

INTERNATIONAL GAME FISH ASSOCIATION, INC.

FINANCIAL STATEMENTS
TOGETHER WITH
INDEPENDENT AUDITORS' REPORT

SEPTEMBER 30, 2013

INTERNATIONAL GAME FISH ASSOCIATION, INC.

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors of
International Game Fish Association, Inc.

Report on the Financial Statements

We have audited the accompanying financial statements of International Game Fish Association, Inc. (a nonprofit organization), which comprise the statements of financial position as of September 30, 2013 and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements. The 2011 financial statements were audited by other accountants, whose report dated November 30, 2012, stated that based on their procedures, the financial statements presented fairly, in all material respects, the financial position of international Game Fish Association, Inc. as of September 30, 2012, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of International Game Fish Association, Inc. as of September 30, 2013, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

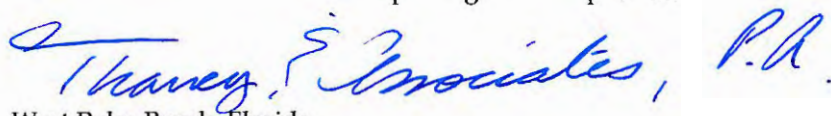
Other Matters

Other Information

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards, as required by U.S. Office of Management and Budget Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects in relation to the financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated December 20, 2013, on our consideration of International Game Fish Association, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Governmental Auditing Standards* in considering International Game Fish Association, Inc.'s internal control over financial reporting and compliance.

A handwritten signature in blue ink that reads "Tracy Associates, P.A." with a stylized flourish at the end.

West Palm Beach, Florida
December 20, 2013

INTERNATIONAL GAME FISH ASSOCIATION, INC.
STATEMENTS OF FINANCIAL POSITION
(See Independent Auditors' Report)

SEPTEMBER 30,

	<u>2013</u>	<u>2012</u>
<u>ASSETS</u>		
Current assets:		
Cash	\$ 1,175,875	\$ 1,908,079
Accounts receivable - Note 3	95,113	36,807
Pledges receivable - current portion	27,700	16,528
Inventory	178,364	93,005
Prepaid expense	45,213	60,088
	<hr/>	<hr/>
<u>Total current assets</u>	1,522,265	2,114,507
Property and equipment, net - Note 5	24,698,639	25,324,446
Other assets:		
Endowment fund	360,007	358,600
Investments	359,803	346,221
Pledges receivable - non-current portion	44,050	82,651
Security deposits	2,000	8,863
	<hr/>	<hr/>
<u>Total other assets</u>	765,860	796,335
	<hr/>	<hr/>
<u>Total assets</u>	<u>\$ 26,986,764</u>	<u>\$ 28,235,288</u>
 <u>LIABILITIES AND NET ASSETS</u>		
Current liabilities:		
Current portion - long-term debt - Note 8	\$ 36,471	\$ 34,537
Accounts payable	90,459	47,082
Accrued expenses	48,892	42,662
Deferred income - Note 7	693,083	1,312,136
	<hr/>	<hr/>
<u>Total current liabilities</u>	868,905	1,436,417
Long-term liabilities:		
Long-term debt - Note 8	22,210	58,681
	<hr/>	<hr/>
<u>Total liabilities</u>	891,115	1,495,098
Net assets:		
Unrestricted operating fund	25,366,911	26,030,857
Temporarily restricted fund	19,405	-
Permanently restricted fund	709,333	709,333
	<hr/>	<hr/>
<u>Total net assets</u>	26,095,649	26,740,190
	<hr/>	<hr/>
<u>Total liabilities and net assets</u>	<u>\$ 26,986,764</u>	<u>\$ 28,235,288</u>

See accompanying notes and independent auditors' report.

