

Financial Statements

**HOPE AND HELP CENTER OF CENTRAL
FLORIDA, INC.**

June 30, 2011

HOPE AND HELP CENTER OF CENTRAL FLORIDA, INC.

Financial Statements

June 30, 2011

(With Independent Auditors' Report Thereon)

HOPE AND HELP CENTER OF CENTRAL FLORIDA, INC.

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Independent Auditors' Report

The Board of Directors
Hope and Help Center of Central Florida, Inc.:

We have audited the accompanying statement of financial position of Hope and Help Center of Central Florida, Inc. as of June 30, 2011, and the related statements of activities, functional expenses, and cash flows for the year then ended. These financial statements are the responsibility of Hope and Help Center of Central Florida, Inc.'s management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Hope and Help Center of Central Florida, Inc. as of June 30, 2011, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated September 14, 2011 on our consideration of Hope and Help Center of Central Florida, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal, state and local awards is presented for purposes of additional analysis as required by U.S. Office of Management and Budget Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations* and Section 215.97 of the Florida Statutes of the Florida Single Audit Act, and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Schatz, Tschopp, Whitcomb, Mitchell & Shuilen, LLP

Altamonte Springs, Florida
September 14, 2011

HOPE AND HELP CENTER OF CENTRAL FLORIDA, INC.

Statement of Financial Position

June 30, 2011

Assets

Current assets:

Cash and cash equivalents	\$ 622,306
Investments (note 2)	38,907
Grants and awards receivable	215,628
Contributions receivable (note 3)	17,650
Prepaid expenses and deposits	46,209

Total current assets 940,700

Contributions receivable (note 3)	19,567
Property and equipment, net (note 4)	250,459

Total assets \$ 1,210,726

Liabilities and Net Assets

Current liabilities:

Accounts payable	\$ 57,622
Accrued expenses	47,107
Deferred revenue	28,124
Accrued salaries and related benefits	187,827

Total current liabilities 320,680

Commitments (note 5)

Unrestricted net assets	852,829
Temporarily restricted net assets (note 6)	37,217

Total net assets 890,046

Total liabilities and net assets \$ 1,210,726

See accompanying notes to financial statements.

HOPE AND HELP CENTER OF CENTRAL FLORIDA, INC.

Statement of Activities

Year ended June 30, 2011

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Total</u>
Revenue and Public Support:			
Revenue:			
Federal financial assistance	\$ 3,371,341	-	3,371,341
State financial assistance	1,227,611	-	1,227,611
County and city awards	93,821	-	93,821
Project AIDS Care (Medicaid) Services	105,100	-	105,100
Program revenue	3,302	-	3,302
Investment income	11,081	-	11,081
Other income	153	-	153
Public support:			
Contributions	109,261	37,217	146,478
In-kind contributions	28,800	-	28,800
Special events	656,375	-	656,375
Less: direct benefit costs	(116,232)	-	(116,232)
Total revenue and public support	<u>5,490,613</u>	<u>37,217</u>	<u>5,527,830</u>
Expenses:			
Program services:			
Medical case management and peer support	647,479	-	647,479
Health insurance continuation	3,099,646	-	3,099,646
Prevention	613,517	-	613,517
Pharmacy	124,481	-	124,481
Behavioral health services	489,674	-	489,674
Other client services	11,347	-	11,347
Total program services	<u>4,986,144</u>	<u>-</u>	<u>4,986,144</u>
Supporting services:			
General administration	324,398	-	324,398
Fundraising and development	221,448	-	221,448
Total expenses	<u>5,531,990</u>	<u>-</u>	<u>5,531,990</u>
Increase (decrease) in net assets	(41,377)	37,217	(4,160)
Net assets - beginning of year	<u>894,206</u>	<u>-</u>	<u>894,206</u>
Net assets - end of year	<u>\$ 852,829</u>	<u>37,217</u>	<u>890,046</u>

See accompanying notes to financial statements.

HOPE AND HELP CENTER OF CENTRAL FLORIDA, INC.

