of appropriating distributions each year up to 5 percent of its endowment fund's average fair value, while maintaining donor restricted endowment funds at the level they are required to be maintained. Any distributions in excess of 5 percent require two-thirds vote approval from the Board of Directors as part of the budget process. In establishing this policy, the Lighthouse considered the long-term expected return on its endowment. Accordingly, over the long term, the Lighthouse expects the current spending policy to allow its endowment to grow.

NOTE 9 – BENEFICIAL INTEREST IN IRREVOCABLE TRUSTS

At December 31, 2019 and 2018, the discounted net present value of the beneficial interest in irrevocable trusts totaled \$204,513 and \$151,040, respectively. The components of the irrevocable trusts are as follows:

Prior to January 1, 2004, the Lighthouse became aware that it was named in two irrevocable trusts as a 50% remainder beneficiary. The trusts were set up to pay income from the trust to its lifetime beneficiaries until they pass away. Upon death of the lifetime beneficiaries, the Lighthouse will receive the remaining principal and accumulated interest remaining in the trusts. As of December 31, 2019, the beneficiary of one of these trust was deceased and the Lighthouse received the remaining principal and accumulated interest as stated under their agreement. The trust remaining as of December 31, 2019 holds investments including fixed income and equities. At December 31, 2019 and 2018, the Lighthouse's beneficial interest in these irrevocable trusts totaled \$204,513 and \$151,040, respectively.

NOTE 10 – LINE OF CREDIT ARRANGEMENT

In December 2019, the Lighthouse entered into a loan agreement with a financial institution. The agreement is a variable rate non-disc losable revolving line of credit for \$9,000,000 which matures and is renewable on December 6, 2020. The specific purpose of this loan is to provide supplemental funds to complete construction of the expansion of the Lighthouse Learning Center for Children on the existing campus pending collection of donor funds and gifts. As of December 31, 2019, no loan proceeds have been disbursed. MLB has paid \$2,450 for documentary stamps. See Note 13.

NOTE 11 – COMMITMENTS

Employment Agreement

During the year ended December 31, 2008, the Lighthouse entered into an employment agreement with its Chief Executive Officer. The agreement is in effect through May 31, 2022. This agreement includes an agreed-upon salary package. The contract includes a 60 day cancellation clause, which requires the Lighthouse to fulfill the contract in the event of termination.

MIAMI LIGHTHOUSE FOR THE BLIND AND VISUALLY IMPAIRED, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2019 AND 2018

NOTE 12 – LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

The Lighthouse monitors its liquidity so that it is able to meet its operating needs while maximizing the investment of its excess operating cash. The Lighthouse has the following financial assets that could be made readily available within one year of December 31, 2019 and 2018 to fund expenses without limitations, such as donor-imposed or contractual restrictions or internal designations:

	<u>2019</u>	<u>2018</u>
Cash and cash equivalents	\$ 4,299,952	\$ 4,097,770
Accounts and interest receivable	739,096	640,709
Investment securities	<u>23,432,622</u>	<u>16,537,495</u>
	<u>\$ 28,471,670</u>	<u>\$ 21,275,974</u>
Less those unavailable for general expenditure within one year due to:		
Donor restricted endowment funds	(13,695,341)	(6,469,534)
Board designated endowment funds	(10,317,028)	(9,439,425)
Board designated cash for construction	(197,702)	-
Deferred revenue- conditional contributions	<u>(828,837)</u>	<u>(1,674,703)</u>
Financial assets available to meet cash needs for general expenditures within one year	<u>\$ 3,432,762</u>	<u>\$ 3,692,312</u>

NOTE 13 – SUBSEQUENT EVENTS

The Lighthouse is in the process of applying for funds from the New Markets Tax Credit Program for the purpose of constructing an expansion of the Miami Lighthouse Learning Center for Children™. As a result, in December 2019, the Organization entered into a loan agreement with a financial institution. See Note 10.