INTERNATIONAL GAME FISH ASSOCIATION, INC.
STATEMENTS OF ACTIVITIES
(See Independent Auditors' Report)

FOR THE FISCAL YEARS ENDED SEPTEMBER 30,

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total	
				2013	2012
<u>Support from the Public</u>					
Membership	\$ 489,314	\$ -	\$ -	\$ 489,314	\$ 523,307
Contributions	911,040	1,142	304,003	1,216,185	1,409,672
Corporate sponsors	73,395	-	-	73,395	125,093
In-kind donations	370,246	-	-	370,246	572,720
Museum admissions	115,139	-	-	115,139	129,569
Program revenue	435,122	-	-	435,122	391,824
Special events and fundraising - Schedule #3	328,657	265	-	328,922	313,190
State of Florida Sales Tax Sports promotion	999,996	-	-	999,996	999,996
State and other Grant revenue	226,996	-	711,724	938,720	637,730
<u>Total support from the Public</u>	<u>3,949,905</u>	<u>1,407</u>	<u>1,015,727</u>	<u>4,967,039</u>	<u>5,103,101</u>
<u>Revenue</u>					
Advertising	218,901	-	-	218,901	203,071
Facility rental - net - Schedule #2	12,440	-	-	12,440	(26,593)
Gift shop operations - net - Schedule #1	(42,058)	-	-	(42,058)	22,379
Investment income	2,477	20,744	1,445	24,666	48,974
Other revenue	72,232	-	-	72,232	88,833
<u>Total revenue</u>	<u>263,992</u>	<u>20,744</u>	<u>1,445</u>	<u>286,181</u>	<u>336,664</u>
<u>Total support and revenue</u>	<u>4,213,897</u>	<u>22,151</u>	<u>1,017,172</u>	<u>5,253,220</u>	<u>5,439,765</u>
<u>Functional expenses</u>					
Membership and record keeping	504,146	-	-	504,146	489,102
Museum, education and other programs	3,116,057	2,746	1,017,172	4,135,975	4,152,740
Fund-raising and special events	687,287	-	-	687,287	759,602
General and administrative	570,353	-	-	570,353	611,168
<u>Total functional expenses</u>	<u>4,877,843</u>	<u>2,746</u>	<u>1,017,172</u>	<u>5,897,761</u>	<u>6,012,612</u>
Changes in net assets	(663,946)	19,405	-	(644,541)	(572,847)
Net assets - beginning	26,030,857	-	709,333	26,740,190	27,313,037
Net assets - ending	<u>\$ 25,366,911</u>	<u>\$ 19,405</u>	<u>\$ 709,333</u>	<u>\$ 26,095,649</u>	<u>\$ 26,740,190</u>

See accompanying notes and independent auditors' report.

INTERNATIONAL GAME FISH ASSOCIATION, INC.
STATEMENTS OF FUNCTIONAL EXPENSES
(See Independent Auditors' Report)

FOR THE FISCAL YEARS ENDED SEPTEMBER 30,

	<u>Program Services</u>		<u>Supporting Services</u>		<u>Total</u>	
	<u>Membership and Recordkeeping Expense</u>	<u>Museum Educational and Other Programs</u>	<u>Special Events and Fund-Raising</u>	<u>General and Administrative</u>	<u>2013</u>	<u>2012</u>
Salaries and payroll taxes	\$ 293,432	\$ 1,187,289	\$ 271,545	\$ 357,040	\$ 2,109,306	\$ 1,931,322
Advertising	23,915	329,922	798	-	354,635	548,000
Auto and truck	-	6,725	-	-	6,725	7,549
Bank fees	20,729	10,488	5,808	7,431	44,456	40,332
Building repairs and maintenance	-	133,282	15,669	8,880	157,831	175,133
Charter boats	500	16,780	-	250	17,530	20,850
Computer supplies and maintenance	13,624	55,045	24,854	16,922	110,445	212,976
Conservation	-	604,936	-	-	604,936	592,579
Consulting	5,656	194,649	8,400	-	208,705	169,246
Cost of goods sold	-	77,650	-	-	77,650	80,727
Dues and subscriptions	1,923	38,340	6,260	7,604	54,127	49,951
Employment services	-	-	335	-	335	4,816
Exhibit designers	-	12,182	-	-	12,182	32,594
Field trips	-	65,913	-	-	65,913	69,860
Insurance	-	148,675	22,259	14,504	185,438	188,425
Licenses and permits	-	150	-	-	150	150
Meals	-	46,419	53,796	-	100,215	120,572
Occupancy	932	185,510	35,971	33,781	256,194	250,112
Office expense	1,557	19,982	6,769	43,575	71,883	77,777
Photography	-	29,915	22,856	-	52,771	42,017
Postage	53,751	128,242	20,073	7,122	209,188	217,428
Printing	12,314	108,801	15,152	2,364	138,631	144,020
Professional fees and sub-grants	-	32,903	10,172	1,152	44,227	27,265
Promotional gifts and prizes	48,235	122,099	45,962	6,007	222,303	189,208
Property taxes	-	8,579	-	-	8,579	8,579
Rent	1,356	14,333	-	1,615	17,304	18,693
Travel and meetings	25,555	55,155	43,130	6,667	130,507	156,240
Miscellaneous	667	25,111	13,604	1,959	41,341	35,914
<u>Total expenses before depreciation</u>	<u>504,146</u>	<u>3,659,075</u>	<u>623,413</u>	<u>516,873</u>	<u>5,303,507</u>	<u>5,412,335</u>
Contributions	-	-	-	2,381	2,381	4,560
Depreciation	-	472,666	63,874	51,099	587,639	589,652
Interest	-	4,234	-	-	4,234	6,065
<u>Total functional expenses</u>	<u>\$ 504,146</u>	<u>\$ 4,135,975</u>	<u>\$ 687,287</u>	<u>\$ 570,353</u>	<u>\$ 5,897,761</u>	<u>\$ 6,012,612</u>