Statement of Functional Expenses

Year ended June 30, 2011

Medical Case	Management and Peer Support	Health Insurance Continuation	Prevention	Pharmacy	Behavioral Health Services	Other Client Services	Total Program Services	General Administration	Fundraising and Development	Total
Personnel costs	\$ 567,093	126,554	448,180	102,017	109,549	1,360	1,354,753	276,995	164,016	1,795,764
Advertising	-	-	-	-	-	-	-	-	782	782
Supplies	4,331	4,593	46,404	2,094	851	9,784	68,057	13,523	18,532	100,112
Telephone and telecommunications	5,705	201	8,930	509	1,886	-	17,231	8,294	1,598	27,123
Internet connection fees	3,567	720	1,882	1,159	359	-	7,687	1,904	4,843	14,434
Utilities	-	-	-	-	-	-	-	13,332	-	13,332
Direct client assistance	-	2,946,759	-	-	-	-	2,946,759	-	-	2,946,759
Bank fees and charges	-	51	10	-	-	6	67	7,423	7,852	15,342
Books, subscription & memberships	120	-	142	-	-	-	262	996	176	1,434
Insurance	-	-	-	-	-	-	-	996	176	1,434
Mileage, parking and tolls	11,121	156	8,801	106	3,259	-	3,259	17,565	2,450	25,274
Seminars, conferences and meetings	-	-	25,615	-	7,016	45	27,245	1,390	889	29,524
Postage, shipping and delivery	470	3,049	499	16	1,334	-	26,949	-	685	27,634
Equipment rental and maintenance	5,249	5,981	6,906	3,145	584	1	4,619	2,431	2,739	9,789
Minor equipment	26	400	165	-	459	89	21,829	11,541	1,977	35,347
Printing and copying	-	-	-	-	-	-	591	1,997	149	2,737
Repairs and maintenance - facilities	-	15	24	1,153	-	-	-	-	5,982	5,982
Vehicle repairs	-	-	-	-	4,854	-	1,192	7,418	-	8,610
Depreciation	-	-	-	-	-	-	4,854	-	-	4,854
Rent, storage, and other occupancy costs	8,809	-	7,500	300	2,641	-	19,250	35,708	-	35,708
Donated facilities	14,400	4,800	-	9,600	-	-	28,800	990	-	20,240
Staff training and development	-	32	129	-	-	-	161	-	-	28,800
Professional services	-	-	-	-	-	-	-	1,169	68	1,398
Contracted services	-	-	-	-	348,566	-	348,566	13,679	-	13,679
Computer services	1,283	499	1,211	-	-	-	2,993	-	900	349,466
Indirect costs from general administration	24,465	5,836	55,948	4,382	8,316	62	99,009	(105,986)	261	6,603
Miscellaneous business costs	840	-	1,171	-	-	-	2,011	10,680	6,977	-
	\$ 647,479	3,099,646	613,517	124,481	489,674	11,347	4,986,144	324,398	221,448	5,531,990

See accompanying notes to financial statements.

HOPE AND HELP CENTER OF CENTRAL FLORIDA, INC.

Statement of Cash Flows

Year ended June 30, 2011

Cash flows from operating activities:	
Cash received from contributions, financial assistance, special events, awards, and other	\$ 5,680,842
Cash paid to employees, vendors, and suppliers	(5,544,722)
Interest and dividends received	2,100
Net cash provided by operating activities	<u>138,220</u>
Cash flows from investing activities:	
Acquisition of property and equipment	<u>(14,607)</u>
Net cash used in investing activities	<u>(14,607)</u>
Net increase in cash	123,613
Cash - beginning of year	<u>498,693</u>
Cash - end of year	<u><u>\$ 622,306</u></u>
Reconciliation of change in net assets to net cash used in operating activities:	
Decrease in net assets	\$ (4,160)
Adjustments to reconcile change in net assets to cash provided by in operating activities:	
Depreciation	35,708
Unrealized gain on investments	(8,981)
Changes in:	
Grants and awards receivables	62,101
Contributions receivable	(37,217)
Prepaid expenses and deposits	(41,947)
Accounts payable, accrued expenses and accrued salaries and related benefits	109,739
Deferred special event support and other deferred revenue	<u>22,977</u>
Net cash provided by operating activities	<u><u>\$ 138,220</u></u>

See accompanying notes to financial statements.

HOPE AND HELP CENTER OF CENTRAL FLORIDA, INC.