Subsequent to year-end, the effect of the COVID-19 virus has been felt worldwide and has caused economic disruption. At this time, it is too early to predict if the Lighthouse will be affected by significant financial market fluctuations or operational, funding and contribution delays as a result of the virus. The Lighthouse has not experienced a significant impact or losses as of the date of these financial statements.

SUPPLEMENTARY INFORMATION

MIAMI LIGHTHOUSE FOR THE BLIND AND VISUALLY IMPAIRED, INC.
SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS
FOR THE YEAR ENDED DECEMBER 31, 2019

Federal agency/Federal Program/Pass Through Agency	CFDA Number	Grant Award Number	Expenditure
FEDERAL AGENCIES			
U.S. Department of Education			
Vocational Rehabilitation and Transition Services program:			
Passed-through Office of Special Education and Rehabilitative Services	84.126	18-543 (FY19)	689,625
Passed-through Office of Special Education and Rehabilitative Services	84.126	18-543 (FY20)	<u>236,578</u>
Program Total			<u>926,203</u>
Adult Education - Basic Grants to States program:			
Passed-through Miami Dade County Public Schools	84.002A	FY19	24,000
Passed-through Miami Dade County Public Schools	84.002A	FY20	<u>12,000</u>
Program Total			<u>36,000</u>
U.S. Department of Transportation			
Enhanced Mobility of Seniors and Individuals with Disabilities program:			
Passed through Office of Federal Transit Administration (FTA)	20.513	G1413	232,328
U.S. Department of Agriculture			
Child and Adult Care Food program:			
Passed through Florida Department of Health	10.558	I-5136	<u>33,425</u>
TOTAL FEDERAL EXPENDITURES			<u><u>\$ 1,227,956</u></u>

See accompanying notes to the schedule
of expenditures of federal awards and state financial assistance.

MIAMI LIGHTHOUSE FOR THE BLIND AND VISUALLY IMPAIRED, INC.
SCHEDULE OF STATE FINANCIAL ASSISTANCE
FOR THE YEAR ENDED DECEMBER 31, 2019

Grantor/Program Title	CSFA Number	Grant Award Number	Expenditure
STATE FINANCIAL ASSISTANCE			
Florida Department of Education			
Community Rehabilitation Program:			
Independent Living Adult Program (IL-AP)	48.044	18-576 (FY19)	36,750
Independent Living Adult Program (IL-AP)	48.044	20-508 (FY20)	33,600
Social Group Activities Program	48.044	17-583 (FY19)	75,000
Social Group Activities Program	48.044	20-583 (FY20)	75,000
Independent Living Older Blind (IL-OB)	48.044	18-529 (FY19)	113,400
Independent Living Older Blind (IL-OB)	48.044	20-529 (FY20)	141,750
Total Community Rehabilitation Program			475,500
Blind Babies Program:			
Division of Blind Services	48.062	18-508 (FY19)	165,000
Division of Blind Services	48.062	20-508 (FY20)	165,000
Total Blind Babies Program			330,000
Florida Department of Health			
Public School Vision Program:			
Community Public Health (Heiken)	64.047	COHN1 (FY19)	252,024
Community Public Health (Heiken)	64.047	COHN1 (FY20)	686,349
Total Public School Vision Program			938,373
TOTAL STATE FINANCIAL ASSISTANCE			\$ 1,743,873

See accompanying notes to the schedule
of expenditures of federal awards and state financial assistance.

MIAMI LIGHTHOUSE FOR THE BLIND AND VISUALLY IMPAIRED, INC.
NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS AND STATE FINANCIAL ASSISTANCE
FOR THE YEAR ENDED DECEMBER 31, 2019

NOTE A – BASIS OF PRESENTATION

The Schedules of Expenditures of Federal Awards and State Financial Assistance (the “Schedules”) represent all of the Federal and State awards to the Lighthouse during the year ended December 31, 2019.

The information in the schedules are presented in accordance with the requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance) and Chapter 10.650, *Rules of the Auditor General of the State of Florida*. Because the Schedules present only a selected portion of the operation of the Lighthouse, they are not intended to and do not present the financial position, changes in net assets, or cash flows of the Lighthouse.