See accompanying notes and independent auditors' report.

INTERNATIONAL GAME FISH ASSOCIATION, INC.
STATEMENTS OF CASH FLOWS
(See Independent Auditors' Report)

FOR THE FISCAL YEARS ENDED SEPTEMBER 30,

	<u>2013</u>	<u>2012</u>
Cash flows from operating activities:		
Change in net assets	\$ (644,541)	\$ (572,847)
Adjustments to reconcile change in net assets to net cash (used) provided by operating activities:		
Depreciation	638,738	640,925
Decrease (increase) in:		
Accounts receivable	(58,306)	86,843
Pledges receivable	27,429	23,750
Inventory	(85,359)	(13,821)
Prepaid expense	14,875	137,126
Security deposits	6,863	12,237
Increase (decrease) in:		
Accounts payable	43,377	32,852
Accrued expenses	6,230	4,909
Deferred income	(619,053)	683,170
<u>Total adjustments</u>	<u>(25,206)</u>	<u>1,607,991</u>
<u>Net cash (used) provided by operating activities</u>	<u>(669,747)</u>	<u>1,035,144</u>
Cash flows from investing activities:		
Endowment	(1,407)	(495)
Investments	(13,582)	(33,138)
Loss on disposition of property and equipment	418	-
Acquisition of property and equipment	(13,349)	(135,089)
<u>Net cash (used) by investing activities</u>	<u>(27,920)</u>	<u>(168,722)</u>
Cash flows from financing activities:		
Net activity on long-term debt	(34,537)	(32,706)
<u>Net cash (used) by financing activities</u>	<u>(34,537)</u>	<u>(32,706)</u>
Net (decrease) increase in cash	(732,204)	833,716
Cash - beginning	1,908,079	1,074,363
Cash - ending	<u>\$ 1,175,875</u>	<u>\$ 1,908,079</u>
Supplemental disclosures of cash flows information:		
Cash paid during the period for:		
Interest	<u>\$ 4,234</u>	<u>\$ 6,065</u>

See accompanying notes and independent auditors' report.

INTERNATIONAL GAME FISH ASSOCIATION, INC.
NOTES TO FINANCIAL STATEMENTS
(See Independent Auditors' Report)

SEPTEMBER 30, 2013

Note 1 - Summary of Significant Accounting Policies:

Organization and Nature of Activities

The International Game Fish Association, Inc. was organized in 1939 in New York. The Association was incorporated in the State of Florida in 1972 as a Florida non-profit corporation. The Association's primary purpose is to maintain a library and museum available to the public on game fish, angling and related subjects; compile and publish angling statistics and catch results; and encourage conservation measures that will ensure the perpetuation of game fish. In December 1998, the Association moved into the International Game Fish Association, Inc.'s World Fishing Center and Museum located in Dania Beach, Florida.