Notes to Financial Statements

June 30, 2011

(1) Organization and Summary of Significant Accounting Policies

(a) Organization

Hope and Help Center of Central Florida, Inc. (the Center or the Organization) is a not-for-profit corporation founded to provide education, referral and resource services for individuals located in the Central Florida area that are affected by Human Immunodeficiency Virus (HIV) or Acquired Immune Deficiency Syndrome (AIDS). Services include medical case management and peer mentoring, education, food pantry, emergency financial assistance, prevention, HIV testing and counseling, youth outreach, AIDS Insurance Continuation Program (AICP), pharmacy eligibility, and behavioral health services.

A significant amount of the Center's support is received in the form of Federal, State and local funding.

(b) Basis of Accounting

The accompanying financial statements are presented on the accrual basis and represent the financial position and results of operations of the Center.

The Center has adopted the provisions of Financial Accounting Standards Board ASC 958, Accounting for Contributions Received and Contributions Made and Financial Statements for Not-for-Profit Organizations.

These financial statements are prepared on an entity wide basis, focusing on the organization as a whole and present balances and transactions according to the existence or absence of donor-imposed restrictions. This has been accomplished by aggregating all funds into one set of financial statements and classifying fund balances and transactions into three classes of net assets – permanently restricted, temporarily restricted or unrestricted as follows:

Permanently restricted net assets - Net assets subject to donor-imposed stipulations that they be maintained permanently by the Center. There were no permanently restricted net assets as of or for the year ended June 30, 2011.

Temporarily restricted net assets - Net assets subject to donor-imposed stipulations that may or will be met by actions of the Center and/or the passage of time (see note 6).

(Continued)

HOPE AND HELP CENTER OF CENTRAL FLORIDA, INC.

Notes to Financial Statements

(1) Organization and Summary of Significant Accounting Policies (Continued)

(b) Basis of Accounting (Continued)

Unrestricted net assets - Net assets not subject to donor-imposed stipulations. The Center reports donor-restricted contributions whose restrictions are met in the same reporting period as unrestricted support.

Under generally accepted accounting principles, contributions are generally recognized as revenue when the gift is made and are recorded as unrestricted, temporarily restricted or permanently restricted, depending on the presence or absence and type of donor imposed restrictions or conditions.

The Center displays revenue in the following two natural classifications:

Revenue---Fees earned for the performance of Center services.

Public Support---Unconditional gifts to the Center of cash or other assets in a voluntary nonreciprocal transfer by another entity.

Revenue and public support are reported as increases in unrestricted net assets unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in unrestricted net assets unless their use is limited by donor-imposed restrictions. Expirations of temporary restrictions on net assets (i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as reclassifications between the applicable classes of net assets. Donor restricted contributions, whose restrictions are met in the same reporting period, are reported as unrestricted support.

Contributions, including unconditional promises to give, less an allowance for uncollectible accounts, are recognized as revenue in the period made or received. Pledges are recorded as unconditional promises to give and temporarily restricted net assets in the period that notification is received. Pledges are discounted, using a market discount rate, to present value for collections expected in future years. Accretion of the discount in subsequent years is also recorded as contribution revenue. Conditional promises to give are not recognized until they

(Continued)

HOPE AND HELP CENTER OF CENTRAL FLORIDA, INC.

Notes to Financial Statements

(1) **Organization and Summary of Significant Accounting Policies (Continued)**

(b) **Basis of Accounting (Continued)**

become unconditional, that is, when the conditions on which they depend are substantially met. The Organization also receives indications of intent to support, which are commitments that are open-ended and subject to unilateral change by the donor. The amounts are not measurable since the commitments do not express a term or period. Thus, they are not considered to be unconditional promises to give and are not recognized prior to the receipt of the contribution.

Contributions of assets, materials, and facilities are recorded at their estimated fair value at the date of gift. Such values are recorded in the financial statements as an asset or expense and revenue. In addition, the Center receives contributed time related to various program services. These contributed services are recorded at their estimated fair value at the date of service if they meet the following criteria: (a) the services would have otherwise been purchased by the Center, and (b) the services required specialized skills. Contributed services are recorded in the financial statements as an asset or expense and revenue related to the service. For the year ended June 30, 2011, the Center received no in-kind contributions of assets, materials or services. Donated use of facilities is recognized as expense and revenue and is discussed in detail at note 5.