NOTE B – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

- (1) Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursement.
- (2) The Lighthouse has not elected to use the 10 percent de minimis indirect cost rate as allowed under the Uniform Guidance.



INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL
OVER FINANCIAL REPORTING AND ON COMPLIANCE
AND OTHER MATTERS BASED ON AN AUDIT OF
FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH
GOVERNMENT AUDITING STANDARDS

To Board of Directors
Miami Lighthouse for the Blind
and Visually Impaired, Inc.
Miami, Florida

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the consolidated financial statements of Miami Lighthouse for the Blind and Visually Impaired, Inc. (the "Lighthouse"), which comprise the consolidated statement of financial position as of December 31, 2019, and the related consolidated statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated April 10, 2020.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Lighthouse's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Lighthouse's internal control. Accordingly, we do not express an opinion on the effectiveness of the Lighthouse's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Lighthouse's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Lighthouse's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Lighthouse's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.



CERTIFIED PUBLIC ACCOUNTANTS

Coral Gables, Florida
April 10, 2020



INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE
FOR EACH MAJOR FEDERAL PROGRAM AND MAJOR STATE PROJECT
AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED
BY THE UNIFORM GUIDANCE AND CHAPTER 10.650
RULES OF THE AUDITOR GENERAL

Michelle del Sol, C.P.A.
Cristy C. Rubio, C.P.A.
Tommy Trujillo, C.P.A.
Javier Verdeja, C.P.A.

The Board of Directors
Miami Lighthouse for the Blind
and Visually Impaired, Inc.
Miami, Florida

Report on Compliance for Each Major Federal Program and State Project

We have audited Miami Lighthouse for the Blind and Visually Impaired, Inc.'s (the "Lighthouse") compliance with the types of compliance requirements described in the *OMB Compliance Supplement*, and the requirements described in the *Department of Financial Services' State Projects Compliance Supplement*, that could have a direct and material effect on each of the Lighthouse's major federal programs and state projects for the year ended December 31, 2019. The Lighthouse's major federal programs and state projects are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

Management's Responsibility

Management is responsible for compliance with federal and state statutes, regulations, and the terms and conditions of its federal awards and state projects applicable to its federal programs and state projects.

Auditor's Responsibility

Our responsibility is to express an opinion on compliance for each of the Lighthouse's major federal programs and state projects based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance); and Chapter 10.650, Rules of the Auditor General. Those standards, the Uniform Guidance, and Chapter 10.650, Rules of the Auditor General, require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program or state project occurred. An audit includes examining, on a test basis, evidence about the Lighthouse's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program and state project. However, our audit does not provide a legal determination of the Lighthouse's compliance.

Opinion on Each Major Federal Program and State Project

In our opinion, the Lighthouse complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs and state projects for the year ended December 31, 2019.

Report on Internal Control Over Compliance

Management of the Lighthouse is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered the Lighthouse's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program or state project to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and state project and to test and report on internal control over compliance in accordance with the Uniform Guidance and Chapter 10.650, Rules of the Auditor General, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the Lighthouse's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program or state project on a timely basis. A *material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program or state project will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program or state project that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance and Chapter 10.650, Rules of the Auditor General. Accordingly, this report is not suitable for any other purpose.

Verdya, De Armas, & Trujillo LLP

CERTIFIED PUBLIC ACCOUNTANTS

Coral Gables, Florida
April 10, 2020

**MIAMI LIGHTHOUSE FOR THE BLIND AND VISUALLY IMPAIRED, INC.
 SCHEDULE OF FINDINGS AND QUESTIONED COSTS
 FEDERAL PROGRAMS AND STATE FINANCIAL ASSISTANCE PROJECTS
 FOR THE YEAR ENDED DECEMBER 31, 2019**

SECTION I - SUMMARY OF AUDITOR'S RESULTS

Financial Statements

Type of auditor's report issued: *Unmodified*

Internal control over financial reporting:

- Material weakness(es) identified? yes no
- Significant deficiency(cies) identified? yes none reported