Basis of Accounting

The Association records its income and expenditures under the accrual basis of accounting. Net assets and revenues, expenses, gains, and losses are classified based on the existence (if any) of donor-imposed restrictions. Accordingly, net assets of the Association and changes therein are classified and reported as follows:

Unrestricted net assets: Net assets that are not subject to any restrictions or stipulations.

Temporarily restricted net assets: Net assets subject to restrictions that may or will be met, either by actions of the Association, and/or the passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

Permanently restricted net assets: Net assets subject to donor-imposed stipulations says that they be maintained permanently by the Association. Generally, the donors of these assets permit the Association to use all or part of the income earned on any related investments for general or specific purposes.

INTERNATIONAL GAME FISH ASSOCIATION, INC.
NOTES TO FINANCIAL STATEMENTS
(See Independent Auditors' Report)

SEPTEMBER 30, 2013

Note 1 - Summary of Significant Accounting Policies (Continued):

Income Taxes

The Association is a not-for-profit organization exempt from income tax under Section 501(c)(3) of the Internal Revenue Code.

On October 1, 2012, the Association adopted newly issued accounting rules that prescribe when to recognize and how to measure the financial statement effects of income tax positions taken or expected to be taken on its income tax returns. These rules require management to evaluate the likelihood that, upon examination by relevant taxing jurisdictions, those income tax positions would be sustained. Based on that evaluation, the Association only recognizes the maximum benefit of each income tax position that is more than 50% likely of being sustained. To the extent that all or a portion of the benefits of an income tax position are not recognized, a liability would be recognized for the unrecognized benefits, along with any interest and penalties that would result from disallowance of the position. Should any such penalties and interest be incurred, they would be recognized as operating expenses.

Based on the results of management's evaluation, adoption of the new rules did not have a material effect on the accompanying financial statements. Consequently, no liability is recognized in the accompanying statement of financial position for unrecognized income tax positions. Further, no interest or penalties have been accrued or charged to expense as of September 30, 2013. The federal income tax returns of the Association for 2013, 2012 and 2011 are subject to examination by the taxing authority, generally for three years after due date.

Basis of Presentation

The Association follows accounting standards set by the Financial Accounting Standards Board (FASB). In June 2009, the FASB issued ASC 105, Generally Accepted Accounting Principles, which establishes the FASB Accounting Standards Codification (ASC), as the sole source of authoritative U.S. generally accepted accounting principles (GAAP). ASC 105 is effective for periods ending on or after September 1, 2009.

The financial statement presentation follows the recommendations of ASC 958-205. Under ASC 958-205, the Association is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets.

Public Support and Revenue

All contributions are considered to be available for unrestricted use unless specifically restricted by the donor. Donor restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets. Restrictions on gifts for the purchase of property and equipment expire when the purchased asset is placed in service.

INTERNATIONAL GAME FISH ASSOCIATION, INC.
NOTES TO FINANCIAL STATEMENTS
(See Independent Auditors' Report)

SEPTEMBER 30, 2013

Note 1 - Summary of Significant Accounting Policies (Continued):

Revenue Recognition

The Association records its revenue from dues and donations as received. Revenue from advertising is recognized when the Association's World Record Book or bi-monthly newsletters are published. Fund-raising events are recorded upon completion of the event.

Donated Services

The Association received substantial donated services that do not meet the criteria set forth in FASB No. 116 and therefore have not been audited or reflected in the financial statements. FASB No. 116 requires that for In-kind services to be recorded, the Association would typically need to purchase the services had they not been donated. It also requires that persons providing these services have special technical and/or educational skills.

Cash and Cash Equivalents

The Association considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents. Cash and cash equivalents for purposes of the statement of cash flows exclude permanently restricted cash and cash equivalents.

Inventory

Inventory is stated at the lower of cost or market. Cost is determined by the first-in, first-out method, and market represents the lower of replacement cost or estimated net realized value.