A substantial number of unpaid volunteers have donated significant amounts of their time to the Organization's program operations, fundraising campaigns, and administrative services. However, due primarily to the nature of the services provided, they have not been reflected in the accompanying financial statements.

(c) **Allowance for Doubtful Accounts**

The Center estimates doubtful accounts based on historical bad debts, factors related to the specific payer's ability to pay, and current economic trends. Receivables are written off when a balance is determined to be uncollectible. No allowance is established at June 30, 2011 as management believes all amounts are collectible.

(Continued)

HOPE AND HELP CENTER OF CENTRAL FLORIDA, INC.

Notes to Financial Statements

(1) **Organization and Summary of Significant Accounting Policies (Continued)**

(d) **Income Taxes**

The Center is exempt from federal income tax under provision of Section 501(c)(3) of the Internal Revenue Code. In addition, the Center has been determined by the Internal Revenue Service not to be a private foundation within the meaning of Section 509(a) of the Code. Consequently, no provision for income taxes has been included in the accompanying financial statements.

The Center has adopted provisions of the Income Tax Topic of the ASC. These provisions clarify the accounting for uncertainty in tax positions and prescribe guidance related to the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. The tax benefit from an uncertain tax position is only recognized in the statement of financial position if the tax position is more likely than not to be sustained upon an examination, based on the technical merits of the position. Interest and penalties, if any, are included in expenses in the statement of activities. As of June 30, 2011, the Center had no uncertain tax positions that qualify for recognition or disclosure in the financial statements.

(e) **Concentration of Credit Risk**

The Center maintains its cash and cash equivalents in deposit and money market accounts which may exceed federally insured limits. The Center has not experienced any losses in such accounts and believes it is not exposed to any significant risk related to cash and cash equivalents.

(f) **Investments**

At June 30, 2011 the Center's investment portfolio consisted of marketable equity securities and a mutual fund carried at fair value. The Center derives that fair value of its securities based on quoted market prices.

(g) **Deferred Special Event Support**

Support collected in advance of special events is deferred until the event is held and the cost of the event is incurred. Amounts received in excess of the costs of the benefit provided to the participants, are considered contributions and are recognized as received.

(Continued)

HOPE AND HELP CENTER OF CENTRAL FLORIDA, INC.

Notes to Financial Statements

(1) **Organization and Summary of Significant Accounting Policies (Continued)**

(h) **Property and Equipment**

Property and equipment acquisitions in excess of \$500 are recorded at cost when purchased and at fair value on the date of donation when donated. Depreciation is recognized using the straight-line method over estimated useful lives as follows:

<u>Asset</u>	<u>Life</u>
Building and building improvements	7 - 30 years
Equipment and furniture	3 - 7 years
Vehicles	5 years

(i) **Functional Allocation of Expenses**

The costs of providing various programs and other activities have been summarized on a functional basis in the statements of activities and functional expenses. Accordingly, certain costs have been allocated among the programs and support services.

(j) **Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

(k) **Deferred Revenue**

Cash receipts that are received for an event that takes place after year-end will be treated as deferred revenue. This amount will be based on the cost of the event per person with the remaining amount of the cash receipt representing a donation.

(l) **Cash and Cash Equivalents**

For purposes of the statement of cash flows, the Center considers highly liquid investments in demand deposit and money market accounts to be cash equivalents.

(Continued)

HOPE AND HELP CENTER OF CENTRAL FLORIDA, INC.

Notes to Financial Statements

(1) Organization and Summary of Significant Accounting Policies (Continued)

(m) Fair Value Measurements

The Center has adopted accounting standards for fair value measurements, which defines fair value, establishes a framework for measuring fair value, and expands disclosures about fair value measurements of assets and liabilities to include disclosure about inputs used in the determination of fair value using the three categories listed below.

These accounting standards apply under other accounting pronouncements previously issued by the Financial Accounting Standards Board, or FASB, which require or permit fair measurements. The adoption of the new accounting standards did not impact the Center's financial position or results of operations.

Fair value is defined under "Fair Value Measurements and Disclosures," FASB Accounting Standards Codification Topic 820 (Topic 820) as the price that would be received to sell an asset or paid to transfer a liability in the principal or most advantageous market in an orderly transaction between market participants on the measurement date. Topic 820 also establishes a three-level hierarchy, which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value.