Noncompliance material to financial statements noted?
 yes no

Federal Awards

Type of auditor's report issued on compliance for major programs: *Unmodified*

Internal control over major programs:

- Material weakness(es) identified? yes no
- Significant deficiency(ies) identified? yes none reported

Any audit findings disclosed that are required to be reported in accordance with the Uniform Guidance?
 yes no

Identification of major programs:

Federal Program	CFDA Number	Expenditures
Vocational Rehabilitation and Transition Services	84.126	\$ 926,203

Dollar threshold used to distinguish between type A and type B programs: \$ 750,000

Auditee qualified as low-risk auditee? yes no

**MIAMI LIGHTHOUSE FOR THE BLIND AND VISUALLY IMPAIRED, INC.
SCHEDULE OF FINDINGS AND QUESTIONED COSTS
FEDERAL PROGRAMS AND STATE FINANCIAL ASSISTANCE PROJECTS
FOR THE YEAR ENDED DECEMBER 31, 2019**

SECTION II – FINANCIAL STATEMENT FINDINGS

None

**SECTION III - FINDINGS AND QUESTIONED COSTS – MAJOR FEDERAL AWARDS PROGRAM
AND STATE FINANCIAL ASSISTANCE PROJECTS**

None

SECTION IV – OTHER ISSUES

1. A separate management letter was issued date April 10, 2020.
2. A Summary Schedule of Prior Audit Findings is not required because there were no prior audit findings related to the financial statements for the year ended December 31, 2019.
3. A Corrective Action Plan is not required because there were no findings required to be reported under Federal or Florida Single Audit Acts.

**MIAMI LIGHTHOUSE
FOR THE BLIND AND
VISUALLY IMPAIRED, INC.**

MANAGEMENT LETTER

DECEMBER 31, 2019

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MANAGEMENT LETTER

To the Board of Directors of
Miami Lighthouse for the Blind and Visually Impaired, Inc
Miami, Florida

Report on the Financial Statements

We have audited the consolidated financial statements of Miami Lighthouse for the Blind and Visually Impaired, Inc. (the “Lighthouse”), as of and for the year ended December 31, 2019, and have issued our report thereon dated April 10, 2020.

Auditor’s Responsibility

We conducted our audit in accordance with United States generally accepted auditing standards; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Costs Principles, and Audit Requirements of Federal Awards* (Uniform Guidance), and Chapter 10.650, Rules of the Auditor General.

In planning and performing our audit of the financial statements of the Lighthouse as of and for the year ended December 31, 2019, in accordance with auditing standards generally accepted in the United States of America, we considered the Lighthouse’s internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Lighthouse’s internal control. Accordingly, we do not express an opinion on the effectiveness of the Lighthouse’s internal control.

A deficiency in internal control exists when the design or operation of control does not allow management of employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity’s financial statements will not be prevented, or detected and corrected, on a timely basis.

Our consideration of internal control was for the limited purpose described in the second paragraph of this subsection and was not designed to identify all deficiencies in internal control that might be material weaknesses. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Other Reports and Schedule

We have issued our Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards*, Independent Auditor's Report on Compliance Applicable to each Major Federal Program and State Project and on Internal Control Over Compliance in Accordance with Uniform Guidance and Chapter 10.650, Rules of the Auditor General, and Schedule of Findings and Questioned Costs. Disclosures in those reports and schedule, which are dated April 10, 2020, should be considered in conjunction with this management letter.

Other Matter

Section 10.654(1)(e), Rules of the Auditor General, requires that we address noncompliance with provisions of contracts or grant agreements, or abuse, that have occurred, or are likely to have occurred, that have an effect on the financial statements or State project amounts that is less than material but which warrants the attention of those charged with governance. In connection with our audit, we did not have any such findings.

Purpose of the Letter

This communication is intended solely for the information and use of the Audit Committee, Board of Directors, management, the Florida Auditor General, Federal and other granting agencies, and others within the Lighthouse, and is not intended to be, and should not be, used by anyone other than these specified parties.



CERTIFIED PUBLIC ACCOUNTANTS

Coral Gables, Florida
April 10, 2020