Property and Equipment

Property and equipment purchased or received as gifts which are valued in excess of \$1,000 are capitalized. Property and equipment is valued at cost when purchased or estimated fair value of at the date of donation. Property and equipment are being depreciated over estimated useful lives of five to forty years using a straight-line method.

Donated Property and Equipment

Donations of property and equipment are recorded as contributions at their estimated fair value at the date of donation. Such donations are reported in increases in unrestricted net assets unless the donor has restricted the donated property to a specific purpose. Property donated with the explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as restricted contributions.

INTERNATIONAL GAME FISH ASSOCIATION, INC.
NOTES TO FINANCIAL STATEMENTS
(See Independent Auditors' Report)

SEPTEMBER 30, 2013

Note 1 - Summary of Significant Accounting Policies (Continued):

Program Revenue and Expenses

All activities that were used for the purpose of furthering the Association's mission were classified for reporting purposes as program revenues and expenses. These activities are not run for the purposes of generating cash flow for the operations of the Association.

Functional Allocation of Expenses

Expenses are allocated to the various functional categories, based on the purpose achieved per expenditure. Payroll expenses of employees whose time may benefit more than one activity are allocated based on the time devoted to each function.

Change in Presentation

Certain amounts from 2012 have been reclassified for the 2013 financial statement presentation. Such reclassifications had no effect on the change in net assets as previously reported.

Use of Estimates

The preparation of the financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain amounts and disclosures. Accordingly, actual results could differ from those estimates.

Subsequent Events

Management has evaluated subsequent events through December 20, 2013, the date the financial statements were available to be issued. There were no material reportable subsequent events.

INTERNATIONAL GAME FISH ASSOCIATION, INC.
NOTES TO FINANCIAL STATEMENTS
(See Independent Auditors' Report)

SEPTEMBER 30, 2013

Note 2 – Sales Tax Revenue/Advertising Expense:

The State of Florida Statute #288.1169 entitles the Association to receive up to \$1,000,000 per year provided that the sales tax revenues, which Florida receives from the Association and Bass Pro Trademarks, L.P. is equal to or greater than \$1,000,000. The Association, as a part of its obligation under the State Statute, is required to provide annual national and international advertising and media promotion in the amount of \$500,000.

This amount is paid monthly to the Association at the rate of \$83,333. Payments began in March 2000 with a one-year retroactive payment received in July 2000. At the end of this initial 10-year term (approximately March 2010) the Association must recertify with the Department of Commerce of the State of Florida. Upon recertification, the Association may receive these payments for an additional 48 months (until approximately February 2014), provided they continue to meet the terms of the Statute. The International Game Fish Association was recertified by the State during the fiscal year ending September 30, 2011. The State funds received can be used to pay any operating expenses of the Association.

Note 3 – Accounts Receivable:

Accounts receivable as of September 30, consisted of:

	<u>2013</u>	<u>2012</u>
Unrestricted accounts receivable	\$ 86,184	\$ 32,295
Permanently restricted accounts receivable	<u>8,929</u>	<u>4,512</u>
<u>Total accounts receivable</u>	<u>\$ 95,113</u>	<u>\$ 36,807</u>

Note 4 - Contingencies:

In the normal course of operations, the Association receives grants and other forms of reimbursement from various government agencies. These activities are subject to audit by the funding authority, the purpose of which is to ensure compliance with conditions precedent to providing such funds. Management believes that the liability, if any, for any reimbursement, which may arise as a result of audits, would not be material.

INTERNATIONAL GAME FISH ASSOCIATION, INC.
NOTES TO FINANCIAL STATEMENTS
(See Independent Auditors' Report)

SEPTEMBER 30, 2013

Note 5 - Property and Equipment:

The detail of property and equipment and depreciation is as follows at September 30,

	<u>2013</u>	<u>2012</u>
Land	\$10,479,524	\$10,479,524
Building	21,599,654	21,599,654
Exhibits and building improvements	8,630,620	8,726,524
Computer equipment and software	235,527	275,711
Office furniture and equipment	508,510	508,510
Vehicles	3,221	3,221
Art work	<u>96,588</u>	<u>96,588</u>
	41,553,644	41,689,732
Less: accumulated depreciation	<u>(16,855,005)</u>	<u>(16,365,286)</u>
<u>Net property and equipment</u>	<u>\$24,698,639</u>	<u>\$25,324,446</u>

The depreciation expense for the years ended September 30, 2013 and 2012 amounted to \$638,737 and \$640,925, respectively. There were property and equipment additions in the amount of \$13,349 and \$135,089 for the years ended September 30, 2013 and 2012, respectively. There were property and equipment dispositions in the amount of \$149,437 and \$0 for the years ended September 30, 2013 and 2012, respectively.