The valuation hierarchy is based upon the transparency of inputs to the valuation of an asset or liability on the measurement date. The three levels of inputs to the valuation methodology are:

- Level 1 quoted prices (unadjusted) for an identical asset or liability in an active market.
- Level 2 quoted prices for a similar asset or liability in an active market or model-derived valuations in which all significant inputs are observable for substantially the full term of the asset or liability.
- Level 3 unobservable and significant to the fair value measurement of the asset or liability.

The Center's financial instruments measured at fair value on a recurring basis subject to the disclosure requirements of Topic 820 at June 30, 2011 were as follows:

	<u>Quoted Prices in Active Markets for Identical Assets (Level 1)</u>	<u>Significant Other Observable Inputs (Level 2)</u>	<u>Significant Unobservable Inputs (Level 3)</u>	<u>Fair Value as of June 30, 2011</u>
Investments	<u>\$ 38,907</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 38,907</u>

(Continued)

HOPE AND HELP CENTER OF CENTRAL FLORIDA, INC.

Notes to Financial Statements

(1) **Organization and Summary of Significant Accounting Policies (Continued)**

(n) **Fair Value of Instruments**

The Center's financial instruments are cash and cash equivalents, investments, prepaid expenses, deposits, short-term receivables, long-term receivables, accounts payable, accrued expenses, deferred revenue and other liabilities.

The recorded values of cash and cash equivalents, prepaid expenses, deposits, short-term receivables, accounts payable, accrued expenses, deferred revenue, and other liabilities approximate their fair value based on their short-term nature.

The recorded net present value of long-term receivables approximates fair value, as the discount rate approximates market rates.

The recorded value of investments approximates fair value based on quoted market prices (Level 1 inputs) in active market for identical assets or liabilities (see note 2).

(o) **Long-Lived Assets**

In accordance with "Property, Plant and Equipment – Impairment or Disposal of Long-Lived assets," FASB Codification Topic 360-10 (Topic 360-10), long-lived assets, such as property and equipment, are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. If circumstances require a long-lived asset be tested for possible impairment, the Center first compares undiscounted cash flows expected to be generated by an asset to the carrying value of the asset. If the carrying value of the long-lived asset is not recoverable on an undiscounted cash flow basis, an impairment is recognized to the extent that the carrying value exceeds its fair value. Fair value is determined through various valuation techniques including discounted cash flow models, quoted market value and third-party independent appraisals, as considered necessary. No impairment charges have been recorded in the accompanying financial statements related to long-lived assets.

(p) **Subsequent Events**

In preparing these financial statements, the Center has evaluated subsequent events and transactions for potential recognition and disclosure through September 14, 2011 which is the date the financial statements were available to be issued.

HOPE AND HELP CENTER OF CENTRAL FLORIDA, INC.

Notes to Financial Statements

(2) Investments

The following table summarizes the Center's investments at June 30, 2011:

	Cost	Fair Value
Equity securities	\$ 5,812	27,426
Growth and income fund	10,000	11,481
	\$ 15,812	38,907

Investment gains as reported in the accompanying statement of activities include unrealized gains of \$8,981 in 2011 associated with the investments reflected herein.

(3) Contributions Receivable

As of June 30, 2011, contributors to the Organization have unconditionally promised to give the following amounts:

Receivable in less than one year	\$ 17,650
Receivable in one to two years	21,650
Total	39,300
Less: allowance for uncollectible accounts	-
Discounts to net present value	(2,083)
Net contributions receivable	\$ 37,217

Unconditional promises to give, receivable in more than one year, are discounted to net present value using an interest rate of 6.0%.

(4) Property and Equipment

Property and equipment is comprised of the following at June 30, 2011:

Land	\$ 103,500
Building and improvements	217,377
Equipment and furniture	182,071
Vehicles	85,515
	588,463
Less accumulated depreciation	(338,004)
Property and equipment, net	\$ 250,459

HOPE AND HELP CENTER OF CENTRAL FLORIDA, INC.