Note 6 - Works of Art, Collections and Books:

Because the values of the existing collections, including books, works of art, paintings, photographs, documents and fishing collections (many of which are of historical value and considered irreplaceable) are not readily determinable, the Association has not capitalized them. The Association recognizes any donated items of this nature by receipt to the donor without stating a value.

Note 7 - Deferred Income:

The Association receives advance deposits on fund-raising events and facility rentals and Grants. As of September 30, 2013, and 2012 the amount being held for future events and facility rentals and Grants amounted to \$693,083 and \$1,312,136, respectively.

INTERNATIONAL GAME FISH ASSOCIATION, INC.
NOTES TO FINANCIAL STATEMENTS
(See Independent Auditors' Report)

SEPTEMBER 30, 2013

Note 8 - Long-term debt:

	<u>2013</u>	<u>2012</u>
The Association has a loan payable to Wells Fargo in the amount of \$139,034. The loan bears interest at 5.46%, requiring monthly payments of \$3,231 through April 2015.	\$ 58,681	\$ 93,218
Less: current portion	<u>(36,471)</u>	<u>(34,537)</u>
	<u>\$ 22,210</u>	<u>\$ 58,681</u>

Long-term debt maturities for the years ending September 30 are as follows:

2014	\$ 36,471
2015	22,210
2016	-
2017	-
2018 and thereafter	-
	<u>\$ 58,681</u>

Note 9 - Lease:

The Association has several non-cancelable operating leases, primarily for various forms of equipment, which expire at various dates through February, 2018.

Future minimum lease payments for the next five years are:

2014	\$ 15,516
2015	15,516
2016	13,616
2017	6,883
2018 and thereafter	624
	<u>\$ 52,155</u>

Note 10 - Concentrations of Credit Risk:

The Association's financial instruments that are exposed to concentrations of credit risk consist primarily of cash and accounts receivable. The Association maintains its cash in bank demand deposit and savings accounts that at times may exceed federally insured limits. The balances are insured up to \$250,000. The Association has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk with respect to cash. The Association also routinely assesses the financial strength of its grantors and, as a consequence, believes that its grantors accounts receivable risk exposure is limited because a substantial portion of the receivables are from governmental sources or private foundations.

INTERNATIONAL GAME FISH ASSOCIATION, INC.
SUPPLEMENTAL SCHEDULE OF GIFT SHOP OPERATIONS

FOR THE FISCAL YEAR ENDED SEPTEMBER 30, 2013

Sales	\$ 183,996
Cost of sales	<u>109,935</u>
Gross profit	74,061
Operating expenses	
Salaries, wages and payroll taxes	63,696
Bank and credit card fees	3,774
Depreciation	12,775
Mailing costs	14,943
Occupancy costs	9,585
Office expenses	<u>11,346</u>
Total operating expenses	<u>116,119</u>
<u>Net (loss) from gift shop</u>	<u>\$ (42,058)</u>

See accompanying notes and independent
auditors' report.

INTERNATIONAL GAME FISH ASSOCIATION, INC.
SUPPLEMENTAL SCHEDULE OF FACILITY RENTAL
FOR THE FISCAL YEAR ENDED SEPTEMBER 30, 2013

Rental income	\$ 154,004
Operating expenses	
Salaries, wages and payroll taxes	70,615
Advertising	16,591
Depreciation	38,324
Occupancy costs	10,614
Miscellaneous expense	5,420
	<hr/>
Total operating expenses	141,564
	<hr/>
<u>Net income from facility rental</u>	<u>\$ 12,440</u>

See accompanying notes and independent
auditors' report.