Notes to Financial Statements

(5) Lease Commitments

The Organization leases equipment under long-term non-cancelable operating leases. Rental expense for all operating leases consisting of long-term and month-to-month leases was approximately \$86,000 for the year ended June 30, 2011, which includes approximately \$28,800 of in-kind rental expense. Future minimum payments applicable to long-term non-cancelable leases in excess of one year subsequent to June 30, 2011 are as follows:

<u>Year ending June 30,</u>	
2012	\$ 34,276
2013	25,656
2014	25,656
2015	25,656
2016	24,416
2017	3,780

(6) Temporarily Restricted Net Assets

Temporarily restricted net assets at June 30, 2011 are restricted for the following purposes:

Pledges for periods after July 1	<u>\$ 37,217</u>
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SUPPLEMENTARY INFORMATION

HOPE AND HELP CENTER OF CENTRAL FLORIDA, INC.
 Schedule of Expenditures of Federal, State and Local Awards

Year ended June 30, 2011

Grantor/Pass-Through Agency/Program Title	Pass-through Grantor	Period of Award	Federal CFDA No./ State CFSA No.	Contract Number	Amount of Award	Expenditures
U.S. Department of Health and Human Services HIV Emergency Relief Project Grants, under Title XXXVI of the Public Health Service Act, Part A, and the Ryan White HIV/AIDS Treatment Extension Act of 2009						
Medical Case Management and Psychosocial Support Services	(1)	3/1/10 to 2/28/11	93.914	Y10-189A-DG	411,000	\$ 259,244
Special Health Services Mgt. (Pharmacy Eligibility/Drug Reimbursement)	(1)	3/1/11 to 2/28/12	93.914	Y10-189A-DG	181,000	143,437
Special Health Services Mgt. (Pharmacy Eligibility/Drug Reimbursement)	(1)	3/1/10 to 2/28/11	93.914	Y9-159H	90,000	68,364
AICP - Health Insurance Premiums and Health Insurance Services	(1)	3/1/11 to 2/28/12	93.914	Y10-118	45,000	32,671
AICP - Health Insurance Premiums and Health Insurance Services	(1)	3/1/10 to 2/28/11	93.914	Y10-118	660,000	399,741
					85,000	38,214
						\$ 921,671
Coordinated Services and Access to Research for Women, Infants, Children, and Youth under Title XXXVI of the Public Health Service Act and as amended by the Ryan White Treatment Extension Act of 2009						
Youth Outreach/Hug Me Program	(3)(1)	10/1/09 to 7/31/10	93.153	OA126	52,384	\$ 5,238
Youth Outreach/Hug Me Program	(3)(1)	8/1/10 to 7/31/11	93.153	OA126	62,425	62,135
						\$ 67,373
HIV Care Formula Grants, under Title XXXVI of the Public Health Service Act, Part B and the Ryan White HIV/AIDS Treatment Extension Act of 2009						
Health Insurance Premiums	(3)(2)	4/1/10 to 3/31/11	93.917	CODW9-7S	90,000	\$ 51,353
Non-medical Case Management	(3)(2)	4/1/10 to 3/31/11	93.917	CODW9-7	71,000	53,250
Pharmacy	(3)(2)	7/1/09 to 6/30/10	93.917	CODBV-5	17,000	17,750
Health Insurance Premiums	(6)(2)	7/1/10 to 6/30/11	93.917	CODZ6-4	61,654	34,273
Closing the GAP	(6)(2)	7/1/10 to 6/30/11	93.917	CODZ6-4	61,654	7,793
AIDS Insurance Continuation Program - Health Insurance Premiums	(3)	7/1/10 to 6/30/11	93.917	CODAR	120,000	120,000
	(3)(4)	7/1/10 to 6/30/11	93.917	2010 - 2011	1,276,185	1,333,061
						\$ 1,617,480
HIV Prevention Activities - Health Department Based under the Public Health Service Act						
African American Testing Initiative	(3)	9/30/09 to 9/29/10	93.940	OA-121	75,000	\$ 18,750
African American Testing Initiative	(3)	9/30/10 to 9/29/11	93.940	OA-142	75,000	75,000
						\$ 75,000
Substance Abuse and Mental Health Services Projects of Regional and National Significance under the Children's Health Act of 2000 and the Public Health Service Act, Title V						
Substance Abuse and Mental Health Services Administration (SAMHSA)						
Sanford HIV/AIDS Outreach and User Treatment Program - SHOUT Project	-	9/30/09 to 9/30/10	93.243	5H79TTO18901-03	485,665	\$ 121,416
Sanford HIV/AIDS Outreach and User Treatment Program - SHOUT Project	-	9/30/10 to 9/30/11	93.243	5H79TTO18901-04	485,665	364,249
						\$ 485,665
HIV Prevention Activities - Non-Governmental Organization Based under the Public Health Service Act						
Centers for Disease Control and Prevention						
Project Start and P.O.L. Tests	-	8/1/10 to 6/30/11	93.939	1U 69PS002537-01	315,836	\$ 261,028
						\$ 3,428,217
Subtotal - U.S. Department of Health and Human Services						\$ 3,428,217
Total Federal Awards						\$ 3,428,217
State of Florida - General Revenue Fund						
AIDS Insurance Continuation Program - Health Insurance Premiums						
Total State Awards	(4)	7/1/10 to 6/30/11	-	2010 - 2011	1,227,611	\$ 1,170,735
						\$ 1,170,735
Orange County, Florida - Department of Health and Family Services						
CRP Grant	-	10/1/09 to 9/30/10	-	Y10-2017	77,625	\$ 29,310
CRP Grant	-	10/1/10 to 9/30/11	-	Y11-2014	72,191	64,511
Subtotal - Orange County, Florida						\$ 93,821
Total Local Awards						\$ 93,821
Key to Pass-Through Entity Identification:						
(1) Orange County, Florida - Department of Health and Family Services						
(2) Heart of Florida United Way						
(3) State of Florida Department of Health						
(4) Health Council of South Florida, Inc.						
(5) Orlando Regional Health Care						
(6) State of Florida General Revenue Fund						

HOPE AND HELP CENTER OF CENTRAL FLORIDA, INC.

Notes to the Schedule of Expenditures of Federal, State and Local Awards

Year ended June 30, 2011

(1) **Basis of Presentation**

The accompanying Schedule of Expenditures of Federal, State and Local Awards presents the activity of all federal, state and local financial assistance and federal, state and local cost reimbursement contracts of Hope and Help Center of Central Florida, Inc. Hope and Help Center of Central Florida, Inc. receives federal and state awards indirectly through pass-through entities. Local awards are received directly from entities.

Federal program and state and local project expenditures included in the accompanying schedule are presented on the accrual basis of accounting. The information in this schedule is presented in accordance with the requirements of OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*, Section 215.97 of the Florida Statutes of the Florida Single Audit Act and Chapter 691-5, Rules of the Florida Department of Financial Services, Florida Administrative Code, Schedule of Expenditures of State Financial Assistance.

(2) **Major Programs**

Major programs are identified in the Summary of Audit Results section of the Schedule of Findings and Questioned Costs.

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Independent Auditors' Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards

To the Board of Directors
Hope and Help Center of Central Florida, Inc.

We have audited the financial statements of Hope and Help Center of Central Florida, Inc. (the "Center") as of and for the year ended June 30, 2011, and have issued our report thereon dated September 14, 2011. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States.

Internal Control over Financial Reporting

In planning and performing our audit, we considered Hope and Help Center of Central Florida, Inc.'s internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Center's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the Center's internal control over financial reporting.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency or combination of deficiencies in internal control such that there is a reasonable possibility that a material misstatement of the organization's financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be deficiencies, significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Hope and Help Center of Central Florida, Inc.'s financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

This report is intended solely for the information and use of the audit committee, Board of Directors, management, others within the organization, federal, state and local awarding agencies and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

Schatz, Tschopp, Whitcomb, Mitchell & Shuiken, LLP

Altamonte Springs, Florida
September 14, 2011

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Independent Auditors' Report on Compliance with Requirements that Could Have a Direct And Material Effect on Each Major Federal Program and Major State Project and on Internal Control Over Compliance in Accordance with OMB Circular A-133 and the Florida Single Audit Act

To the Board of Directors
Hope and Help Center of Central Florida, Inc.

Compliance

We have audited the compliance of Hope and Help Center of Central Florida, Inc., with the types of compliance requirements described in the U.S. Office of Management and Budget (OMB) *Circular A-133 Compliance Supplement* and in the State of Florida *State Projects Compliance Supplement* that are applicable to its major federal program and major state project for the year ended June 30, 2011. Hope and Help Center of Central Florida, Inc.'s major federal program and major state project are identified in the summary of the auditors' results section of the accompanying schedule of findings and questioned costs. Compliance with the requirements of laws, regulations, contracts and grants applicable to its major federal program and major state project is the responsibility of Hope and Help Center of Central Florida, Inc.'s management. Our responsibility is to express an opinion on compliance based on our audit.