INTERNATIONAL GAME FISH ASSOCIATION, INC.
SUPPLEMENTAL SCHEDULE OF SPECIAL EVENTS AND FUND-RAISING

FOR THE FISCAL YEAR ENDED SEPTEMBER 30, 2013

Revenue	
Auction and other merchandise sales	\$ 240,756
Corporate sponsors	27,000
Events registrations	96,405
In-kind donations	232,113
Raffle income	2,579
Miscellaneous income	<u>35,633</u>
Total revenue	<u>634,486</u>
Operating expenses	
Cost of raffle and auction items	266,531
Participant benefits	37,043
Prizes and trophies	<u>1,990</u>
Total operating expenses	<u>305,564</u>
<u>Net income from facility rental</u>	<u>\$ 328,922</u>

See accompanying notes and independent auditors' report.

INDEPENDENT AUDITORS' REPORT ON SCHEDULE OF EXPENDITURES OF STATE FINANCIAL ASSISTANCE

To the Board of Directors of
International Game Fish Association, Inc.

We have audited the Schedule of Expenditures of State Financial Assistance of the International Game Fish Association for the year ended September 30, 2013. This Schedule of Expenditures of State Financial Assistance is the responsibility of the association's management. Our responsibility is to express an opinion on the Schedule of Expenditures of State Financial Assistance based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; OMB Circular A-133, *Audits of State, Local Governments, and Non-Profit Organizations*; and Chapter 10.650, Rules of the Auditor General. Those standards, OMB Circular A-133, and Chapter 10.650, Rules of the Auditor General, which require we plan and perform the audit to obtain reasonable assurance about whether non-compliance occurred with the types of compliance requirements referred to above that could have a direct and material effect on a state project occurred. An audit includes examining, on a test basis, evidence about the International Game Fish Association's compliance with those requirements and performing such other procedures, as we consider necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion. Our audit does not provide a legal determination on the International Game Fish Association's compliance with those requirements.

In our opinion, the Schedule of Expenditures of State Financial Assistance referred to above, presents fairly, in all material respects, the financial position of the International Game Fish Association for the year ended September 30, 2013 in conformity with United States of America generally accepted accounting principles.

In accordance with Governmental Auditing Standards, we have also issued a report dated December 20, 2013 on our consideration of the International Game Fish Association's financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grants. That report is an integral part of an audit performed in accordance with Government Auditing Standards and should be read in conjunction with this report in considering the results of our audit.



West Palm Beach, Florida
December 20, 2013

INTERNATIONAL GAME FISH ASSOCIATION, INC.
SCHEDULE OF EXPENDITURES OF STATE FINANCIAL ASSISTANCE
FOR THE FISCAL YEAR ENDED SEPTEMBER 30, 2013

	<u>CFSA#</u>	<u>RECEIPTS</u>	<u>EXPENDITURES</u>
STATE OF FLORIDA			
Florida Department of Revenue			
Sales Tax Rebate Program	73.018	<u>\$ 999,996</u>	<u>\$ 501,271</u>

INDEPENDENT AUDITORS' REPORT ON COMPLIANCE WITH REQUIREMENTS APPLICABLE TO
EACH STATE PROJECT AND ON INTERNAL CONTROL OVER COMPLIANCE IN ACCORDANCE WITH
OMB CIRCULAR A-133 AND CHAPTER 10.650 RULES OF THE AUDITOR GENERAL

To the Board of Directors of
International Game Fish Association, Inc.

We have audited the financial statements of International Game Fish Association, Inc. as of and for the year ended September 30, 2013, and have issued our report thereon dated December 20, 2013. We conducted our audit in accordance with auditing standards generally accepted applicable to the financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States.

Compliance

We have audited the compliance of International Game Fish Association, Inc. with the types of compliance requirements described in the U.S. Office of Management and Budget (OMB) Circular A-133 Compliance Supplement, and the requirements described in the Executive office of the Governor's State Projects Compliance Supplement, that are applicable to each of its state financial assistance projects for the year ended September 30, 2013. The International Game Fish Association, Inc.'s state financial projects are identified in the summary of auditors' results section of the accompanying Schedule of Findings and Questioned Costs. Compliance with the requirements of laws, regulations, contracts, and grants applicable to the state financial assistance project is the responsibility of the International Game Fish Association, Inc.'s management. Our responsibility is to express an opinion on the International Game Fish Association, Inc.'s compliance based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America, the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States, OMB Circular A-133, Audits of State, Local Governments, and Non-Profit Organizations, and Chapter 10.650, Rules of the Auditor General, require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on State Projects occurred. An audit includes examining, on a test basis, evidence about the International Game Fish Association, Inc.'s compliance with those requirements and performing such other procedures, as we consider necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion. Our audit does not provide a legal determination on the International Game Fish Association Inc.'s compliance with those requirements.

In our opinion, the International Game Fish Association Inc. complied, in all material respects, with the requirements referred to above that are applicable to its state financial assistance project for the year ended September 30, 2013.

Internal Control Over Compliance

The management of the International Game Fish Association, Inc. is responsible for establishing and maintaining effective internal control over compliance with requirements of laws, regulations, contracts and grants applicable to state financial assistance projects. In planning and performing our audit, we considered the International Game Fish Association, Inc.'s internal control over compliance with requirements that could have a direct and material effect on the state financial assistance project in order to determine our auditing procedures for the purpose of expressing our opinion on compliance, but not for the purpose of expressing an opinion on the effectiveness of the International Game Fish Association, Inc.'s control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions to prevent or detect noncompliance with a type of compliance requirement of a State project on a timely basis. A material weakness in internal control over compliance such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a state project that is more inconsequential will not be prevented or detected and corrected on a timely basis.

Our consideration of the internal control over compliance was for the limited purpose described in the first paragraph of this section and would not necessarily identify all deficiencies in internal control that might be significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over compliance that we consider to be a material weakness, as defined above. International Game Fish Association, Inc. responses to the findings identified in our audit are described in the accompanying schedule of findings and questioned costs. We did not audit International Game Fish Association Inc.'s responses and accordingly, do not express an opinion on such responses.

This report is intended solely for the information and use of management, state awarding agencies, and specific legislative or regulatory bodies and is not intended to be and should not be used by anyone other than these specified parties.



West Palm Beach, Florida
December 20, 2013

INTERNATIONAL GAME FISH ASSOCIATION, INC.
SCHEDULE OF FINDINGS AND QUESTIONED COSTS
FOR THE FISCAL YEAR ENDED SEPTEMBER 30, 2013

Section I – Summary of Auditor’s Results

Financial Statements

Type of auditors’ report issued:	<i>unmodified</i>
Internal control over financial reporting:	
Material weakness(es) identified?	<i>no</i>
Reportable condition(s) identified that are not considered To be material weakness(es)?	<i>none reported</i>
Noncompliance material to financial statements noted?	<i>no</i>

State Awards

Internal control over major programs:	
Material weakness(es) identified?	<i>no</i>
Reportable condition(s) identified that are not considered To be material weakness(es)?	<i>none reported</i>
Type of auditors’ issued on compliance for major programs:	<i>unmodified</i>
Any audit findings disclosed that are required to be reporting in accordance with section 510(a) of Circular A-133? 10.654(1)(i); 10.656(3)(7)5	<i>No</i>

Identification of major programs:

Name of State Program

**CFDA
Number**

Florida Department of Revenue:

Sales Tax Rebate Program:

Florida Statutes 212.20 & 288.1169

73.018

Section II – Financial Statement Findings

This section identifies the reportable conditions, material weaknesses, and instances of noncompliance related to the financial statements that are required to be reported in accordance with paragraphs 5.18 through 5.20 of *Governmental Auditing Standards*.

No matters were reported.

Section III – State Award Findings and Questioned Costs

This section identifies the audit findings required to be reported by section 510(a) of Circular A-133 (for example, reportable conditions, material weaknesses, and material instances of noncompliance, including questioned costs).

It was unnecessary to prepare a Schedule of Findings and Questioned Costs as there are no current or prior audit findings.