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*; and Section 215.97 of the Florida Statutes of the Florida Single Audit Act. Those standards, OMB Circular A-133 and the Florida Single Audit Act require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program or major state project occurred. An audit includes examining, on a test basis, evidence about Hope and Help Center of Central Florida, Inc.'s compliance with those requirements and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion. Our audit does not provide a legal determination on Hope and Help Center of Central Florida, Inc.'s compliance with those requirements.

In our opinion, Hope and Help Center of Central Florida, Inc. complied, in all material respects, with the requirements referred to above that are applicable to its major federal program and major state project for the year ended June 30, 2011.

Internal Control Over Compliance

Management of Hope and Help Center of Central Florida, Inc. is responsible for establishing and maintaining effective internal control over compliance with the requirements of laws, regulations, contracts and grants applicable to federal programs and major state projects. In planning and performing our audit, we considered Hope and Help Center of Central Florida, Inc.'s internal control over compliance with the requirements that could have a direct and material effect on a major federal program or major state project to determine the auditing procedures for the purpose of expressing our opinion on compliance and to test on internal control over compliance in accordance with OMB Circular A-133, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of Hope and Help Center of Central Florida, Inc.'s internal control over compliance.

A deficiency in an internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis.

Our consideration of the internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be deficiencies, significant deficiencies, or material weaknesses. We did not identify any deficiencies in internal control over compliance that we consider to be a material weakness, as defined above.

This report is intended solely for the information and use of the audit committee, Board of Directors, management, others within the organization, federal awarding agencies and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

Schatz, Tschagg, Whitcomb, Mitchell & Shuilen, LLP

Altamonte Springs, Florida
September 14, 2011

Hope and Help Center of Central Florida, Inc.
Schedule of Findings and Questioned Costs
Year Ended June 30, 2011

A. Summary of the Audit Results

1. The Auditors' report expresses an unqualified opinion on the financial statements of Hope and Help Center of Central Florida, Inc.
2. No significant deficiencies or material weaknesses were disclosed during the audit of the financial statements and as reported in the Independent Auditors' Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards.
3. No instances of noncompliance material to the financial statements of Hope and Help Center of Central Florida, Inc. were disclosed during the audit.
4. No significant deficiencies or material weaknesses in internal control over the major federal award program and the major state project were disclosed during the audit in the Independent Auditors' Report on Compliance with Requirements that Could Have a Direct and Material Effect on Each Major Federal Program and Major State Project and on Internal Control Over Compliance in Accordance with OMB Circular A-133 and the Florida Single Audit Act.
5. The auditors' report on compliance for the major federal award program and major state project for Hope and Help Center of Central Florida, Inc. expresses an unqualified opinion on all major federal programs and major state projects.
6. Audit findings that are required to be reported in accordance with Section 510(a) of OMB Circular A-133 and Chapter 10.650, Rules of the Auditor General (See AG Rule 10.654(1)(h)(4)) are reported in this schedule.
7. The program tested as a major federal program was the U.S. Department of Health and Human Services' CFDA # 93.917 - HIV Care Formula Grants, under Title XXVI of the Public Health Service Act, Part B and the Ryan White HIV/AIDS Treatment Extension Act of 2009. The program tested as a major state project was the State of Florida General Revenue Fund - AIDS Insurance Continuation Program (AICP) - Health Insurance Premiums.
8. The threshold for distinguishing Types A and B programs was \$300,000.
9. Hope and Help Center of Central Florida, Inc. was determined to be a low-risk auditee.

(Continued)

Hope and Help Center of Central Florida, Inc.
Schedule of Findings and Questioned Costs (Continued)
Year Ended June 30, 2011

B. Financial Statement Findings

1. No matters reported.

C. Major Federal Award Findings and Questioned Costs

1. No matters reported.

D. Major State Project Findings and Questioned Costs

1. No matters reported.

E. Summary Schedule of Prior Audit Findings

1. No Summary Schedule of Prior Audit Findings (see AG Rule 10.656(3)(d)(5)) is required because there are no prior audit findings related to federal programs or state projects.